

Checkmate New Features in 2021R7

Overview

In this update to Checkmate, we have added new columns in the Inventory tool's **Find** tab, that show you request data compared to your sales and your inventory. The new columns show you:

- How your sales for a part compare to requests for that part at your business
- How your sales for a part compare to requests for that part on Car-Part.com marketplaces
- How your quantity on hand for a part compares to requests for that part at your business
- How your quantity on hand for a part compares to requests for that part on Car-Part.com marketplaces

How the New Columns Help

In Checkmate's Inventory tool, on the **Find** tab, you are probably already used to seeing request data. This tab shows your own business requests and sales for an interchange number, plus (for Advanced Bidmate subscribers) it shows Car-Part data for local, regional, and global requests.

~	Find	/ehicle	Part																		
2	Stock		Part T	RANSMISSION	ASSY.		▼ Year			Model 1	OYOTA	CAMRY					•	· IC		Resolution Parts	
•	VIN 6	Sea	rch for		Tag		eBay	Lo	cation			Days in	Stoc	k		Recom	mend		-	Save/Load Filters	
Ð		Part 1	Year 🕤	Model	Grade	Descript	tion 7	Interchar	nge 🍸	Miles 3	ARADam	nage 7	Cat	7	Stock	7 60	cation 7	DIS 7 R	etail 🦙	r	
	Select					Edit	Description						Edit C	at	Edit Stoo	k E	dit Location		Edit Retail		
0	1	TRA	2010	CAMRY	х			51637						•	21023	OIL	ЛНОНО	71	(0	
9	2	TRA	2008	CAMRY	A	PULLS,AT	T, VIN B (5th digit,	50444		109000			W	•	161008	TJ	61C2	1871	141.00	0	
0	3	TRA	2005	CAMRY	A	PULLS,M	T, (4 cylinder),FTV	61693		171000			W	•	170224	TH	60C4	1725	342.00	0	
9	4	TRA	2004	CAMRY	х			жиж	?	0			Υ	•	TODD4			236	(0	
	5	TRA	2004	CAMRY	A	AT, 6 cyli	nder,5 speed,FTW	61598A		177000			W	•	170220	TJ	58E5	1735	157.00	0	
	6	TRA	2004	CAMRY	A	PULLS, A	T, 4 cylinder (2AZ	62296		150000			W	•	181215	TK	11D4	1067	93.00	0	
	7	TRA	2004	CAMRY	С	4 cyl (2A	ZFE ENG), North A	62296		235000			W	•	150903	TK	10A2	2255	93.00	0	
1	8	TRA	2003	CAMRY	С	PULLS, A	T, 4 cylinder (2AZ	62296		256000			W	•	190412	ТК	03E1	935	93.00	0	
	9	TRA	2003	CAMRY	A	PULLS, A	T, 4 cylinder (2AZ	62296		176000			W	•	190604	TJ	5A4	892	93.00	0	
3	10	TRA	2003	CAMRY	х			жиж	?				W	•	TODD3			236	(0	
	11	TRA	2002	CAMRY	A	PULLS,AT	T, 4 cylinder (2AZF	62296		172000			W	•	161214	TK	03D3	1787	93.00	0	
	12	TRA	2017	CAMRY	х	AT, VIN D	(5th digit, hybrid)	жиж	?					•	4567	FT	WRIGHT	341	945.00	0	
	13	TRA	2017	CAMRY	В	AT, VIN D	(5th digit, hydrid)	62244		125789			U	•	12345	FT	WRIGHT	338	945.05	5	
-	14	TRA	2015	CAMRY	х			жиж	?					•	990			341	(0	
	15	TRA	2015	CAMRY	x	AT, VIN F	(*	62241C						-	0987			337	393.00	0	
i)	16	TRA	2014	CAMRY	X			62244					W	•	2323	1	·U0	331	945.00	0	
•	17	TRA	2014	CAMRY	В			62323		121829			W	•	200207	OK	6	330	(0	
	18	TRA	2012	CAMRY	A			62241A		10000			W	•	200038	RE	STCK	358	C	0	
	Ca	r-Part Local-	Region-Gl	lobal Reques	t Sales	Avg	NIS Lost	QTY	Undam	aged	Retail	Wholes	sale	E	xport	Core	Date Priced	Date Code	List Price		
	52.	00 459.	00 15	537.00 5.00	4.00	185.50	1.00 0.00	1.00	0.0	0	325.21	300.2	21		0.00	\$35.11	09/15/2021		4285.00		

In this release, we're adding new columns to the Inventory tool that help you compare these pieces of data, making it easy to see how your sales and quantity on hand compare to requests at your business and on Car-Part.com marketplaces! You may find, for instance, that your region has had 200 requests for an interchange number, but you've only had 2 sales for that interchange number. You can use that information to decide price changes and more.

Request 🍸	Sales 7	Req2Sales 7	Local2Sales 7	Reg2Sales 7	Global2Sales 7	Req2Invent 7	Local2Invent	Reg2Invent 7	Global2Invent 🍸
0	0	0	18	168	512	0	18	168	512
5	4	1	13	115	384	5	52	459	1537
0	0	0	5	104	331	0	5	104	331

Note: You cannot edit the values in these new columns, or copy them to your clipboard. © Car-Part.com. Car-Part.com Confidential Information. CM-92149-B-NF-C 12/8/21 CM-92149-B-NF-C 12/8/21

How the Comparison Works

The data in these new columns is based on the part's interchange number; these columns will be blank on non-interchange parts.

Each of the new columns is a ratio. For example: a certain interchange number had 52 local requests on Car-Part.com for an interchange number, and 4 sales at your business. The new **Local2Sales** column (which compares those requests to those sales) would display **13** ($52 \div 4 = 13$).

In general, a lower number is better in these columns. (For example, if your **Local2Sales** column had a value of 1, then you had 1 sale for that interchange number for every local request for that interchange number on Car-Part.com marketplaces.)

Local and Regional Definitions

What counts as a local or regional request is specific to your business. When Checkmate was installed for your business, a Checkmate support representative worked with someone from your team to decide what area (e.g. a 20 mile radius) best suits your business as definition for your local and your regional area. If you are unsure whether your current local and regional definitions are right for your business, please contact your Checkmate support representative.

New Column Definitions

The following table lists the new columns that have been added^{*}, and shows what the information in each of the new columns represents. Each piece of data for requests and sales (both Car-Part data and your business's data) is from the past year:

Column Name	Definition
Req2Sales	Requests to Sales – Compares your business's number of requests to your number of sales for that part.
Local2Sales	Local to Sales – Compares the number of local requests on Car-Part.com marketplaces with your number of sales for that part.
Reg2Sales	Regional to Sales - Compares the number of regional requests on Car- Part.com marketplaces with your number of sales for that part.
Global2Sales	Global to Sales - Compares the number of requests for a part made on Car- Part.com marketplaces with your number of sales for that part.

^{*} The new **Req2Sales** and **Req2Invent** columns are available for anyone using the Checkmate Inventory tool. The other 6 new columns are available only to Advanced Bidmate subscribers, because they require Car-Part Request Data.

Req2Invent	Requests to Inventory – Compares your business's number of requests with your QOH of that part.
Local2Invent	Local to Inventory - Compares the number of local requests on Car-Part.com marketplaces with your QOH of that part.
Reg2Invent	Regional to Inventory - Compares the number of regional requests on Car- Part.com marketplaces requests with your QOH of that part.
Global2Invent	Global to Inventory - Compares the number of requests made on Car- Part.com marketplaces with your QOH of that part.

Turning the New Columns On

By default, these new columns do not display in the Inventory tool's Find tab.

To turn them on:

1. Right-click the header of any column.

	VIN 7	Location 7	DIS 🍸	Interchange 7	Cost 7	Core Price 🍸	Retail 🍸	Wholesale 7	Private	7 Rev	iew 🍸	Checke 🍸	Quantity 7
Select		Edit Location					Edit Retail	Edit Wholesale	Yes/No	Y	es/No		
⊠1		TJ2A4	788	63125	\$0.00	\$20.00	729.00	695.00	No	· I	lo 🔽	340	1
⊘ 2	2HGFC4B06GH	NEWLOATION	1468	10593	\$0.00	\$20.00	341.00	325.00	Yes	· Y	es 🔻	296	1
⊠ 3	4JGDA5HB2FA	TEST1	891	62846B	\$0.00	\$20.00	400.00	350.00	No	· Y	es 🔻	227	1
✓ 4	3VWD17AJ2FM	RL4	945	62574	\$0.00	\$35.00	262.00	250.00	No	· 1	lo 🔻	326	1

- 2. A window appears, in which you can choose which columns display. Scroll down until you see the new columns, and check the box for each one you would like to display.
- 3. Click the close button to save your selections and exit this window.



4. The columns now display in the Inventory tool.

	Find Vel	nicle Part														
Q	Stock	tock Part TRANSMISSION ASSY.				-	Year	Mod	el TOYOTA C	AMRY	-	IC		Resolution Parts		
-	VIN 6	Search for		Tag		eBay	L	ocation	D	ays in Stock	Recon	nmend		-	Save/Load Filt	ers
Θ		ARADamage 7 Cat	7	Stock 7	Location	DIS 🛛	Retail	Req2Sales	Cocal2Sales	Reg2Sales	Gloal2Sales	Req2Invent	Cocal2Inven	nt 🍸 Reg	2Invent 🍸 Global2I	nvent 🍸 🔨
	Select	Edit	Cat	Edit Stock	Edit Location		Edit Retail									
<u>6</u>	1		-	21023	ОІЛНЛНЛ	71		0	18	168	512	0	18	168	512	
••••	2	w		161008	TJ61C2	1871			13	115	384	5	52	459		
	3	W		170224	TH60C4	1725		0	5	104	331	0	5	104	331	
r S	4	Y		TODD4		236		0	0	0	0	0	0	0	0	
-	5			170220	TJ58E5	1735			45	306	1078	0	45	306	1078	
	6	W	-	181215	TK11D4	1067	93.0	0	123	867	2732	0	41	289	911	
	7	w	•	150903	TK10A2	2255		-	123	867	2732	0	41	289		
P	8	W	•	190412	TK03E1	935	i 93.0	0	123	867	2732	0	41	289	911	
	9	W	•	190604	TJ5A4	892		0	123	867	2732	0	41	289	911	
	10	w	-	TODD3		236		0	0	0	0	0	0	0	0	
	11	W	-	161214	TK03D3	1787	93.0	0	123	867	2732	0	41	289	911	
	12		-	4567	FTWRIGHT	341	945.0	0	0	0	0	0	0	0	0	
	13	U	•	12345	FTWRIGHT	338	945.0	4	26	162	536	1	9	54	179	
	14			990		341		0	0	0	0	0	0	0	0	
	15		•	0987		337	393.0	2	105	1151	3802	2	105	1151	1 3802	
Û	16	W	•	2323	1U0	331	945.0	4	26	162	536	1	9	54	179	
-	17	W	•	200207	ок	330		2	95	929	3112	2	95	929	3112	
	<		_													>
	Car-P	art Local-Region-Global	1	Request Sa	les Avg	NIS	Lost QTY	Undamaged	Retail	Wholesale E	xport Core	Date Priced	Date Code L	ist Price		
_	52.00	459.00 1537.0	0	5.00 4.	.00 185.50	1.00	0.00 1.00	0.00	325.21	300.21	0.00 \$35.11	09/15/2021		4285.00		

Getting Help

For more information about this product, including access to online training videos and documentation, visit Products.Car-Part.com for our recycler resources.

Car-Part.com takes customer service seriously. We have a variety of support options available to help you if you have questions about our products or if you need help for any reason. Your questions are very important to us and we want your experience to be a positive one. Please contact us with any questions or concerns using any of the following methods.

Phone Support

If you have a question not covered in this guide, Car-Part.com offers phone support. Please call 859-344-1925 with your questions.

Online Support using Car-Part Messaging (iCPM)

Support technicians are available online using Car-Part Messaging (iCPM) support rooms. These technicians are available LIVE to help answer any questions you may have.

The support rooms are staffed Monday–Friday, 8:00AM–6:00 PM Eastern Time.

To enter an iCPM support room:

1. Double-click the **iCPM** icon on your desktop.



- 2. Car-Part Messaging opens.
- 3. Double-click the name of the Support Room from your bookmark list.
- 4. Type **HELP** and a brief explanation of your issue. A Car-Part.com support technician will answer and help with your issue.

Training

If you have ongoing training needs, Car-Part.com has a team of product training specialists to help you learn how to use our products quickly. If you are interested in product training, please call our training department at 859-344-1925 and a trainer in your area will call to schedule training.

Comments

We welcome your comments and suggestions concerning the content and organization of this guide as well as the accuracy and the usability of the instructions it contains. Email us at documentation@car-part.com. We're listening!

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