CrashLink User Guide

Pinnacle

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Overview

CrashLink helps you quickly access OEM pricing information that you used to spend time looking for in crash catalogs. Using Motor® data, CrashLink helps you determine the best price for your customers and provides you with list price history, application information, and part diagrams. It's fully integrated with Car-Part Interchange Plus (CPI+), and you can access CrashLink with the press of a button from within your inventory management system!

You can even use CrashLink to assign CPI+ to your online part listings. Although CPI+ has traditionally only been available to Checkmate users, CrashLink's Inventory tools enable Powerlink® and Pinnacle® users to assign CPI+ interchange to parts in inventory. When you use CrashLink to do this, your parts listed in Car-Part.com marketplaces have CPI+ assigned (so buyers can find your parts).

Here's an overview of a typical CrashLink workflow:

Step 1: Begin a CrashLink Search

When you're working in Pinnacle Classic, just press your F-key on the **Find & Sell** screen. For most users, this is **Shift + F6**.

Step 2: Part Selection

CrashLink opens in your browser, with a list of parts that match your search. Select the part(s) you wish to search, then click **Add to Your Parts**.

	Crash	ink	Back 2017 ~	Toyota 🗸 Car	mry 🗸	VIN Search	Part Search	OEM Search	Parts by Image	Print Logout
	Start	End	Model	Part	Description		OEN	Л	Labor	List \$ 🔶
	2014	2017	Camry	A/C Condenser	Hybrid LE, Hybrid SE & Hybrid	XLE; Incl.A/C Receive	er Drier 8846 Web	5033130 2 <u>T-P</u>	2.7	323.52
	2017	2017	Camry	A/C Condenser	LE, SE, XLE & XSE; Incl.A/C Re	eceiver Drier	8846 <u>Web</u>	5006230 <u>T-P</u>	2.7	402.47
	2015	2017	Camry	Bumper Cover	Front; (Hybrid) & Gas		5211 <u>Web</u>	1907912 2 <u>T-P</u>	2.2	233.55
	2015	2017	Camry	Bumper Impact Bar	Front; (Hybrid) & Gas		5202 <u>Web</u>	2106130 <u>T-P</u>	.3	236.84
	2012	2017	Camry	Drive Motor Inverter Cooler	Front; (Hybrid)		G90 <u>Web</u>	1033031 <u>T-P</u>	.9	508.91
	2015	2017	Camry	Engine Cooling Fan Motor	Left; 2.5L; XLE & XSE; (4-152)		1636 <u>Web</u>	530H010	2.5 Avg	227.83
	2015	2017	Camry	Engine Cooling Fan Motor	Left; 3.5L; XLE & XSE; (6 cyl)		1636 <u>Web</u>	530A120 <u>T-P</u>	2.5 Avg	227.83
	2014	2017	Camry	Engine Cooling Fan Motor	Left; Hybrid LE, Hybrid SE & Hy	/brid XLE	1636 <u>Web</u>	630A150 2 <u>T-P</u>	2.5 Avg	223.71
	2017	2017	Camry	Engine Cooling Fan Motor	Left; LE & SE		1636 <u>Web</u>	530H010 2 <u>T-P</u>	2.5 Avg	227.83
	2015	2017	Camry	Engine Cooling Fan Motor	Right; 2.5L; XLE & XSE; (4-152)	1636 <u>Web</u>	530V130 <u>T-P</u>	2.5 Avg	227.57
	2015	2017	Camry	Engine Cooling Fan Motor	Right; 3.5L; XLE & XSE; (6 cyl)		1636 Web	330P030	2.5 Avg	227.83 🔻
Ac	ld to Your	Parts]							

Step 3: Pricing/Information

The Pricing/Information screen opens. This is the main CrashLink screen, which has the information you're looking for: list pricing information, part applications, and diagrams.

From here, you can also add or remove parts from your search.



Applications for A/C Conden	ser 8846033130				Price Chang	jes for 8846033130		
Start End Manufacturer	Model	Part	Description		Date	Manufacturer	List \$ Ctry Core Fee	List \$ USD
2013 2014 Toyota	Avalon	A/C Condenser	Hybrid Limited & Hybrid XLE; Incl.A/C Receiver Drier	^	7/10/2019	ΤΟΥΟΤΑ	USA	\$323.52 🔶
2015 2015 Toyota	Avalon	A/C Condenser	Hybrid Limited, Hybrid XLE Premium & Hybrid XLE Touring; Incl.A/C Receiver Drier		1/7/2019	ΤΟΥΟΤΑ	USA	\$322.52
2016 2018 Toyota	Avalon	A/C Condenser	Hybrid Limited, Hybrid XLE Plus & Hybrid XLE Premium: Incl.A/C Receiver Drier		7/20/2018	ΤΟΥΟΤΑ	USA	\$322.70
2012 2013 Toyota	Camry	A/C Condenser	Hybrid LE & Hybrid XLE; Incl.A/C Receiver Drier		1/4/2018	TOYOTA	USA	\$312.68
2014 2017 Toyota	Camry	A/C Condenser	Hybrid LE, Hybrid SE & Hybrid XLE; Incl.A/C Receiver		7/7/2017	ΤΟΥΟΤΑ	USA	\$312.89
2000 2000 00,000	,		Drier	٣	1/9/2017	TOYOTA	USA	\$312.78 🔻

Step 1: Begin a CrashLink Search

To use CrashLink, you must be connected to the internet, and Trading Partners must be running.

Option 1: Open CrashLink through Pinnacle

- 1. In Pinnacle Classic, search for a part as normal.
- 2. On the Find & Sell screen, press Shift + F6.*)
- 3. CrashLink opens in your internet browser.

Note: If the following pop-up appears, this means that CrashLink cannot interpret your search. Click **OK** to continue to CrashLink, where you can perform a manual search.

Enter Part Information	
(110-58509L or FEN,58509L or CE-58509)	Help
	ОК
(Blank for non-interchange search page.)	Cancel

Option 2: Open CrashLink through Trading Partners

In your Trading Partners search results, click the **CrashLink** button at the top of the screen to begin a CrashLink search for this part.

<u>En</u>	Custom Pricing Re	r Searc egional Pricing	h using th Car-Part Pricing	Vendor (<u>12)</u>	s Brokered Broadcast Intch Appl CrashLink Buy RFQ 59518	
	Results for <u>F</u> Most prices	PRICE (do not	<u>Group (So</u> include ex	uthea ctende	<u>st)</u> sorted by <u>DISTANCE</u> (Click on heading to re-sort) ed warranties or shipping.	
<u>Year</u> Part Model	Description	<u>Part</u> <u>Grade</u>	Stock#	<u>US</u> Price	Dealer Info	Dist mile
2014 Condenser Toyota Camry	VIN F (5th digit),2.5L,AT	A	15354	\$100	★ <u>Reitman Auto Parts</u> USA-KY(Melbourne) <u>Quote</u> 1-800-221-3993 <u>dennis@</u> ♥ <u>fran@</u> ♥ <u>nick2@</u> ♥ <u>nick@</u> ♥ <u>sales@</u> ♥ <u>troy@</u>	12
2015 Condenser Toyota Camry	VIN F (5th digit)	В	H06557	\$ 75	★ <u>M & M Import Salvage -KATRA</u> USA-KY(Alexandria) <u>Quote</u> 1-859-635-3600 ♥ jim@	14

^{*} Most Pinnacle Classic users use **Shift + F6** to begin a CrashLink search; however, occasionally a different F-key is configured. If you do not know your CrashLink F-key, see **Appendix B: Confirming CrashLink's F-key**.

Step 2: Part Selection

0	Crash	Link	Back 201	7 ✔ Toyota ✔	Camry	VIN Search	Part Search	OEM Search	Parts by Image	Print Logout
	Start	End	Model	Part	Description		OEM	N	Labor	List \$ 🔶
	2014	2017	Camry	A/C Condenser	Hybrid LE, Hybrid SE & H	lybrid XLE; Incl.A/C Receive	er Drier 884	6033130 2 <u>T-P</u>	2.7	323.52
	2017	2017	Camry	A/C Condenser	LE, SE, XLE & XSE; Incl.	A/C Receiver Drier	884 Web	6006230	2.7	402.47
	2015	2017	Camry	Bumper Cover	Front; (Hybrid) & Gas		521 Web	1907912 2 <u>T-P</u>	2.2	233.55
	2015	2017	Camry	Bumper Impact Bar	Front; (Hybrid) & Gas		5203 Web	2106130 2 <u>T-P</u>	.3	236.84
	2012	2017	Camry	Drive Motor Inverter C	Cooler Front; (Hybrid)		G90 Wet	1033031 2 <u>T-P</u>	.9	508.91
	2015	2017	Camry	Engine Cooling Fan M	Notor Left; 2.5L; XLE & XSE; (4	-152)	163 Web	630H010	2.5 Avg	227.83
	2015	2017	Camry	Engine Cooling Fan M	Notor Left; 3.5L; XLE & XSE; (6	cyl)	163 Web	630A120 2 <u>T-P</u>	2.5 Avg	227.83
	2014	2017	Camry	Engine Cooling Fan M	Notor Left; Hybrid LE, Hybrid SI	E & Hybrid XLE	163 Web	630A150 2 <u>T-P</u>	2.5 Avg	223.71
	2017	2017	Camry	Engine Cooling Fan M	Notor Left; LE & SE		163 Web	630H010 2 <u>T-P</u>	2.5 Avg	227.83
	2015	2017	Camry	Engine Cooling Fan M	Notor Right; 2.5L; XLE & XSE;	(4-152)	163 Web	630V130	2.5 Avg	227.57
	2015	2017	Camry	Engine Cooling Fan M	Notor Right; 3.5L; XLE & XSE; ((6 cyl)	163 Web	630P030	2.5 Avg	227.83 🔻
Ac	ld to Your	r Parts								

When you begin a CrashLink search, CrashLink opens in your browser.

- 1. Use the checkboxes to select any parts you wish to include in your search.
 - When you search for a part that may be part of an assembly, CrashLink lists related parts. Select all component parts that you would like to include in your search.
 - The **Information on the Part Selection Page** section of this document, below, explains the information that is available to you while you are making these selections.
- 2. Click Add to Your Parts.
- 3. If prompted, Refine your selection by providing your vehicle year.
- 4. The **Pricing/Information** page opens.

Information on the Part Selection Page

0	CrashLink Back	k 2017 🗸	Toyota 🗸 Camry		•			Search	Part Search	OEM Search	Parts by Ima	ige	Print Logout
Part D	etail (Click or tap ro	w to load part ir	nformation)										
Keep	Start End / Model	Part / Descript	tion	OEM	La ^b ty	List \$	List % 50			An	T		7
	2014 2017 Camry	A/C Condenser Hybrid LE, Hybri	d SE & Hybrid XLE; Incl.A/C Receiver Drie	8846033130 r <u>Web</u> <u>T-P</u>	A	323.52	161.76	•			9	, P	2,∞+8
	2015 2017 Camry	Bumper Cover Front; (Hybrid) &	Gas	5211907912 Web T-P	2.2 1	233.55	116.78		(A)	E			
~	2015 2017 Camry	Bumper Impact E Front; (Hybrid) &	Bar Gas	5202106130 Web T-P	0.3 C	236.84	118.42						
	2012 2017 Camry	Drive Motor Inve Front; (Hybrid)	rter Cooler	G901033031 Web T-P	0.9 1	508.91	254.46		1	Ğ	10	_	1 10
	2014 2017 Camry	Engine Cooling F Left; Hybrid LE, I	Fan Motor Hybrid SE & Hybrid XLE	163630A150 Web T-P	2.5 1	223.71	111.86		1		11		5 6
	2014 2017 Camry	Engine Cooling F Right; Hybrid LE	Fan Motor , Hybrid SE & Hybrid XLE	163630V370 Web T-P	2.5 1	197.95	98.98			3	8		
~	2015 2017 Camry	Fender Front Left; (Hybr	id) & Gas	5381206210 Web T-P	2.1 1	219.24	109.62	В			per L		
	2015 2017 Camry	Fender Front Right; (Hyb	orid) & Gas	5381106200 Web T-P	2.1 1	219.24	109.62						
<	2015 2017 Camry	Grille Front; (Hybrid); v	w/precrash	5310106621 Web T-P	0.0 1	754.13	377.06			(a			
	2015 2017 Camry	Headlight Assem Front Left; (Hybr	ıbly id); w/black sport trim	8115006C70 Web T-P	0.3 1	256.78	128.39				P		
	2015 2017 Camry	Headlight Assem Front Right; (Hyb	nbly orid); w/black sport trim	8111006C70 Web T-P	0.3 1	256.78	128.39	-		8			
Upd	ate Your Parts	abor R & R Info	Hours 2.7 Skill General	5000400400	Total Price	\$4,328.42	\$2,164.23	#1					
Labor	Notes Includes: The re	emoval of compon	ent and all necessary components for ac	cess. Does not inc	clude: System diagn	osis and testin	g. Refrigeran	t recovery,	evacuate, recharge	of the AC system,	or a vehicle road	test.	
Applie	cations for A/C Cond	lenser 88460331	30 E				F	Price	Changes for 8846	6033130			
Start	End Manufacturer	Model	Part	Descrip	otion			Date	Manufact	urer	List \$ Ctry	Core Fee	List \$ USD
2013 2	2014 Toyota	Avalon	A/C Condenser	Hybrid Li	mited & Hybrid XLE;	Incl.A/C Recei	ver Drier	7/10/2	019 TOYOTA		USA		\$323.52 🔺
2015 2	2015 Toyota	Avalon	A/C Condenser	Hybrid Li Touring;	mited, Hybrid XLE P Incl.A/C Receiver Dri	remium & Hybr ier	id XLE	1/7/20	19 TOYOTA		USA		\$322.52
2016 2	2018 Toyota	Avalon	A/C Condenser	Hybrid Li Premium	mited, Hybrid XLE P ; Incl.A/C Receiver D	lus & Hybrid XI)rier	.E	7/20/2	018 TOYOTA		USA		\$322.70
2012 2	2013 Toyota	Camry	A/C Condenser	Hybrid Ll	E & Hybrid XLE; Incl.	A/C Receiver [Drier	1/4/20	18 TOYOTA		USA		\$312.68
2014 2	2017 Toyota	Camry	A/C Condenser	Hybrid Ll Drier	E, Hybrid SE & Hybri	d XLE; Incl.A/C	Receiver	7/7/20	17 TOYOTA		USA		\$312.89

- A. **OEM** OEM number of the part.
 - a. NSS indicates Not Serviced Separately
- B. Web Click Web to search for this OEM number on Google.
- C. **T-P** Click **T-P** to search for this part on Trading Partners.
- D. **Labor**^{*} Remove and Replace labor time. (**Avg** indicates that this is the average of Min and Max labor time information.)
- E. List \$ Most current OEM list price of this part. (Please see Appendix A: Currency Display Options for more information on how CrashLink displays USD and CAN pricing information).
- F. Show All Choices (Only available if there are suppressed options.) If there are Motor® parts that do not match the interchange of the searched part, CrashLink suppresses those parts by default; however, if you can't find your appropriate choice on the list, you may review and select these suppressed options. In this case, click Show All Choices.

The parts that had been suppressed will now appear in your list. They will be colored red to indicate that they were previously suppressed. (To remove them from your list, click **Filter Choices**.)

^{*} Available only to Labor Time Calculation subscribers.

Step 3: Pricing/Information

After you click Add to Your Parts, the Pricing/Information page opens.

The **Pricing/Information** page is the main CrashLink page where you will be doing most of your work. This page displays pricing information, part applications, and part/assembly diagrams.

The **Total Price** fields display the totals of the prices in the **List \$** and **List %** columns. The **List %** column defaults to 50% of **List \$**, but you can modify it to the value of your choosing.

• Note: See Appendix A: Currency Display Options for more information on how CrashLink displays USD and CAN pricing information.

CrashLink Bac	k 2017 🗸 Toyota	✓ Camry		✓		VI	Search	Part Search	OEM Search	Parts by Ima	ige	Print Logout
Part Detail (Click or tap ro	w to load part informat	tion)										
Keep Start End / Model	Part / Description		OEM	Labor Qty	List \$ I	_ist % 50			Ar	T	×	7
2014 2017 Camry	A/C Condenser Hybrid LE, Hybrid SE & I	Hybrid XLE; Incl.A/C Receiver Drier	8846033130 Web T-P	2.7 1	323.52	161.76	•			9	, M	\$ 20-8
2015 2017 Camry	Bumper Cover Front; (Hybrid) & Gas		5211907912 Web T-P	2.2 1	233.55	116.78		æ	E			
2015 2017 Camry	Bumper Impact Bar Front; (Hybrid) & Gas		5202106130 Web T-P	0.3 1	236.84	118.42		4				
2012 2017 Camry	Drive Motor Inverter Coo Front; (Hybrid)	ler	G901033031 Web T-P	0.9 1	508.91	254.46	0	1	Ğ	10		1 10
2014 2017 Camry	Engine Cooling Fan Mot Left; Hybrid LE, Hybrid S	or E & Hybrid XLE	163630A150 Web T-P	2.5 1	223.71	111.86		6		11		5 6
2014 2017 Camry	Engine Cooling Fan Mot Right; Hybrid LE, Hybrid	or SE & Hybrid XLE	163630V370 Web T-P	2.5 1	197.95	98.98	2		3	8		
 2015 2017 Camry 	Fender Front Left; (Hybrid) & Ga	s	5381206210 Web T-P	2.1 1	219.24	109.62	Ĩ					
2015 2017 Camry	Fender Front Right; (Hybrid) & G	as	5381106200 Web T-P	2.1 1	219.24	109.62	6					
 2015 2017 Camry 	Grille Front; (Hybrid); w/precra	sh	5310106621 Web T-P	0.0 1	754.13	377.06		No la companya da companya d	la la			
2015 2017 Camry	Headlight Assembly Front Left; (Hybrid); w/bla	ack sport trim	8115006C70 Web T-P	0.3 1	256.78	128.39						
2015 2017 Camry	Headlight Assembly Front Right; (Hybrid); w/b	lack sport trim	8111006C70 Web T-P	0.3 1	256.78	128.39	-		8			
Update Your Parts	abor R & R Info Hours	2.7 Skill General	5000400400	Total Price	\$4,328.42	\$2,164.23	#1					
Labor Notes Includes: The r	emoval of component and	all necessary components for acce	ss. Does not inc	lude: System diagno	sis and testing	g. Refrigeran	t recovery,	evacuate, recharge	of the AC system,	or a vehicle road	test.	
Applications for A/C Cond	lenser 8846033130						Price	Changes for 884	6033130			
Start End Manufacturer	Model	Part	Descrip	tion			Date	Manufac	turer	List \$ Ctry	Core Fee	List \$ USD
2013 2014 Toyota	Avalon	A/C Condenser	Hybrid Lir	mited & Hybrid XLE; I	ncl.A/C Receiv	ver Drier	7/10/20)19 TOYOTA		USA		\$323.52 🔺
2015 2015 Toyota	Avalon	A/C Condenser	Hybrid Lir Touring; I	nited, Hybrid XLE Pre ncl.A/C Receiver Drie	emium & Hybri er	d XLE	1/7/201	19 ΤΟΥΟΤΑ		USA		\$322.52
2016 2018 Toyota	Avalon	A/C Condenser	Hybrid Lir Premium	nited, Hybrid XLE Plu Incl.A/C Receiver Dr	us & Hybrid XL rier	E	7/20/20	018 TOYOTA		USA		\$322.70
2012 2013 Toyota	Camry	A/C Condenser	Hybrid LE	& Hybrid XLE; Incl.A	VC Receiver D	rier	1/4/201	18 TOYOTA		USA		\$312.68
2014 2017 Toyota	Camry	A/C Condenser	Hybrid LE Drier	, Hybrid SE & Hybrid	XLE; Incl.A/C	Receiver	7/7/201	17 TOYOTA		USA		\$312.89

Information Available on the Pricing/Information Page

This page is full of information to help you research parts and prices.

0	CrashLink Ba	ck 2017 🗸 T	Foyota 🗸	Camry		~			Search	Part Search	OEM Search	Parts by Ima	age	Print Logout
Part D	etail (Click or tap re	ow to load part inf	formation)											
Keep	Start End / Model	Part / Descripti	on		OEM	Lab	List\$ I	.ist % 50			An	T	No and a second	7
	2014 2017 Camry	A/C Condenser Hybrid LE, Hybrid	SE & Hybrid XLE; Incl.A/0	Receiver Drier	8846033130 Web <u>T-P</u>	A	323.52	161.76	A			9	۳ M	30-8
	2015 2017 Camry	Bumper Cover Front; (Hybrid) & (Gas		5211907912 Web T-P	2.2 1	233.55	116.78		æ	E			
	2015 2017 Camry	Bumper Impact Ba Front; (Hybrid) & (ar Gas		5202106130 Web T-P	0.3 C	236.84	118.42		4				
	2012 2017 Camry	Drive Motor Invert Front; (Hybrid)	ter Cooler		G901033031 Web T-P	0.9 1	508.91	254.46		1	Ğ	10		1 10
	2014 2017 Camry	Engine Cooling Fa Left; Hybrid LE, H	an Motor lybrid SE & Hybrid XLE		163630A150 Web T-P	2.5 1	223.71	111.86		1		11		5 6
	2014 2017 Camry	Engine Cooling Fa Right; Hybrid LE,	an Motor Hybrid SE & Hybrid XLE		163630V370 Web T-P	2.5 1	197.95	98.98	- 2		3	8		
	2015 2017 Camry	Fender Front Left; (Hybrid	i) & Gas		5381206210 Web T-P	2.1 1	219.24	109.62	В			P		
	2015 2017 Camry	Fender Front Right; (Hybr	rid) & Gas		5381106200 Web T-P	2.1 1	219.24	109.62						
~	2015 2017 Camry	Grille Front; (Hybrid); w/	/precrash		5310106621 Web T-P	0.0 1	754.13	377.06			La la			
	2015 2017 Camry	Headlight Assemb Front Left; (Hybrid	oly d); w/black sport trim		8115006C70 Web T-P	0.3 1	256.78	128.39			R A C			
	2015 2017 Camry	Headlight Assemb Front Right; (Hybr	oly rid); w/black sport trim		8111006C70 Web T-P	0.3 1	256.78	128.39	-		8			
Upd	ate Your Parts	Labor R & R Info	Hours 2.7 Skill Gene	ral 🚺	5000400400	Total Price	\$4,328.42	\$2,164.23	#1					
Labor	Notes Includes: The	removal of compone	nt and all necessary com	conents for acces	s. Does not incl	lude: System diagno	osis and testing	g. Refrigeran	t recovery,	evacuate, recharge	of the AC system,	or a vehicle road	test.	
Appli	cations for A/C Con	denser 884603313	30 E					F	Price	Changes for 8840	6033130			
Start	End Manufacturer	Model	Part		Descrip	tion			Date	Manufact	urer	List \$ Ctry	Core Fee	List \$ USD
2013	2014 Toyota	Avalon	A/C Condenser		Hybrid Lin	nited & Hybrid XLE;	Incl.A/C Receiv	ver Drier	7/10/2	019 TOYOTA		USA		\$323.52 🔺
2015	2015 Toyota	Avalon	A/C Condenser		Hybrid Lin Touring; Ir	nited, Hybrid XLE Pr ncl.A/C Receiver Dri	remium & Hybri er	d XLE	1/7/20	19 TOYOTA		USA		\$322.52
2016	2018 Toyota	Avalon	A/C Condenser		Hybrid Lin Premium;	nited, Hybrid XLE PI Incl.A/C Receiver D	lus & Hybrid XL Irier	E	7/20/2	018 TOYOTA		USA		\$322.70
2012	2013 Toyota	Camry	A/C Condenser		Hybrid LE	& Hybrid XLE; Incl.	A/C Receiver D	rier	1/4/20	18 TOYOTA		USA		\$312.68
2014	2017 Toyota	Camry	A/C Condenser		Hybrid LE Drier	, Hybrid SE & Hybrid	d XLE; Incl.A/C	Receiver	7/7/20	17 TOYOTA		USA		\$312.89
2014	2017 Toyota	Camry	A/C Condenser		Drier	., 11,0110 02 0 11,011	u /(LL, III(I./ V)		1/9/20	17 ΤΟΥΟΤΑ		USA		\$312.78

- A. Part selection Click to select a part in the list. The information on the page (Diagram, Applications, and Price Changes) will update to display information about the selected part.
- B. Diagram The selected part is highlighted in the diagram.
 - If there are multiple diagrams available from Motor® for this part, there will be a drop-down menu available under the diagram. Use this to select and view additional diagrams.
- C. List \$ Displays the current retail list price of a part. To learn more about your choices for this feature, please see Appendix A: Currency Display Options.
- D. Labor R&R Info^{*} Remove and Replace labor information. Skill and Labor Notes are displayed if available.
 - Keep in mind that the hours listed are Remove and Replace hours. If you are not replacing a part, your actual work time may be much less.
- E. **Applications** Displays the OEM applications for this part. This information is very helpful in cases where you don't have the specific part you searched for in stock. This section displays other vehicles with parts that match this OEM number.

Price Changes – Displays the history of the List Price changes for this part. See **Appendix A: Currency Display Options** to learn more about the information displayed here.

Available only to Labor Time Calculation subscribers.

Actions Available on the Pricing/Information Page

There are many things you can do on this page to see the information you need, and to re-calculate your **Total Price** information.

0	CrashLink Back	k 2017 ✓	 Toyota 	✓ Camry		×		VI	N Search	Part Search	OEM Search	Parts by Ima	ge	Print	Logout
Part 0	etail (Click or tap ro	w to load part	information)												
Keep	Start End / Model	Part / Descri	iption			Labor Qty	C	ist % 50			AA	ТоГ	\geq		
	2014 2017 Camry	A/C Condense Hybrid LE, Hyb	er brid SE & Hybrid XI	LE; Incl.A/C Receiver D	rier web <u>T-P</u>	2.7 1		161.76	*		1 million		`)	А	-8
	2015 2017 Camry	Bumper Cover Front; (Hybrid)	& Gas		5211907912 Web T-P	2.2 1	233.55	116.78			F	-	S.	300 (M	B
	2015 2017 Camry	Bumper Impac Front; (Hybrid)	:t Bar) & Gas		5202106130 Web T-P	0.3 1	236.84	118.42		19				C	
	2012 2017 Camp	Drive Motor Inv Front; (Hybrid)	verter Cooler)		G901033031 Web T-P	0.9 1	508.91	254.46		1	4	10	_		10
		Engine Cooling Left; Hybrid LE	g Fan Motor E, Hybrid SE & Hyb	rid XLE	163630A150 Web T-P	2.5 1	223.71	111.86		a		11		5	6
	2014 20 Camry	Engine Cooling Right; Hybrid L	g Fan Motor LE, Hybrid SE & Hy	brid XLE	163630V370 Web T-P	2.5 1	197.95	98.98	2		3	8	-		
	2015 2017 Camry	Fender Front Left; (Hyl	brid) & Gas		5381206210 Web T-P	2.1 1	219.24	109.62	Ĵ.			P			
	2015 2017 Camry	Fender Front Right; (H	lybrid) & Gas		5381106200 Web T-P	2.1 1	219.24	109.62							
	2015 2017 Camry	Grille Front; (Hybrid)); w/precrash		5310106621 Web T-P	0.0 1	754.13	377.06		N N					
	2015 2017 Camry	Headlight Asse Front Left; (Hyl	embly brid); w/black sport	t trim	8115006C70 Web T-P	0.3 1	256.78	128.39							
	2015 2017 Camry	Headlight Asse	embly lybrid); w/black spo	ort trim	8111006C70 Web T-P	0.3 1	256.78	128.39	.		6				
Upd	ate Your Parts	n	fo Hours 2.7 S	kill General		tal Price	\$4,328.42	\$2,164.23	#1						
Labo	Notes Includes: The re	emov	onent and all nece	ssary compone	s. Does not in	G n diagn	osis and testing	Refrigeran	t recovery	evacuate, recharge	of the AC system,	or a vehicle road	test.		
Appli	cations for A/C Cond	enser 8846033	3130						Price	Changes for 884	6033130				
Start	End Manufacturer	Model	Part		Descrip	tion			Date	Manufac	turer	List \$ Ctry	Core Fee	Lis	t \$ USD
2013	2014 Toyota	Avalon	A/C C	ondenser	Hybrid Li	mited & Hybrid XLE;	Incl.A/C Receiv	er Drier	^ 7/10/2	2019 TOYOTA		USA			\$323.52 🔺
2015	2015 Toyota	Avalon	A/C C	ondenser	Hybrid Li Touring; I	mited, Hybrid XLE P ncl.A/C Receiver Dri	remium & Hybrid ier	XLE	1/7/2	19 ΤΟΥΟΤΑ		USA			\$322.52
2016	2018 Toyota	Avalon	A/C C	ondenser	Hybrid Li Premium	mited, Hybrid XLE P Incl.A/C Receiver E	lus & Hybrid XLE Drier		7/20/	2018 TOYOTA		USA			\$322.70
2012	2013 Toyota	Camry	A/C C	ondenser	Hybrid LE	& Hybrid XLE; Incl.	A/C Receiver Dr	ier	1/4/2	TOYOTA		USA			\$312.68
2014	2017 Toyota	Camry	A/C C	ondenser	Hybrid LE Drier	E, Hybrid SE & Hybri	d XLE; Incl.A/C	Receiver	▼ 1/9/2	17 TOYOTA		USA			\$312.89 \$312.78
									1/5/2	I I I I I I I I I I I I I I I I I I I		000			0012.10

- A. **Print** Click this button to print the information from this screen. More information about this feature is available in the **Print This Information** section of this document, below.
- B. Parts by Image Click this button to open a list of all parts in the image. This is useful if you want to add a part to your part list that you did not originally include. Use the checkboxes to select the part(s) you wish to add/include, then click Add to Your Parts to process the search and view your new Total Price.
- C. **Qty** Use this field to change the quantity of the part. Enter a new quantity, then click **Update Your Parts** to update the **Total Price**.
- D. **Labor**^{*} This field displays the **Labor R&R Hours**. This information displays hours for Remove *and* Replace; if you are not replacing a part, your actual work time may be much less.
 - You may edit this field to reflect your true expected labor time (enter a new time, then click Update Your Parts). These changes will only display on your screen and in the **Print** function; they will not affect any calculations and will not be saved for future CrashLink searches.

Available only to Labor Time Calculation subscribers.

- E. List % By default, CrashLink calculates the List % as 50% of the List \$; however, you can manually change the price of any individual part. To do so, type in a new price for the selected part, then click Update Your Parts to update the Total Price.
 - Note: CrashLink will save your changes to the List %, but manual changes to the prices of individual parts will not be saved for future searches.
- F. Web Click the Web link to search for this OEM number on Google.
- G. **T-P** Click the **T-P** link to search for this part on Trading Partners.
- H. **Keep** Use the checkboxes to specify which parts to keep on your list. To remove a part from your list, uncheck the box, then click **Update Your Parts** to update your list and the **Total Price**.
 - Note: At least one part must be checked at all times; CrashLink will not allow you to deselect *all* parts.
- I. Update Your Parts Click this button to update your Total Price after you have changed the Keep, Qty, or List % information.

Print This Information

The **Print** button allows you to print this page's information.

🔟 CrashLink 🛛 🕫	ack 2017 V To	oyota 🗸 Camry		✓		VIN S	Search	Part Search	OEM Search	Parts by Ima	age	Print Logout
Part Detail (Click or tap r	row to load part info	ormation)										
Keep Start End / Model	Part / Descriptio	'n	OEM	Labor Qty	List \$ List % 5	0			AA	T	\searrow	
2014 2017 Camry	A/C Condenser Hybrid LE, Hybrid S	SE & Hybrid XLE; Incl.A/C Receiver Drier	8846033130 Web T-P	2.7 1	323.52 161.7	5				9		-8
2015 2017 Camry	Bumper Cover Front; (Hybrid) & G	as	5211907912 Web T-P	2.2 1	233.55 116.7	В		æ	Ę			
2015 2017 Camry	Bumper Impact Ba Front; (Hybrid) & G	r as	5202106130 Web T-P	0.3 1	236.84 118.4	2		4				C
2012 2017 Camry	Drive Motor Inverte Front; (Hybrid)	r Cooler	G901033031 Web T-P	0.9 1	508.91 254.4	6	le	1	Ğ	10)	A NO
2014 2017 Camry	Engine Cooling Fa Left; Hybrid LE, Hy	n Motor brid SE & Hybrid XLE	163630A150 Web T-P	2.5 1	223.71 111.8	6	6	1		11		5 6
2014 2017 Camry	Engine Cooling Fa Right; Hybrid LE, H	n Motor lybrid SE & Hybrid XLE	163630V370 Web T-P	2.5 1	197.95 98.9	В	2		3	8		
2015 2017 Camry	Fender Front Left; (Hybrid)	& Gas	5381206210 Web T-P	2.1 1	219.24 109.6	2	-			par L		
2015 2017 Camry	Fender Front Right; (Hybrid	d) & Gas	5381106200 Web T-P	2.1 1	219.24 109.6	2						
2015 2017 Camry	Grille Front; (Hybrid); w/p	recrash	5310106621 Web T-P	0.0 1	754.13 377.0	6		March 1				
2015 2017 Camry	Headlight Assembl Front Left; (Hybrid)	y ; w/black sport trim	8115006C70 Web T-P	0.3 1	256.78 128.3	9			N Å -			
2015 2017 Camry	Headlight Assembl Front Right; (Hybri	y d); w/black sport trim	8111006C70 Web T-P	0.3 1	256.78 128.3	9 .			6			
Update Your Parts	Labor R & R Info	lours 2.7 Skill General	5000400400	Total Price	\$4,328.42 \$2,164.2	3	#1					
Labor Notes Includes: The	removal of componen	t and all necessary components for acce	ss. Does not inc	lude: System diagno	sis and testing. Refrige	rant re	covery, eva	acuate, recharge	of the AC system,	or a vehicle road	i test.	
Applications for A/C Cor	ndenser 8846033130)					Price Ch	anges for 8846	033130			
Start End Manufacturer	Model	Part	Descrip	otion			Date	Manufact	urer	List \$ Ctry	Core Fee	List \$ USD
2013 2014 Toyota	Avalon	A/C Condenser	Hybrid Lir	mited & Hybrid XLE; I	ncl.A/C Receiver Drier		7/10/2019	ΤΟΥΟΤΑ		USA		\$323.52 🔺
2015 2015 Toyota	Avalon	A/C Condenser	Hybrid Lir Touring; I	mited, Hybrid XLE Pre ncl.A/C Receiver Drie	emium & Hybrid XLE r		1/7/2019	TOYOTA		USA		\$322.52
2016 2018 Toyota	Avalon	A/C Condenser	Hybrid Lin Premium	mited, Hybrid XLE Plu ; Incl.A/C Receiver Dr	is & Hybrid XLE ier		7/20/2018	ΤΟΥΟΤΑ		USA		\$322.70
2012 2013 Toyota	Camry	A/C Condenser	Hybrid LE	& Hybrid XLE; Incl.A	/C Receiver Drier		1/4/2018	TOYOTA		USA		\$312.68
2014 2017 Toyota	Camry	A/C Condenser	Hybrid LE Drier	E, Hybrid SE & Hybrid	XLE; Incl.A/C Receiver		7/7/2017	TOYOTA		USA		\$312.89
			21101			- T.	1/9/2017	TOYOTA		USA		\$312.78

- 1. Click this button. The **Print** page opens.
- 2. Use the drop-down to select which view you would like to print.
 - a. **Selected Item** Detailed information only about the 1 part that is selected/highlighted in the list (this is the default view).
 - b. All Items Basic information about all items in the list.
 - c. **Image Only** Image of the 1 part that is selected/highlighted in the list.
- 3. Click **Print** to print.

4. Click **Close** to return to the Pricing/Information page.



Part Search/Manual Search

While the most common way to search CrashLink is the automatic search process described above (using **Shift + F6** from Pinnacle) you are also able to perform a manual search. This is helpful when you want to look up a part that does not have a part code associated with it.

You may also be directed to this page if CrashLink cannot determine which part you want to search, or if you search for a part that does not have a corresponding mapping in the CrashLink data.

Step 1: Begin Search

There are 3 ways to begin a manual search:

- Option A: Browser Login
- Option B: Part Search Button
- Option C: VIN Search Button

Option A: Browser Login

To open CrashLink in your internet browser, follow these steps:

- 1. Go to CrashLink.Car-Part.com.
- 2. In the Recycler Login, enter your Username and Password.
 - You can use your Trading Partners login, or the login you use for your **Car-Part.com Statistics** and **Reports** link. If you don't know this login, contact your support rep.

	RECYCLER LOGIN
Username: Password:	Login

3. Click Login. CrashLink opens to the manual search.

Option B: Part Search Button

If you already have CrashLink open, you can launch a manual search by clicking the **Part Search** button at the top of any screen. This allows you to add a part to your part list.

🔟 C	rashLink Bac	k 2002 🗸 Ford	✓ Explorer Sp.	oort 🗸	•		VIN	Search	art Search	DEM Search	Parts by Ima	age	Print Logout
Part D	etail (Click or tap ro	w to load part informat	ion)						_				
Keep	Start End / Model	Part / Description		OEM	Qty	List \$L	ist % 50						4
	2001 2003 Explorer Sport	Fender Explorer Sport; Front Left		1L5Z16006AA Web T-P	1	641.37	320.68						Č.
	2002 2005 Explorer	Fender Molding Explorer; Left; XLS & XLT XLT primed	w/o wheel opng molding XLS,	1L2Z7816161EA Web T-P	1	24.63	12.32						
	2001 2003 Explorer Sport	Fender Splash Shield Explorer Sport; Front Left		1L5Z16055BA Web T-P	1	44.97	22		\langle	1			
												3	
Upda	ate Your Parts				Total Price	\$710.97	\$355.48	#1					
Applic	ations for Fender 1L	-5Z16006AA						Price Char	nges for 1L5Z1	6006AA			
Start E	End Manufacturer	Model	Part	Descriptio	on			Date	Manufactur	er	List \$ Ctry	Core Fee	List \$ USD
2001 2	003 Ford	Explorer Sport	Fender	Explorer Sp	ort; Front Left		-	4/15/2015	FORD		USA		\$641.37 🔺
2001 20	005 Ford	Explorer Sport Trac	Fender	Explorer Sp	ort Trac; Front Left			9/12/2013	FORD		USA		\$630.33
								2/28/2013	FORD		USA		\$552.92
								3/16/2012	FORD		USA		\$485.02
								12/1/2010	FORD		USA		\$391.63
								6/1/2010	FORD		USA		\$380.23 -

Option C: VIN Search Button

If you already have CrashLink open, you can launch a manual search with VIN information by following these steps:

- 1. Enter a VIN in the VIN Search field
- 2. Click VIN Search.

🔟 (CrashLink Bac	k 2002 V Ford	✓ Explorer Sp	ort 🗸	JH4KA9663	33C	VIN	Search	Part Search	OEM Search	Parts by Ima	age	Print Logout
Part D	etail (Click or tap ro	w to load part informat	ion)										
Keep	Start End / Model	Part / Description		OEM	Qty	List\$L	ist % 50						4
	2001 2003 Explorer Sport	Fender Explorer Sport; Front Left		1L5Z16006AA Web T-P	1	641.37	320.68						Č.
	2002 2005 Explorer	Fender Molding Explorer; Left; XLS & XLT; XLT primed	w/o wheel opng molding XLS,	1L2Z7816161EA <u>Web</u> <u>T-P</u>	1	24.63	12.32						II))
	2001 2003 Explorer Sport	Fender Splash Shield Explorer Sport; Front Left		1L5Z16055BA Web <u>T-P</u>	1	44.97	22.48			- 11			
Upda	ate Your Parts				Total Price	\$710.97	\$355.48	#1		lo ¹⁰		3	
A 11		574000044						_					
Applic	cations for Fender 1	DZ10000AA	B	Description in the				Price Ch	anges for 1L5Z1	16006AA			
Start I	End Manufacturer	Model	Part	Descriptio	n			Date	Manufactu	rer	List \$ Ctry	Core Fee	List \$ USD
2001 2	2003 Ford	Explorer Sport	Fender	Explorer Spo	ort; Front Left		^	4/15/2015	FORD		USA		\$641.37 🔺
2001 2	2005 Ford	Explorer Sport Trac	Fender	Explorer Spo	ort Trac; Front Left			9/12/2013	FORD		USA		\$630.33
							_	2/28/2013	FORD		USA		\$552.92
								3/16/2012	FORD		USA		\$485.02
								12/1/2010	FORD		USA		\$391.63

▼ 6/1/2010 FORD USA

\$380.23 -

Step 2: CrashLink Manual Search

When you have launched a search, CrashLink opens to the manual search page:

CrashLink Back 2006 • Ford •	Explorer •		VIN Search	OEM Search	Parts by Image	Logout
Search Term Search Reset						
Accessories and Fluids						
Air and Fuel Delivery						
Belts and Cooling						
🗀 Body						
Brake						
Cooling						
Driveline and Axles						
Electrical, Charging and Starting						
Emission Control						
Engine Elizabethe Eliz						
Entertainment and Telematics						
Exhaust						
HVAC						
Ignition						
Steering						
Suspension						
Tire and Wheel						
Tools and Equipment						
Transfer Case						
Transmission						
Wiper and Washer						
Select Part(s)						
Information from Motor's databases (including OEM part descriptions, OEM pricing, and p	art illustrations) are copyrig	ht 62018 by MOTOR Infer	mation Systems, a division	n of Hearst Business Med	a, Inc. All rights reserved. Ten	ns of Service

If necessary, you can modify the year, make, and model information with the drop-down menus at the top of the screen. (This will change the information for this search only; it will not modify the year/make/model information for any parts already on your list.)

CrashLink	Back 2006 •	Ford	T	Explorer	•	VIN Search
Search Term	Sea	rch Reset				
Accessories and I	Fluids					
🗎 Air and Fuel Deli	ivery					
🗎 Belts and Cooling	g					
🗎 Body						
🗀 Brake						

You can use this page 2 ways:

- Option A: Search Terms
- Option B: Browse Categories

Option A: Search Terms

- 1. Enter a keyword (such as "SWITCH") in the **Search Term** field.
- 2. Click Search.
- 3. Your results will include any parts with "SWITCH" in the Motor name. Click the checkbox(es) to select the part(s).
- 4. Click Select Part(s) at the bottom of the list.

CrashLink Back 2006 V Ford	▼ Explorer ▼
Search Term SWITCH Search Reset	
🗁 Body	A
🗁 Seats	
Power Seat Switch	
Power Seat Switch Knob	
🗁 Electrical, Lighting and Body	
🗁 Electrical Connectors	
Driver Information Display Switch Connector	
🗁 Switches	
Brake Light Switch	
Combination Switch	
Cruise Control Switch	
Defroster Switch	_
Door Jamb Switch	
Calact Dart(a)	•
Select Part(S)	

5. The Part Selection list opens on the right. Click the checkbox(es) to select the part(s) you wish to include in your CrashLink search.

CrashLink Back 2006 - Ford	~ [Explore	r 🗸		VIN Search	Part Search	OEM Search	Parts by Image	Print	Logout
Search Term Switch I Search Reset			Part	Description			OEM			List \$
🗁 Body			Door Window Switch	Front Left; Eddie Bauer, Limited, X	(LS & XLT; Switch F	Panel Assembly	6L2Z14529B/ Web T-P	AA		102.11
Geats			Door Window Switch	Front Right; Eddie Bauer, Limited,	XLS & XLT		6L2Z14529A	AA .		7.95
Power Seat Switch			Door Window Switch	Rear; Eddie Bauer, Limited, XLS &	& XLT		6L2Z14529A	AA		7.95
Power Seat Switch Knob										
➢ Electrical, Lighting and Body										
➢ Electrical Connectors										
Driver Information Display Switch Connector										
🗁 Switches										
Brake Light Switch										
Combination Switch										
Cruise Control Switch										
Defroster Switch										
Door Jamb Switch										
Door Lock Switch										
Door Mirror Switch										
✓ Door Window Switch										
Door Window Switch Bezel										
Driver Information Display Switch										
Hazard Warning Switch										
Headlight Switch										
Instrument Panel Dimmer Switch	-									
Select Part(s)		Add	d to Your Parts							

- 6. Click Add to Your Parts.
- 7. The **Pricing/Information** page opens, and the part(s) you selected have been added to your list. Continue with your CrashLink workflow as described in the section of this documented titled **Step 3: Pricing/Information.**

Option B: Browse Categories

- 1. In the list of categories, click the category of the part you would like to search.
- 2. Continue "drilling down" through the categories and sub-categories until you reach the component selection checklist.
- 3. Click the checkbox(es) to select part(s).
- 4. Click Select Part(s) at the bottom of the list.
- 5. The Part Selection list opens on the right. Click the checkbox(es) to select the part(s) you wish to include in your CrashLink search.
- 6. Click Add to Your Parts.

🔟 Crash	Link Back	2006 🗸	Ford		✓ Explore	Pr	~		VIN Search	Part Search	OEM Search	Parts by Image	Print	Logout
Search Term	ignition	Sea	arch	Reset		Part		Description			OEM			List \$
🗁 Emissio	on Control					Ignition Switch		Eddie Bauer, Limited, XLS & XLT			DG9Z11572 Web T-P	A		104.60
🗁 Sens	ors													
	gnition Knock (Dete	onation) S	ensor											
🗁 Ignition	1													
🗁 Brac	kets, Flanges and Ha	angers												
	gnition Coil Mounti	ng Brack	et											
🗁 Cont	trol Modules													
	gnition Immobilizer	Module												
🗁 Hard	lware, Fasteners and	Fittings												
	Direct Ignition Coil H	Boot												
🗁 Ignit	tion Coil													
	Direct Ignition Coil													
	gnition Coil													
🗁 Prim	ary Ignition						6							
	gnition Lock Assem	bly												
	gnition Lock Cylind	er												
	gnition Lock Housin	ıg												
🗁 Swit	ches													
🔽 I	gnition Switch													
Select Par	t(s)				Ad	d to Your Parts								
			Inform	ation from Motor's	databases (in	cluding OEM part descrip	otions, O	EM pricing, and part illustrations) are	copyright ©2019 by I	MOTOR Information	Systems, a division	of Hearst Business Media, In	nc. All rights res	erved. Terms of Service

 The Pricing/Information page opens, and the part(s) you selected have been added to your list. Continue with your CrashLink workflow as described in the section of this documented titled Step 3: Pricing.

OEM Search

At the top of every CrashLink screen, is a button for **OEM Search**. This button allows you to search for parts by OEM number. Follow these steps:

- 1. Click **OEM Search**. The OEM Search page opens.
- 2. Enter an OEM number in the Enter OEM # field.
- 3. Click **Search.** The Part Selection list opens below. This shows all parts that match this OEM number.
- 4. Click the checkboxes to select the part(s) you wish to include in your CrashLink search.
 - Note: You cannot select multiple parts with conflicting year ranges.
- 5. Choose the year from the drop-down.
- 6. Click Add to Your Parts.

0	Crash	ıLin	k Back	2013 🗸 Chevrolet	✓ Impala ✓	VIN Search	Part Search OEM Search Parts by Image	Print Logout
Enter (DEM#	25	964301	Search				
s	tart E	nd	Model	Part	Description		OEM	List \$
20	06 2	013	Impala	Deck Lid Hinge	Rear Right		25964301 Web T-P	69.20
20)14 2	016	Impala Limited	Deck Lid Hinge	Impala Limited; Rear Right		25964301 Web T-P	69.20
2013	~	Ad	d to Your Part	ts				

- 7. The **Pricing/Information** page opens, and the part(s) you selected have been added to your list. Continue with your CrashLink workflow as described in the section of this documented titled **Step 3: Pricing/Information.**
 - **Note**: Notice that the search at the top of your screen changed to match the year you selected in the drop-down on the previous page.

Inventory/Opportunities with Car-Part Interchange Plus

In addition to helping you research parts and their applications, CrashLink can also help you increase profitability—with Car-Part Interchange Plus (CPI+)^{*}. With CrashLink, you can assign interchange to CPI+ parts.

CPI+ is a major advantage. CPI+ provides new and enhanced interchange for over 100 part types (including 2009+ Mitsubishi and 2015+ Mazda models). Pinnacle and Powerlink users can inventory all CPI+ parts except 22 (because those parts aren't included in your IMS). This is a major opportunity because parts with interchange are much more visible in online searches. Parts must have interchange assigned in order to show up in interchange searches on Car-Part.com marketplaces, so CPI+ gives you a competitive edge.

With CrashLink, you can assign interchange to CPI+ parts, so more buyers will see them when searching in Car-Part marketplaces!

Note: When you use CrashLink to assign interchange to CPI+ parts, those parts will have interchange *only* in our online marketplaces. CPI+ is not available within Pinnacle, and no interchange information will be updated within Pinnacle itself.

Inventory Page

The Inventory page is the central hub for researching and assigning interchange to CPI+ parts after you have inventoried them in Pinnacle. From the Inventory page, you can view the CPI+ parts in your inventory, or your inventoried vehicles with CPI+ parts, and then resolve them or find more information about them.

The Inventory page has 3 main buttons:

- Analyze Research parts on specific vehicles. See the Analyze: Step 1 (Researching Vehicles) section of this guide, below, for more information about this feature.
- **Vehicles** Search your inventory by vehicle with the Vehicle Potential tool to find valuable CPI+ parts on your inventoried vehicles.
- **Parts** Search your inventory by part with the Part Potential tool to find valuable CPI+ parts in your inventory.

^{*} These features (including all content on the Inventory, Analyze, and Resolution tools) are available only to CrashLink Inventory subscribers.

1. To access the Inventory page, click the **Inv** button at the top of the CrashLink window.



2. The Inventory page opens in a new tab. Use the **Analyze**, **Vehicles**, and **Parts** buttons to access those tools. Each is explained in more detail later in this guide.

CrashLink	~	~	~	Enter a VIN or Stock #	Analyze	Vehicles Parts	Print Logout

Multi-Yard Accounts

If you have an account for more than one yard, then anytime you access the Inventory page, a drop-down box will appear at the top of your screen.

CrashLink	~	~	✓ Enter a VIN	N or Stock #	Analyze	Vehicles Parts	1 - Bob's ✔ Print Logout

1. Click this drop-down box to see your inventories/yards.

CrashLink	~	~	~	Enter a VIN or Stock #	Analyze	Vehicles Parts	1 - Bob's V Print Logout
							2 - Bob's Auto & Truck - Louisville 1 - Bob's Auto & Truck - Cincinnati

2. Select the inventory you wish to work with. When you do, you will get a pop-up that confirms which inventory you have selected.



Vehicle and Part Potential Tools

You likely have many CPI+ parts in your inventory. But in order for those parts to have interchange on Car-Part.com, you will need to assign CPI+ interchange to them. The Vehicle Potential and Part Potential tools help you identify parts that have CPI+ available, but still need interchange assigned.

These 2 tools work similarly—the Vehicle Potential tool enables you to find valuable CPI+ parts by vehicle, and the Part Potential tool enables you to find valuable CPI+ parts by part type. You can identify the vehicles and parts that have the greatest opportunity for increased sales, once they have CPI+ assigned. After interchange is assigned, it will be easy for customers to find the parts in online search listings.

To understand the information in these tools, it's important to understand 2 terms:

- **Unresolved**: a part that has CPI+ available, but still needs interchange assigned to it. Unresolved parts are difficult for online buyers to search for and find in Car-Part marketplaces.
- **Resolved**: a part that has CPI+ assigned to it, and is much more visible in Car-Part marketplaces. (Remember, when you assign interchange in CrashLink, that interchange is *only* on Car-Part.com marketplaces. The interchange assignment is not transferred to Pinnacle.)

Accessing the Vehicle Potential Tool

Use the Vehicle Potential tool to find valuable CPI+ parts by vehicle. Follow these steps:

- 1. Click **Vehicles** in the top menu.
- 2. Several fields appear. To access the Vehicle Potential tool, you will only use the first line.

Use the Sort by drop-down menu to select your sort method, then click Vehicle Potential.

Sort by Unresolved Part \$ D	Vehicle Po	otential		
Enter a Stock #	Sort by Retail Price Descending	~	Resolv	e Vehicle

3. A notification will appear to inform you that the page will appear in a new tab/window and may take several minutes to load. Click **Yes** to open the Vehicle Potential tool.

CrashLink							
This process will generate a listing of all of your vehicles with potential CPI+ parts that have been uploaded to Car-Part.com. The process may take several minutes to complete and will open in a new tab/window. Are you sure you want to continue?							
Yes No							

4. The Vehicle Potential tool opens, with a table of vehicles. This table lists vehicles that you have in stock, but that have unresolved parts (i.e., need CPI+ interchange assigned).

Vehicle Po	tential - S	orted by Ur	nresolved Part \$ Descending - Generated on 8/3	0/2021 at 1:32:1	3 PM EST						
				Unresolved Part Count	Unresolved Part Count %	Unresolved Part \$	Resolved Part Count	Resolved Part Count %	Resolved Part \$	Total Part Count	Total Part \$
			Totals	9643	99%	\$687,081.80	100	1%	\$13,430.40	9743	\$700,512.20
		Stock	Model	Unresolved Part Count	Unresolved Part Count %	Unresolved Part \$	Resolved Part Count	Resolved Part Count %	Resolved Part \$	Total Part Count	Total Part \$
<u>Analyze</u>	Resolve	HG6292	Mitsubishi Mirage	21	84%	\$2,555.00	4	16%	\$730.00	25	\$3,285.00 🔺
<u>Analyze</u>	Resolve	HG6244	Mazda CX3	21	91.3%	\$2,395.00	2	8.7%	\$625.00	23	\$3,020.00
Analyze	Resolve	GL4177	Mazda CX5	19	100%	\$2,200.00	0	0%	\$0.00	19	\$2,200.00
<u>Analyze</u>	Resolve	GK3646	Mitsubishi Outlander	20	83.33%	\$2,175.00	4	16.67%	\$710.00	24	\$2,885.00
<u>Analyze</u>	Resolve	DC2137	Mitsubishi Mirage	19	95%	\$2,030.00	1	5%	\$60.00	20	\$2,090.00
<u>Analyze</u>	Resolve	GC1490	Cadillac Escalade-ESV	7	77.78%	\$1,880.00	2	22.22%	\$1,075.00	9	\$2,955.00
<u>Analyze</u>	Resolve	GM4323	GMC Truck-Sierra 1500	11	100%	\$1,830.00	0	0%	\$0.00	11	\$1,830.00
Analyze	Resolve	GC1680	Mitsubishi Outlander Sport	21	91.3%	\$1,775.00	2	8.7%	\$550.00	23	\$2,325.00
<u>Analyze</u>	Resolve	GE2022	Mitsubishi Outlander	13	100%	\$1,720.00	0	0%	\$0.00	13	\$1,720.00
<u>Analyze</u>	Resolve	HG6241	Mitsubishi Outlander Sport	22	100%	\$1,675.00	0	0%	\$0.00	22	\$1,675.00
<u>Analyze</u>	Resolve	FG9174	Cadillac XTS	10	100%	\$1,670.00	0	0%	\$0.00	10	\$1,670.00
<u>Analyze</u>	Resolve	GF2324	Cadillac Escalade	4	40%	\$1,615.00	6	60%	\$2,615.00	10	\$4,230.00
Analyze	Resolve	EC5123	Buick Regal	12	100%	\$1,595.00	0	0%	\$0.00	12	\$1,595.00
<u>Analyze</u>	Resolve	GF2538	GMC Truck-Sierra 1500	10	90.91%	\$1,580.00	1	9.09%	\$250.00	11	\$1,830.00
<u>Analyze</u>	Resolve	EK6666	Buick Lacrosse	10	100%	\$1,470.00	0	0%	\$0.00	10	\$1,470.00
<u>Analyze</u>	Resolve	GD1803	Buick Envision	13	100%	\$1,425.00	0	0%	\$0.00	13	\$1,425.00
<u>Analyze</u>	Resolve	GA0966	Buick Enclave	11	100%	\$1,400.00	0	0%	\$0.00	11	\$1,400.00
<u>Analyze</u>	Resolve	FK0150	Cadillac XT5	11	100%	\$1,340.00	0	0%	\$0.00	11	\$1,340.00
Analyze	Resolve	HC5263	Mitsubishi Outlander Sport	10	100%	\$1,325.00	0	0%	\$0.00	10	\$1,325.00
Analyze	Resolve	GA0916	Chevy Blazer (2019 Up)	11	91.67%	\$1,305.00	1	8.33%	\$65.00	12	\$1,370.00
Analyze	Resolve	HG6464	Ford Fusion	14	100%	\$1,300.00	0	0%	\$0.00	14	\$1,300.00

This list is sorted according to the sort method you chose in step 2.

Use this table to identify the greatest sales opportunities, and determine where to focus your efforts (see the **Information Available on the Vehicle Potential Tool** section of this document, below, for more information).

To work on a vehicle's parts, click:

	Stock	Model	Unresolved Part Count	Unresolved Part Count %	Unresolved Part \$	Resolved Part Count	Resolved Part Count %	Resolved Part \$	Total Part Count	Total Part \$
Analyze Resolve	HG6292	Mitsubishi Mirage	21	84%	\$2,555.00	4	16%	\$730.00	25	\$3,285.00

- Analyze Research parts on specific vehicles. See the Analyze: Step 1 (Researching Inventoried Vehicles) section of this guide, below, for more information about this feature.
- **Resolve** Assign interchange to the unresolved CPI+ parts you have inventoried. See the **Resolve Tool:** Assigning Interchange to CPI+ Parts section of this guide, below, for more information about this feature.

Information Available on the Vehicle Potential Tool

The Vehicle Potential tool lists vehicles that you have in stock, but that have unresolved parts (i.e., need CPI+ interchange assigned). You can identify the vehicles by **Stock** (from Pinnacle) and **Model**.

		Stock	Model	Unresolved Part Count	Unresolved Part Count %	Unresolved Part \$	Resolved Part Count	Resolved Part Count %	Resolved Part \$	Total Part Count	Total Part \$
<u>Analyze</u>	<u>Resolve</u>	HG6292	Mitsubishi Mirage	21	84%	\$2,555.00	4	16%	\$730.00	25	\$3,285.00
<u>Analyze</u>	<u>Resolve</u>	HG6244	Mazda CX3	21	91.3%	\$2,395.00	2	8.7%	\$625.00	23	\$3,020.00
<u>Analyze</u>	Resolve	GL4177	Mazda CX5	19	100%	\$2,200.00	0	0%	\$0.00	19	\$2,200.00

The Vehicle Potential tool displays the following information for each vehicle in the list, and displays **Totals** at the top of the page.

	Unresolved	Unresolved	Unresolved	Resolved	Resolved	Resolved	Total	Total
	Part Count	Part Count %	Part \$	Part Count	Part Count %	Part \$	Part Count	Part \$
Totals	9643	99%	\$687,081.80	100	1%	\$13,430.40	9743	\$700,512.20

- Unresolved Part Count Number of parts you have listed on Car-Part.com for which CPI+ is available, but interchange still needs to be assigned.
- Unresolved Part Count % Percentage of all CPI+ parts on your vehicles on Car-Part.com that are unresolved (e.g., if you had 100 CPI+ parts posted on Car-Part.com, and 90 of them were unresolved, then the Unresolved Part Count % would be 90%).
- Unresolved Part \$ Value of all the unresolved CPI+ parts you have on Car-Part.com, based on the part's retail price in Pinnacle.
- **Resolved Part Count** Number of parts you have listed on Car-Part.com that have interchange assigned.
- **Resolved Part Count %** Percentage of all CPI+ parts on your vehicles on Car-Part.com that are resolved (e.g., if you had 100 CPI+ parts posted on Car-Part.com, and 90 of them were unresolved, then the **Resolved Part Count %** would be 10%).
- **Resolved Part \$** Value of all the resolved CPI+ parts you have on Car-Part.com, based on the part's retail price in Pinnacle.
- **Total Part Count** The number of CPI+ parts you have posted on Car-Part.com, both resolved and unresolved.
- **Total Part \$** Value of all CPI+ parts you have on Car-Part.com, based on the part's retail price in Pinnacle.

Accessing the Part Potential Tool

Use the Part Potential tool to find valuable CPI+ parts by part type. Follow these steps:

- 1. Click **Parts** in the top menu.
- 2. Several fields appear. To access the Part Potential tool, you will only use the first line.

Use the Sort by drop-down menu to select your sort method, then click Part Potential.

Sort by Unresolved Part \$ Descending	✓ Part Potential		Remarks
Select a Part Type	✓ Sort by Retail Price Descend	ing 🗸	Resolve Part

3. A notification will appear to inform you that the page will appear in a new tab/window and may take several minutes to load. Click **Yes** to open the Part Potential tool.

CrashLink	
This process will generate a list potential CPI+ parts that have uploaded to Car-Part.com. The take several minutes to complet open in a new tab/window. Are you want to continue?	ting of all been process may ete and will you sure
	Yes No

4. The Part Potential tool opens, with a table of all CPI+ part types that can have interchange assigned through CrashLink's Resolve tool.

This list is sorted according to the sort method you chose in step 2.

Part Poter	Part Potential - Sorted by Unresolved Part \$ Descending - Generated on 8/30/2021 at 5:21:03 PM EST												
			Unresolved Part Count	Unresolved Part Count %	Unresolved Part \$	Resolved Part Count	Resolved Part Count %	Resolved Part \$	Total Part Count	Total Part \$			
		Totals	9727	99%	\$696,989.20	101	1%	\$13,680.40	9828	\$710,669.60			
	Part Name	Part Code	Unresolved Part Count	Unresolved Part Count %	Unresolved Part \$	Resolved Part Count	Resolved Part Count %	Resolved Part \$	Total Part Count	Total Part \$			
Resolve	Glove Box	260	2359	99.66%	\$140,114.80	8	0.34%	\$805.00	2367	\$140,919.80 🔺			
Resolve	Fuel Filler Door	177	1984	99.3%	\$127,227.40	14	0.7%	\$840.00	1998	\$128,067.40			
Resolve	Jack Assembly	564	1574	99.62%	\$83,785.00	6	0.38%	\$300.00	1580	\$84,085.00			
Resolve	Engine Cover	351	1038	99.52%	\$67,415.00	5	0.48%	\$335.00	1043	\$67,750.00			
Resolve	Front Door Trim Panel	204	448	99.12%	\$55,935.00	4	0.88%	\$875.00	452	\$56,810.00			
Resolve	Running Board	122	290	98.31%	\$38,425.00	5	1.69%	\$2,190.00	295	\$40,615.00			
Resolve	Headliner	224	158	99.37%	\$34,645.00	1	0.63%	\$950.00	159	\$35,595.00			
Resolve	Rear Door Trim Panel	205	297	99%	\$31,150.00	3	1%	\$265.00	300	\$31,415.00			
Resolve	Rocker Moulding	189	240	96.39%	\$17,815.00	9	3.61%	\$735.00	249	\$18,550.00			
Resolve	Steering Wheel	235	190	96.45%	\$17,645.40	7	3.55%	\$950.00	197	\$18,595.40			
Resolve	Antenna	645	218	100%	\$13,955.40	0	0%	\$0.00	218	\$13,955.40			

5. Use this table to identify the greatest sales opportunities, and determine where to focus your efforts.

To assign interchange to parts of a particular CPI+ part type, click **Resolve** on the line for that part type.

T										
	Part Name	Part Code	Unresolved Part Count	Unresolved Part Count %	Unresolved Part \$	Resolved Part Count	Resolved Part Count %	Resolved Part \$	Total Part Count	Total Part \$
Resolve	Glove Box	260	2359	99.66%	\$140,114.80	8	0.34%	\$805.00	2367	\$140,919.80

Information Available on the Part Potential Tool

The information available on the Part Potential tool is very similar to the information available on the Vehicle Potential tool (see the **Information Available on the Vehicle Potential Tool** section of this guide, above), but the information is categorized by part.

	Part Name	Part Code	
Resolve	Glove Box	260	
Resolve	Fuel Filler Door	177	
Resolve	Jack Assembly	564	
Resolve	Engine Cover	351	
Resolve	Front Door Trim Panel	204	
Resolve	Running Board	122	

Resolve Tool: Assigning Interchange to CPI+ Parts

The Resolve tool enables you to assign CPI+ interchange for the parts you have posted on Car-Part.com. Each night, the assigned interchange options will update in your Car-Part.com listings.

Remember, CrashLink relies on your inventory upload to Car-Part.com. If you are inventorying a vehicle on Pinnacle today, then the parts will be uploaded to Car-Part.com tonight, and you'll have the opportunity to assign interchange with the Resolve tool *tomorrow*, because the Resolve tool assigns interchange to parts that have already been inventoried and uploaded to Car-Part.

To use the Resolve tool and assign interchange to your parts, follow these steps:

Open the Resolve Tool

You can access the Resolve tool from multiple places throughout CrashLink:

Option A: Resolve Vehicle Button

Use this method if you want to open the Resolve tool to a specific vehicle in your inventory, so you can work on an entire vehicle at once.

1. Click Vehicles.

CrashLink	~	~	~	Enter a VIN or Stock #	Analyze	Vehicles Parts	Print Logout

2. Several fields appear. To access the Resolve tool, you will only use the second line.

Enter your vehicle's stock number from Pinnacle in the Enter a Stock # field.

- 3. Use the drop-down menu to select your sort method.
- 4. Click Resolve Vehicle.



5. The Resolve tool opens.

Option B: Resolve Part Button

Use this method if you want to open the Resolve tool to a certain part type, so you can work on multiple parts of the same part type.

1. Click Parts.

CrashLink	~	~	✓ Enter a VIN o	r Stock # Analyze	Vehicles Parts	Print Logout

2. Several fields appear. To access the Resolve tool, you will only use the second line.

Use the first dropdown to select a CPI+ part type.

- 3. Use the second dropdown to select your sort method.
- 4. Click Resolve Part.
- 5. The Resolve tool opens.

Sort by Unresolved Part \$ Descending		~	Part Potential		Remarks
Select a Part Type	~	Sort by Ret	ail Price Descer	nding 🗸	Resolve Part
Select a Part Type	*				
A/C Compressor Assembly					
Air Conditioner Hose					
Air Shutter					
Antenna					
Auto. Trans. Cooler					
Axle Housing Only					
Axle Shaft					
Back Door Latch					
Back Door Moulding					
Back Door Snell					
Battony Tray					
Belt Tensioner					
Brush Guard					
Bumper End Can					
Bumper Face Bar, Front					
Bumper Face Bar, Rear					
Bumper Pad					
Cabin Air Filter	•				

Option C: From Vehicle Potential Tool

On the Vehicle Potential tool, you can click the **Resolve** link on any vehicle's line, to resolve parts on this vehicle. (See the **Vehicle and Part Potential Tools** section of this guide for more information about this feature.)

		Stock	Model	Unresolved Part Count	Unresolved Part Count %	Unresolved Part \$	Resolved Part Count	Resolved Part Count %	Resolved Part \$	Total Part Count	Total Part \$
Analyze	Resolve	GC1692	Mitsubishi Outlander	11	84.62%	\$1,055.00	2	15.38%	\$90.00	13	\$1,145.00

Option D: From Part Potential Tool

T										
	Part Name	Part Code	Unresolved Part Count	Unresolved Part Count %	Unresolved Part \$	Resolved Part Count	Resolved Part Count %	Resolved Part \$	Total Part Count	Total Part \$
Resolve	Glove Box	260	2359	99.66%	\$140,114.80	8	0.34%	\$805.00	2367	\$140,919.80

On the Part Potential tool, click the **Resolve** link on any part type's line, to resolve parts of this part type. (See the **Vehicle and Part Potential Tools** section of this guide for more information about this feature.)

Use the Resolve Tool

When the Resolve tool opens, it displays CPI+ parts on your chosen vehicle, or CPI+ parts of the part type you selected. Regardless of whether you opened the Resolve tool by vehicle or by part type, the remainder of the workflow is the same.

CrashLink	2015 🗸 Mitsub	ishi 🗸	Outlander		~	Enter a	VIN or	Stock #		Analyze]	Vehicles	Parts]	Print	Logout
Sort by Unresolved F	Part \$ Descending	~	Vehicle Pot	tential				Current Ir	ntero	change						
GC1692	Sort by Retail Pric	e Descending	~	Resolve Ver	hicle					No Interc	change Selected					
Your Inventory (Click	or tap row to view or chang	je Interchange	Mapping)					A 11 Jun 6 - 11 - 1		ohaiaa			A			
Part Description		Grade Cond	Category Location	\$ RT \$ WS	List \$	Link		All Interci	nanç	Descr	ription	row to view	Applicat	ions)	List \$	ООН
114 - Headlight Assembly	BUIRGT	0	Y C03B017	\$250.00 \$200.00			Img 📤	Lin	ık	Headli	light Assembly; Fro	ont Left; W/HI	GH-INTENS	SITY DISCHARGE	\$1,364.85	5 0
674 - Cooling Fan Assemi	bly (Rad and Con mtd.)	A	Y	\$150.00			Img	Lin	ık	Headli	light Assembly; Fro	ont Left; W/O I	HIGH-INTE	NSITY DISCHARGE	\$453.00) 0
513 - Rear Lower Control	Arm 3.0LAWD.GT	A	Y Y220 E60D	\$125.00			Img	Lin	ık	Headli	light Assembly; Fro	ont Right; W/H	IGH-INTER	ISITY DISCHARGE	\$1,294.75	5 0
512 - Front Lower Control	Arm WD GT	A	Y Y22C-E60D	\$85.00			Img	Lin	ık	Headli	light Assembly; Fro	ont Right; W/C	HIGH-INT	ENSITY DISCHARGE	\$455.00	0
447 - Axle Shaft		A	Y Y22C-E60D	\$75.00			Img			_						
447 - Axle Shaft	PASSENGER	A n/a	Y Y22C-E60D	\$75.00			Img									
447 - Axle Shaft RH REAR AT6 AWD GT 7	PASSENGER	A n/a	Y Y22C-E60D	\$75.00			Img									
177 - Fuel Filler Door BI K-X42 GT		0	Y Y22C-E60D	\$65.00 \$50.00	90.6% 69.7%	1	Img									
260 - Glove Box BLK63J.GT		A n/a	Y Y22C-E60D	\$65.00 \$50.00			Img									
351 - Engine Cover 11-14.3.0L.GT		A n/a	Y Y22C-E60D	\$65.00 \$50.00			lmg									
109 - Rad/Core Support A	ssembly	0	V Vano Econ	\$45.00			Img 👻									
Interchange Applicati	ons															
Year Model	Description															

Each part line includes:

- Part Description (if you are resolving parts from a vehicle) or Stock Year Model Description (if you are resolving parts of a chosen part type), Grade, Cond, Category, Location, and \$RT (retail) and \$WS (wholesale) price information from Pinnacle.
- List \$ Percent shows the **\$RT** and **\$WS** prices from Pinnacle as percentages of current US OEM list price.
- Link displays a green checkmark if the part is resolved (has an interchange assigned).
- **Img** (images) links when you click an **Img** link, CrashLink checks to see if any images of your inventoried part are available on Car-Part.com and displays them, if available.

To resolve parts, follow these steps:

- 1. Click a part line to select a part to assign interchange to. When you do, the Resolve tool will display the **Current Interchange** and **All Interchange Choices** options for that part (the selected part line will appear highlighted in yellow).
 - **Current Interchange** if this part is already resolved, this shows the interchange option that is currently selected for this part
 - All Interchange Choices shows which CPI+ interchange options are available for this part type on this vehicle
 - To **view Interchange Application** information for any option, click it and the information will populate in the **Interchange Applications** section.

🔟 Cras	hLink 20	15 🗸 Mitsubish	i v	Outlander		~	Enter a	4	pck #	A	nalyze		Vehicles	Parts		Print	.ogout
Sort by Ur	nresolved Part \$ Desce	nding	~	Vehicle Po	tential			-	urrent	Interch	nange						
GC1692	Sort	t by Retail Price D	escending	~	Resolve Veh	nicle			Unl	link	Engine Coo	ooling Fan Motor;	Left; ES & SE				
Your Inven	tory (Click or tap row to	view or change I	nterchange	Mapping)		All Interchange Choices (Click or tap row to view Applications)							1				
Part Description	n		Grade Cond	Category Location	\$RT \$WS	List Percen	\$Link			onunge	Descrip	ption		pproutoris	,	List\$ (зон
114 - Headlig JUST RH HI	ht Assembly D BALLST W-BULB,GT		0 0 cc	Y C03B017	\$250.00 \$200.00			lmg 🔷	L	ink	Engine C	Cooling Fan Moto	r; Left; ES & S	3E		\$368.30	0
674 - Cooling 4DR,11-14,3	Fan Assembly (Rad and Co 0L,AT6,GT,ASM	on mtd.)	A n/a	Y Y22C-E60D	\$150.00 \$125.00	40.79 33.99	‰ ✓	Ima	L	ink	Engine C	Cooling Fan Moto	r; Left; GT			\$368.50	0
513 - Rear Lo RH TRAILING	ower Control Arm G,4DR,11-14,3.0L,AWD,GT		A n/a	Y Y22C-E60D	\$125.00 \$100.00			3		ink	Engine C	Cooling Fan Moto	r; Right; ES, C	GT & SE		\$361.62	0
512 - Front L LH,4DR,11-1	ower Control Arm 4,3.0L,AT6,AWD,GT		A n/a	Y Y22C-E60D	\$85.00 \$75.00			Img									
447 - Axle Sh LH FRT,AT6,	aft AWD,GT		A n/a	Y Y22C-E60D	\$75.00 \$65.00			lmg									
447 - Axle Sh LH REAR,AT	aft 6,AWD,GT,7 PASSENGER		A n/a	Y Y22C-E60D	\$75.00 \$65.00			lmg									
447 - Axle Sh RH REAR,AT	aft 6,AWD,GT,7 PASSENGER		A n/a	Y Y22C-E60D	\$75.00 \$65.00			lmg									
177 - Fuel Fil BLK-X42,GT	ler Door		0 0 cc	Y Y22C-E60D	\$65.00 \$50.00	90.69 69.79	‰ ✓	lmg									
260 - Glove E BLK63J,GT	Box		A n/a	Y Y22C-E60D	\$65.00 \$50.00			Img									
351 - Engine 11-14,3.0L,G	Cover T		A n/a	Y Y22C-E60D	\$65.00 \$50.00			lmg									
109 - Rad/Co	TO Support Assembly	n	0	V Vanc Econ	\$45.00			Img 👻									
Interchang	e Applications																
Year	Model	Description															
2018	OUTLANDER	Engine Cooling Fan	Motor; Outlar	nder; Left; 2.4L;	(4-144); 2.4 LITE	R											
2017	OUTLANDER	Engine Cooling Fan	Motor; Left; E	S, SE & SEL													
2016	OUTLANDER	Engine Cooling Fan	Motor; Left; E	S, SE & SEL													
2015	OUTLANDER	Engine Cooling Fan	Motor; Left; E	S & SE													
2014	OUTLANDER	Engine Cooling Fan	Motor; Left; E	S & SE; From (06/2014												

- 2. (Optional) If you'd like to visually verify which part you are assigning interchange to, click the **Img** link to open a window displaying any images you have posted of this part on Car-Part.com.
- 3. To assign an interchange option to this part, find the correct interchange option for your part, and click **Link**.

The selected option will now appear under **Current Interchange**, and its part line will show a green checkmark. This interchange option will be updated on the Car-Part.com marketplace overnight.

4. If you wish to unassign the interchange option displayed under **Current Interchange**, you can do so by clicking **Unlink**.

Remarks

When an interchange update affects the parts you have previously resolved in CrashLink, CrashLink will *unlink* your interchange choices for those parts, so that you can then assign the updated, more accurate interchange choice.

For example, if an interchange update introduces separate applications for some Floor Shift Assemblies made before 8/23/21 and similar Floor Shift Assemblies made after 8/23/21, then your previously selected interchange choice will be unlinked.

You can quickly and easily find and resolve your parts that have been affected by an interchange update, by accessing the Resolve tool through the **Remarks** button.

Opening the Resolve tool for Parts Affected by an Interchange Update

The **Remarks** button opens the Resolve tool to display all your parts that have been affected by an interchange update.

To access the **Remarks** button, starting from the Inventory page:

1. Click Parts.

CrashLink	~	~	✓ Enter a	a VIN or Stock #	Analyze	Vehicles Parts	Print Logout

2. Several fields appear, along with the **Remarks** button. Click the **Remarks** button.

CrashLink 🔍	~	~	Enter a VIN or Stock #	Analyze	Vehicles Parts	Print Logout
Sort by Unresolved Part \$ Descending	✓ Part Potential		Remarks			
Select a Part Type	Sort by Retail Price Descending	~	Resolve Part			

3. A window appears to notify you that CrashLink will scan your inventory for all parts that previously had interchange assigned, but were unlinked due to interchange updates. Click **Yes**.

CrashLink This process will look at previously linked inventor items with interchange u these items will need to and a new interchange s this data may take sever complete and will open in tab/window.	all of your ory and search for opdates. Each of be re-evaluated elected. Building ral minutes to n a new
	Yes No

4. The Resolve tool opens, showing only your parts that previously had interchange assigned, but have been unlinked by an interchange update.

CrashLink ~	~			~	Enter a VIN or	Stock #	Analyze	Vehicles	Parts	Print	Logout
Sort by Unresolved Part \$ Descending	~	Part Potent	ial	[Remarks	Current Inte	erchange				
Select a Part Type	Sort by Ret	ail Price Des	cending	~	Resolve Part		No Interc	change Selected			
Your Inventory (Click or tap row to view or chang	e Interchange	Mapping)				All Interals	nes Chaine	e (Click on ten you te view)	(mulications)		
Stock Year Model Grade Category \$ RT CAD Li Description Cond Location \$ WS CAD Perc				List Perce	^{:\$} Link nt	All Intercha	Descr	ription	Applications)	US List \$	дон
447 - Axle Shaft Previous IC : Front Right; SE & SEL; 4WD EF5724 - 2018 Outlander Sport	A n/a	U A11B012	\$125.23 \$106.45		img 🔎	Link	Front L	eft; ES		\$978.95 USD	0
RH FRT,12-17,2.4L,CVT,4WD,SE						Link	Front L	eft; ES; CV1		\$1,021.94 USD	1
44/-Axie Shatt Previous IC : Rear Right; ES, LE, SE & SEL EE5724 - 2018 Outlander Sport	A n/a	U 4104040	\$125.23 \$106.45		lmg	Link	Front L	eft; LE		\$1,021.94 USD	1
RH REAR,12-17,2.4L,CVT,4WD,SE	in a	A10A040	0100.45			Link	Front L	eft; SE & SEL		\$1,001.31 USD	1
447 - Axle Shaft Previous IC : Rear Left; ES, GT, LE, SE & SP GH3212 - 2019 Outlander Sport	A n/a	U A10A023	\$125.23 \$106.45		lmg	Link	Front R	light; ES		\$1,022.68 USD	0
LH REAR,8-18,CVT,4WD,ES	in a	711071020	0100.40			Link	Front R	light; ES; CVT; 4WD; From 08/03	3/2017	\$1,096.78 USD	0
447 - Axle Shaft Previous IC : Rear Right; ES, GT, LE, SE & SP GH3212 - 2019 Outlander Sport	A n/a	U A10A022	\$125.23 \$106.45		lmg	Link	Front R	light; ES; CVT; 4WD; To 08/02/20	017	\$992.34 USD	1
RH REAR,8-18,CVT,4WD,ES						Link	Front R	light; ES; CVT; FWD		\$886.48 USD	1
447 - Axle Shaft Previous IC : Rear Right; ES, GT, SE & SEL CO1050 - 2017 Outloader Seart	A	Y VOID ECOD	\$93.93		Img	Link	Front R	light; LE; 4WD; From 08/03/2017		\$1,096.78 USD	0
LH REAR,6-17,CVT,4WD,SEL	n/a	TZID-E03D	501.40			Link	Front R	light; LE; 4WD; To 08/02/2017		\$992.34 USD	1
275 - Back Glass Previous IC : Rear; ES, GT, SE & SEL; Sdn; Mitsubishi	0	Y X220 WE8D	\$156.54		Img 🖕	Link	Front R	light; LE; FWD		\$886.48 USD	1
	0.66	122C-W56D	\$125.23	_		Link	Front R	light; SE & SEL; 4WD; From 08/0	03/2017	\$860.23 USD	1
Interchange Applications						Link	Front R	light; SE & SEL; 4WD; To 08/02/2	2017	\$1,021.94 USD	0
Year Model Description						Link	Front R	light; SE & SEL; FWD		\$1,273.91 USD	0
						Link	Rear Le	eft; ES, LE, SE & SEL		\$872.97 USD	2
						Link	Rear R	ight; ES, LE, SE & SEL		\$872.97 USD	3

Using the Resolve Tool for Unlinked Parts

Functionally, the Resolve tool works the same when assigning updated interchange to unlinked parts. Select a part line and link the appropriate interchange choice for the part. (For more information, see the **Use the Resolve Tool** section of this guide).

The information that displays is also the same, except that each part line also includes the previous interchange assignment in its description.

Stock Year Model	Grade	Category	\$ RT CAD	List \$Link	
Description	Cond	Location	\$ WS CAD	Percent	
447 - Axle Shaft Previous IC : Front Right; SE & SEL; 4WD EF5/24 - 2018 Outlander Sport RH FRT,12-17,2,4L,CVT,4WD,SE	A n/a	U A11B012	\$125.23 \$106.45		<u>lmg</u>
Analyze: Step 1 (Researching Vehicles)

The Analyze tool serves as a powerful research tool. This page enables you to examine the vehicles you have inventoried in Pinnacle (or any vehicle), and learn which parts are high-value and worth prioritizing. The Analyze tool makes it easy to print lists of the parts you're interested in. You can save the parts you're researching on the Analyze tool, so that you can view them again with ease.

To analyze a vehicle, follow these steps:

- 1. Open the Analyze tool, with one of the following methods:
 - To research a vehicle you have inventoried in Pinnacle (and that has been uploaded to Car-Part): From the Inventory page, enter your vehicle's VIN or stock number, and click **Analyze** at the top of your screen.



To research a vehicle you identified with the Vehicle Potential tool: From the Vehicle Potential tool, you can click the Analyze link on any vehicle's line. (See the <u>Accessing the Vehicle</u> <u>Potential Tool</u> section of this guide for more information about this feature.)

		Stock	Model	Unresolved Part Count	Unresolved Part Count %	Unresolved Part \$	Resolved Part Count	Resolved Part Count %	Resolved Part \$	Total Part Count	Total Part \$
Analyze	Resolve	GC1692	Mitsubishi Outlander	11	84.62%	\$1,055.00	2	15.38%	\$90.00	13	\$1,145.00

• To research a vehicle you don't have inventoried (or have inventoried but have not yet uploaded to Car-Part.com): Use the drop-downs to select the year, make, and model of the vehicle you wish to research,

CrashLink	2018 🗸	Hyundai	~	~
				Accent Elantra Elantra GT Ioniq Kona Santa Fe Santa Fe
				Sonata Tucson

 If you already have parts for the vehicle saved in CrashLink, skip to the section of this document titled <u>Analyze: Step 3 (Viewing and Updating Your Saved Parts)</u>. If you do not yet have parts saved in CrashLink, continue with this workflow. 3. A drop-down appears. Be sure that **CrashLink Parts** (all parts that CrashLink has data for) is selected^{*}.

018	✓ GMC		✓ Canyon	~	Enter a VIN or Stock # Ana	lyze
~	Price Floor	200	Stock Number		Search	
	•	Price Floor	Price Floor 200	2018 GMC Price Floor 200 Stock Number	2018 GMC Canyon Price Floor 200 Stock Number 	2018 V GMC V Canyon Enter a VIN or Stock # Ana Price Floor 200 Stock Number Search

4. The **Price Floor** filter also appears. Enter a **Price Floor** in that field to filter out parts by price.

When you enter a **Price Floor**, CrashLink will filter out any part types where *all* the interchange options are below the Price Floor; therefore, you may still see some interchange options in your list that are lower value than the Price Floor. The **Price Floor** filters out part types on your selected vehicle with a value below a set dollar amount[†] (based on OEM list price), which can be adjusted using the text box.

CrashLink	2018 🗸 GMC	✓ Canyon ✓	Enter a VIN or Stock # Analyze
CrashLink Parts	✓ Price Floor 200	Stock Number	Search

5. (Optional) Enter the Stock Number of the vehicle you're researching. You must enter a stock number if you intend to save and print a list of parts from the vehicle. If you plan on inventorying the part through Pinnacle, you must use the same stock number in CrashLink and in Pinnacle.

CrashLink	2018	✓ GMC		✓ Canyon	``	•	Enter a VIN or Stock #	Analyze
CrashLink Parts	~	Price Floor	200	Stock Number	GC1692		Search	

^{*} The **CPI+** option in this drop-down is typically not relevant for Pinnacle users. It creates an independent list that is typically used by other management systems for a specific workflow.

[†] When you set a Price Floor, CrashLink will filter out any part types where *all* interchange options of that part type are below the Price Floor; therefore, you may see some interchange options in your list that are lower value than the Price Floor.

- 6. Click **Search**. This search may take several minutes. When its complete, CrashLink displays a list of parts for the vehicle. This list contains the following information:
 - **Part Name** name of the part
 - Choices number of interchange choices available for the part
 - **Avg \$** average OEM price of the part's interchange options (this is based on the minimum and maximum prices for the part's interchange options)
 - Min \$ OEM price of the part's least valuable interchange option
 - Max \$ OEM price of the part's most valuable interchange option
 - Saved quantity of part(s) that you have saved in CrashLink for this stock number

🔟 Cras	hLink	2018	✓ GMC		✓ Canyon		~	GC1692	2	Analyz
CrashLink	Parts	~	Price Floor	200	Stock Number	G	GC1692	Search	Part	s by Stock
	Part Name				Choice	s	Avg \$	Min \$	Max \$	Saved
Select	Automatic Transmissio	on Asser	mbly			9	\$3,348.58	\$3,109.94	\$3,602.19	0 🔶
Select	Manual Transmission	Assemb	ly			2	\$2,883.13	\$2,883.13	\$2,883.13	0
Select	Transfer Case Assemb	oly				5	\$2,016.31	\$1,926.78	\$2,076.00	0
Select	Catalytic Converter					9	\$969.87	\$566.41	\$1,416.62	0
Select	Differential					7	\$1,194.08	\$948.34	\$1,407.86	0
Select	Turbocharger					1	\$1,124.15	\$1,124.15	\$1,124.15	0
Select	Diesel Exhaust Fluid (DEF) Pı	ımp			1	\$1,109.94	\$1,109.94	\$1,109.94	0
Select	Rack and Pinion Asse	mbly				7	\$1,104.75	\$1,103.91	\$1,105.87	0
Select	Diesel Fuel Injector Pu	ımp				1	\$1,055.79	\$1,055.79	\$1,055.79	0
Select	Differential Carrier				1	3	\$313.74	\$194.54	\$1,000.70	0
Select	Fuel Tank					5	\$933.91	\$768.01	\$975.39	0
Select	Drive Shaft				1	6	\$630.59	\$391.38	\$923.78	0
Select	Engine Balance Shaft					3	\$301.66	\$0.00	\$904.97	0 🖵

- 7. From this list, you have 2 options:
 - Click the Select button in a part line to open the Analyze tool for that part.
 - Click the **Parts by Stock** button to open the Analyze tool for the all parts you have saved for the vehicle.

CrashLink 2018 V GMC	✓ Canyon		✓ GC1692	2	Analyze
CrashLink Parts Price Floor 200	Stock Number	GC1692	Search	Par	ts by Stock
Part Name	Choices	Avg \$	Min \$	Max \$	Saved
Se ct Automatic Transmission Assembly	9	\$3,348.58	\$3,109.94	\$3,602.19	
Manual Transmission Assembly	2	\$2,883.13	\$2,883.13	\$2,883.13	0
Se at Transfer Case Assembly	5	\$2,016.31	\$1,926.78	\$2,076.00	0
Select Catalytic Converter	9	\$969.87	\$566.41	\$1,416.62	0
Select Differential	7	\$1,194.08	\$948.34	\$1,407.86	0

The Analyze tool opens. You can click the **Back to Part Names** button to return to the list of parts. You can also use the **Prev** and **Next** buttons to view different parts without returning to the list,



Information Available in the Analyze Tool



- A. Part selection Click to select a part in the list. The information on the page (Diagram, Applications, and Price Changes) will update to display information about the selected part. Whichever part you have selected will be highlighted in yellow.
- B. **Diagram** The selected part is highlighted in green in the diagram.
 - If there are multiple diagrams available from Motor® for this part, there will be a drop-down menu available under the diagram. Use this to select and view additional diagrams.
- C. Labor R&R Info^{*} Remove and Replace labor information. Skill and Labor Notes are displayed if available.
 - Keep in mind that the hours listed are Remove and Replace hours. If you are not replacing a part, your actual work time may be much less.
- D. List \$ Displays the current OEM list price of a part. To learn more about your choices for this feature, please see <u>Appendix A: Currency Display Options</u>.

^{*} Available only to Labor Time Calculation subscribers.

- E. **QOH**^{*} Displays the "Quantity on Hand" of a part, based on what you have inventoried.
- F. **T-P** Click the **T-P** link to search for this part on Trading Partners.
- G. Web Click Web to search for this OEM number on Google.
- H. Stock Number Displays the vehicle's stock number.
- I. **Saved Items** Displays the quantity of this part saved for the stock number.
- J. **Applications** Displays the OEM applications for this part. This information is very helpful in cases where you don't have the specific part you searched for in stock. This section displays other vehicles with parts that match this OEM number, so you can find the right part from a different year, make, or model.
- K. **Price Changes** Displays the history of the List Price changes for this part. See <u>Appendix A:</u> <u>Currency Display Options</u> to learn more about the information displayed here.

^{*} Displays only when you are viewing CPI+ parts (does not display when viewing all CrashLink parts, or the parts saved for a stock number).

Analyze: Step 2 (Saving Parts)

Depending on your research goals, viewing parts from the list may provide you with all the information you need. But if you want to print a list of parts, or if you want to revisit a list of specific parts later, you must "save" them.

Parts can only be saved if you enter the vehicle's stock number before searching for parts (for more information, see the <u>Analyze: Step 1 (Researching Vehicles)</u> section of this guide.

When you're viewing the list of interchange options on the Analyze tool, you can select which parts you wish to save.

- 1. Select the checkboxes for the interchange option(s) your wish to save in CrashLink.
- 2. Click Add.



3. The part is now saved. Your Saved Items updates to show that the part is added.

	2.8L; All Terrain & SLE; 128.3" WB; (4-171); Crew Cab;	Lower Hose Only
	2.8L; All Terrain, Denali, SLE & SLT; 140.5" WB; (4-171) Hose	; Assembly; Incl.Upper Pipe and Le
	2.8L; All Terrain, Denali, SLE & SLT; 140.5" WB; (4-171)	Lower Hose Only
Back	to Part Names Prev Next Add	Saved Items: 1

If you want to save additional parts for the vehicle, click the **Prev** or **Next** to move directly to other parts for the vehicle. Or click **Back to Part Names** to view the full list of parts for the vehicle.

If you wish to continue working in the Analyze tool to view and print information about your saved parts, continue on to the next section.

Analyze: Step 3 (Viewing and Updating Your Saved Parts)

When you click **Parts by Stock** on the Analyze tool, or when you click the **Analyze** button for a selected vehicle for which you have already saved parts, a list of all your saved parts for the selected vehicle appears.

When you are viewing your list of saved parts, these additional features appear on the Analyze tool.

- 1. **Keep** -- Use the checkboxes to specify which parts to keep on your list. To remove a part from your list, uncheck the box, then click **Update Your Parts** to update your list.
- 2. **Update Parts** Click this button to update your list of saved parts after you have changed the **Keep** information.
- 3. Add More Parts Click this button to go to the full list of parts for the vehicle.
- Change Stock Number Enter a new stock number in the field, and click this button to update the vehicle's stock number. (Using this feature changes the stock number in CrashLink, *not* in Pinnacle.)



Applications for Automatic Transmission Shift Lever 23397472						Price Changes for 23397472					
Start End Manufacturer	Model	Part	Description		Date	Manufacturer	List \$ Ctry Core Fee	List \$			
2015 2018 Chevrolet	Colorado	Automatic Transmission Shift Lever	LT, WT & Z71; A.T.; Crew Cab & Ext Cab; AUTO TRANS W/O WIRELESS CHARGING	4	2/10/2023	GENERAL MOTORS	USA	\$199.92 USD 🔺			
2017 2022 Chevrolet	Colorado	Automatic Transmission Shift Lever	Z71 & ZR2; A.T.; Crew Cab & Ext Cab; AUTO TRANS W/WIRELESS CHARGING		6/10/2022	GENERAL MOTORS	USA	\$192.42 USD			
					2/9/2022	GENERAL MOTORS	USA	\$183.25 USD			
2019 2020 Chevrolet	Colorado	Automatic Transmission Shift Lever	LT, WT, Z71 & base model; A.T.; Crew Cab & Ext Cab; AUTO TRANS W/O WIRELESS CHARGING		1/8/2020	GENERAL MOTORS	USA	\$181.69 USD			
2021 2022 Chevrolet	Colorado	Automatic Transmission Shift Lever	LT, WT & Z71; A.T.; Crew Cab & Ext Cab; AUTO TRANS W/O WIRELESS CHARGING	Ŧ	3/12/2019	GENERAL MOTORS	USA	\$173.87 USD			

Analyze Step 4: (Printing Information from the Analyze Tool)

You've now found information about valuable parts on your vehicle. Saving parts in the Analyze tool gives you the ability to return to your research quickly, but you may want a paper version of the list to share this information with your team. The **Print** button allows you to print this page's information, so you can keep physical copies of your research that present the Analyze tool's information in an orderly, easy-to-read fashion.

- 1. Click the **Print** button. The **Print** page opens.
- 2. Use the drop-down to select which view you would like to print.
 - a. **CPI+ Analysis** Prints a list of all CPI+ part types for the vehicle, including all interchange options (part types filtered out by your Price Floor will not display here).

Car	lose -Part.c	CPI+ Analysis V CPI+ Analysis CPI+ Parts By Stock com CrashLink			
CPI	+ Analy Code	sis - Parts Over \$200 For 2015 Mitsubishi O	Description	List \$	
	204	Door Interior Trim Panel	Front Left Inner; cloth beige	\$794.55	
	204	Door Interior Trim Panel	Front Left Inner; cloth black	\$842.97	0
	204	Door Interior Trim Panel	Front Left Inner; leather beige	\$716.15	0
	204	Door Interior Trim Panel	Front Left Inner; leather black w/silver	\$757.67	0
	204	Door Interior Trim Panel	Front Right Inner; cloth beige	\$842.97	0
	204	Door Interior Trim Panel	Front Right Inner; cloth black	\$842.97	0
	204	Door Interior Trim Panel	Front Right Inner; leather beige	\$735.60	0
	204	Door Interior Trim Panel	Front Right Inner; leather black w/silver	\$794.55	0

This view corresponds with the full list of CPI+ parts that you see after searching for a vehicle.

Part Name	Choices	Avg \$	Min \$	Max \$	Saved
Select Exhaust Muffler	27	\$1,052.32	\$311.48	\$4,076.25	0
Select Door Interior Trim Panel	94	\$835.44	\$160.54	\$2,472.41	0
Select Door Shell	18	\$1,454.47	\$1,202.16	\$1,775.10	0
Select Deck Lid	5	\$1,231.52	\$974.84	\$1,483.70	0
Select Liftgate	2	\$1,226.54	\$1,219.45	\$1,233.63	0
Select Rocker Panel Guard	96	\$672.36	\$391.75	\$1,142.26	0

b. **CPI+ Parts by Stock** – Prints only the list of parts CPI+ you have "saved" in CrashLink on this vehicle.

Close	CPI+ Parts By Stock 🗸	Print	
Car-Pa	rt.com CrashLink		
CPI+ Pa	rts by Stock GC1692		
Code	Name	Description	List \$
205	Door Interior Trim Panel	Rear Left Inner; cloth beige	\$626.22
235	Steering Wheel	2.4L & 3.0L; (4-144) & (6-182); W/O HYBRID; w/leather	\$825.52
720	Door Shell	Front Left; ES, GT & SE; w/o hybrid	\$860.00
730	Door Shell	Rear Left; ES, GT & SE; w/o hybid	\$788.45

This view corresponds with the list of saved CPI+ parts for your vehicle on the Analyze tool.

Keep	Description		List \$	R Number
	205 - Door Interior Trim Panel Rear Left Inner; cloth beige	<u>T-P</u> Web	\$626.22	4118453
	235 - Steering Wheel 2.4L & 3.0L; (4-144) & (6-182); W/O HYBRID; w/leather	<u>T-P</u> Web	\$825.52	
	720 - Door Shell Front Left; ES, GT & SE; w/o hybrid	<u>T-P</u> Web	\$860.00	
	730 - Door Shell Rear Left; ES, GT & SE; w/o hybid	T-P Web	\$788.45	

c. CrashLink Parts by Stock – Prints all parts you have "saved" in CrashLink on this vehicle.

Close	CrashLink Parts By Stock	~	Print
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Car-Part.com CrashLink

CrashLink Parts by Stock HC123								
Name	Description	Labor	List \$					
Catalytic Converter	1.5L; LX & Sport; (4 cyl); Calif	2.5	\$4,889.74 CAD					
Manual Transmission Assembly	2.0L; LX; (4-122)	8.8	\$4,792.23 CAD					

This view corresponds with the list of saved CrashLink parts for your vehicle on the Analyze tool.

Keep	Part / Description	OEM	Labor	List \$
	Catalytic Converter	181505AAL10	2.5 \$4,88	39.74 CAD
	1.5L; LX & Sport; (4 cyl); Calif	<u>Web</u> <u>T-P</u>	\$3,90)4.48 USD
	Manual Transmission Assembly	200115GTG50	8.8 \$4,79	92.23 CAD
	2.0L; LX; (4-122)	<u>Web</u> <u>T-P</u>	\$3,82	26.62 USD

- 8. Click **Print** to print.
- 9. Click **Close** to return to the Analyze tool.

Close	CPI+ Parts By Stock	~	Print
-------	---------------------	---	-------

Car-Part.com CrashLink

CPI+ Parts	PI+ Parts by Stock GC1692							
Code	Name	Description	List \$					
205	Door Interior Trim Panel	Rear Left Inner; cloth beige	\$626.22					
235	Steering Wheel	2.4L & 3.0L; (4-144) & (6-182); W/O HYBRID; w/leather	\$825.52					
720	Door Shell	Front Left; ES, GT & SE; w/o hybrid	\$860.00					
730	Door Shell	Rear Left; ES, GT & SE; w/o hybid	\$788.45					

This view corresponds with the list of saved parts for your vehicle on the Analyze tool.

Keep	Description		List \$
✓	204 - Door Interior Trim Panel Front Left Inner; EX-L; EX-L gray	<u>T-P</u> Web	\$302.09
	235 - Steering Wheel w/leather graphite	<u>T-P</u> Web	\$539.32
<	720 - Door Shell Front Left	<u>T-P</u> Web	\$1,431.77

- 1. Click **Print** to print.
- 2. Click **Close** to return to the Analyze tool.

Examples of CrashLink Workflows

CrashLink is the solution for your OEM pricing and OEM information needs. Because CrashLink is so powerful and flexible, you might find it helpful to review these example scenarios to better understand the different ways CrashLink can assist you.

Pricing an In-Stock Part with an Interchange Search

Scenario: An insurance adjustor calls, requesting a left front door for a 2013 Honda Accord. You look up the part in Pinnacle, and the part has interchange. You have the part in stock, but you do not have a price. You want to research the price for this part on CrashLink.

- 1. From your search results screen in Pinnacle, press Shift + F6.*).
- 2. CrashLink opens in your web browser.

🔟 Crast	ıLink	Back 201	3 🗸 Honda	✓ Accord ✓		VIN Search Part S	Search OEM Search Parts b	y Image Print Logout	
2013	2016	Accord	Door Molding	Front; Sdn; basque red			8P05T2A170 Web <u>T-P</u>	225.00	
2013	2016	Accord	Door Molding	Front; Sdn; champagne			8P05T2A180 Web T-P	225.00	
2013	2016	Accord	Door Molding	Front; Sdn; crystal black			8P05T2A121 Web <u>T-P</u>	225.00	
2013	2015	Accord	Door Molding	Front; Sdn; hematite met.			8P05T2A160 Web T-P	225.00	
2013	2016	Accord	Door Molding	Front; Sdn; modern steel			8P05T2A141 Web T-P	225.00	
2013	2016	Accord	Door Molding	Front; Sdn; obsidian blue			8P05T2A150 Web T-P	225.00	
2013	2016	Accord	Door Molding	Front; Sdn; white pearl			8P05T2A131 Web T-P	225.00	
2013	2017	Accord	Door Shell	Front Left; Cpe			67050T3LA90ZZ Web T-P	836.68	
2013	2013	Accord	Power Window Motor	Front; EX, EX-L, LX, LX-S, Sport a	& Touring; (Not Serviced Separately)	; Serviced w/Window Re	egulator NSS		
2013	2013	Accord	Power Window Motor	Rear; EX, EX-L, LX, Sport & Touri	ing; (Not Serviced Separately); Servi	ced w/Window Regulato	r NSS		
2013	2015	Accord	Window Regulator	Front Left; EX & EX-L; Cpe; Powe	er Operated; Incl.Power Window Mot	or	72250T3LA11 Web T-P	1.4 369.68	
2013	2013	Accord	Window Regulator	Front Left; LX-S; Power Operated	; Incl.Power Window Motor		72250T3LA11 Web <u>T-P</u>	1.4 369.68	
Add to Yo	Add to Your Parts Show All Choices								

Note that not only is the Door Shell listed, but also listed is the Door Glass, Door Hinge, Door Latch Assembly, Door Molding, Power Window Motor, and Window Regulator. When you look up a part like a door, there are often other parts that you may want to consider when researching the price, so CrashLink lists related parts here for you.

Ask your customer for the information you need to make your selections, and check the appropriate checkboxes.

^{*} Most Pinnacle Classic users use **Shift + F6** to begin a CrashLink search; however, occasionally a different F-key is configured. If you do not know your CrashLink F-key, see **Appendix B: Confirming CrashLink's F-key**.

3. Click Add to Your Parts. The Pricing/Information page opens.

0	CrashLink Bac	k 2013 🗸 Hon	da 🗸 Accord		~		VIN S	Search	Part Search OEM	Search Parts by Ima	ige	Print Logout
Part D	Detail (Click or tap ro	w to load part inform	nation)									
Keep	Start End / Model	Part / Description		OEM	Labor Qty	List \$ List	% 50			1		
	2013 2017 Accord	Door Glass Front Left; Cpe; Honda		73350T3LA00 Web T-P	0 1	284.43	142.22				\$⊷10	
	2008 2017 Accord	Door Hinge Front Left Lower; Cpe		67460SDNA01ZZ Web T-P	0 1	18.80	9.40		(J)		@←3	
	2013 2017 Accord	Door Latch Assembly Front Left; Cpe & Sdn		72150T0AA02 Web T-P	0 1	61.41	30.70		Ť			
	2013 2017 Accord	Door Molding Front Left Upper; Cpe		72496T3LA01 Web T-P	0 1	1.23	0.62	1	,			2
	2013 2017 Accord	Door Shell Front Left; Cpe		67050T3LA90ZZ Web T-P	0 1	836.68	418.34					33
	2013 2015 Accord	Window Regulator Front Left; EX & EX-L; Window Motor	Cpe; Power Operated; Incl.Power	72250T3LA11 Web T-P	1.4 1	369.68	184.84		Aug			
Upd	late Your Parts				Total Price	\$1,572.23	\$786.12	#1		8-9		4
Appli	cations for Door She	II 67050T3LA90ZZ						Price Ch	anges for 67050T3LA	.90ZZ		
Start	End Manufacturer	Model	Part	Descrip	tion			Date	Manufacturer	List \$ Ctry	Core Fee	List \$ USD
2013	2017 Honda	Accord	Door Shell	Front Left	Сре		^	4/5/2019	HONDA	USA		\$836.68 🔺
								3/9/2018	HONDA	USA		\$824.83
								2/7/2018	HONDA	USA		\$802.37
								1/4/2018	HONDA	USA		\$790.52
							_	11/8/2017	HONDA	USA		\$778.83
							•	10/6/2017	HONDA	USA		\$752.50 🔻

4. Reference the information available on this screen to determine the price of the door.

Finding a Similar Part with a Non-Interchange Search

Scenario: A retail customer calls requesting a luggage rack for a 2016 Kia Sportage. You look up the part in Pinnacle. This part does not have interchange.

- 1. You look the part up in Pinnacle, and you see that you have a luggage rack from a 2015 Kia Sportage, but you don't know if that will work for your customer's 2016. You decide to search CrashLink.
- 2. Press Shift + F6.*) This launches the CrashLink data search. CrashLink processes the data and opens the Part Selection page in your browser.

	Crash	Link	Back 2015	✓ Kia	✓ Sportage ✓	VIN Search	Part Search OEM Search	Parts by Image	Print Logout
	Start	End	Model	Part	Description		OEM	Labor	List \$
	2011	2016	Sportage	Roof Rack	Left; W/O SUNROOF		872703W000 Web T-P		177.08
	2011	2016	Sportage	Roof Rack	Right; W/O SUNROOF		872803W000 Web T-P		177.08
Ad	id to You	r Parts							

- 3. Based on the questions, ask the customer about the part they need (in this case, you'd ask whether they need the left or right roof rack). Use the checkboxes to select the part you wish to search.
- 4. Click Add to Your Parts.

^{*} Most Pinnacle Classic users use **Shift + F6** to begin a CrashLink search; however, occasionally a different F-key is configured. If you do not know your CrashLink F-key, see **Appendix B: Confirming CrashLink's F-key**.

5. The **Pricing/Information** page opens. The **Applications** section lists the years and models that share the same OEM part number. This information will tell you if the 2015 roof rack that you have is compatible with the 2016 that the customer requested.

CrashLink Back	x 2015 ✔ Kia	 ✓ Sportage 		~		VINS	Search P	art Search	OEM Search	Parts by Ima	age	Print Logout
Part Detail Keep Start End / Model	Part / Description		OEM	Labor Otv	liet \$ liet %	50					_	
2011 2016 Sportage	Roof Rack Left; W/O SUNROOF		872703W000 Web T-P		177.08 88	3.54		3→₽		7-+	-1	
					4		5	2-00 4-00 <				
Update Your Parts				Total Price	\$177.08 \$8	8.54	#1					
Applications for Roof Rack	< 872703W000						Price Char	nges for 87270	3W000			
Start End Manufacturer	Model	Part	Descri	ption			Date	Manufactu	rer	List \$ Ctry	Core Fee	List \$ USD
2011 2016 Kia	Sportage	Roof Rack	Left; W/	O SUNROOF			2/7/2020	KIA		USA		\$177.08 🔺
							2/21/2019	KIA		USA		\$175.33
							4/5/2018	KIA		USA		\$173.79
							2/8/2017	KIA		USA		\$171.22
						-1	4/13/2016	KIA		USA		\$167.37
							3/11/2015	KIA		USA		\$163.92 💌

Identifying a Loose Part – OEM Number Lookups

Scenario: You find a hinge in the yard that has no tag or any other identifying features except for an OEM number of 25964301. You can use CrashLink to help you determine what the hinge fits and how much you should charge for it.

- 1. Go to CrashLink.Car-Part.com and log in.
- 2. Click the **OEM Search** button.

CrashLink Back ~	~	VIN Search	Part Search OEM Search Pa	arts by Image Print Logout
Search Term Search Reset			4	
Accessories and Fluids				
🗀 Air and Fuel Delivery				
Belts and Cooling				
🛅 Body				
🗀 Brake				
Cooling			-	
Driveline and Axles				
Electrical, Charging and Starting				
Emission Control				
🗀 Engine				
3. Enter OEM# and click Se	earch.			
CrashLink Back	v	VIN Search	Part Search OEM Search	Parts by Image Print Logout

4. CrashLink displays the OEM results page, which lists all the vehicles and parts that share this OEM number. Click the checkbox to select the part you wish to include in your CrashLink search.

5. Click Add to Your Parts.

🔟 Cr	ashLi	nk Back	~	× v	VIN Search	Part Search OEM Search Parts by Image	Print Logout
Enter OE	M# 2	5964301	Search				
Sta	t End	Model	Part	Description		OEM	List \$
2006	2013	Impala	Deck Lid Hinge	Rear Right		25964301 Web T-P	69.20
2014	2016	Impala Limited	Deck Lid Hinge	Impala Limited; Rear Right		25964301 Web T-P	69.20
2013	✓ A	dd to Your Parts	;				

6. The **Pricing/Information** page opens. This page includes part diagrams for your reference, to help you identify this part.

CrashLink Back	2013 V Chevrol	et 🗸 Impala	~	•		VIN S	Search Par	t Search	OEM Search	Parts by Ima	age	Print Logout
Part Detail												
Keep Start End / Model	Part / Description		OEM	Qty	List \$ List	% 50			6 1		1	
2006 2013 Impala	Deck Lid Hinge Rear Right		25964301 Web T-P		69.20	34.60		8 -10				
Update Your Parts				Total Price	\$69.20	\$34.60	#4					
Applications for Deck Lid I	Hinge 25964301						Price Change	es for 2596	1301			
Start End Manufacturer	Model	Part	Descriptio	on			Date	Manufactu	rer	List \$ Ctrv	Core Fee	List \$ USD
2006 2013 Chevrolet	Impala	Deck Lid Hinge	Rear Right			^	12/16/2015	GENERAL M	IOTORS	USA		\$0.00
2014 2016 Chevrolet	Impala Limited	Deck Lid Hinge	Impala Limit	ed; Rear Right			4/15/2015	GENERAL N	IOTORS	USA		\$69.20
							2/11/2015	GENERAL N	IOTORS	USA		\$65.90
							1/13/2014	GENERAL N	IOTORS	USA		\$63.83
							4/8/2013	GENERAL N	IOTORS	USA		\$59.17
						*	1/7/2013	GENERAL N	IOTORS	USA		\$51.87 💌

Finding Unresolved Parts and Assigning Interchange with the Resolve Tool

Scenario: You recently subscribed to CrashLink Inventory, because you want to sell more CPI+ parts. You want to use CrashLink to see which parts in your inventory have CPI+ available, and then you want to assign interchange to them for online marketplaces.

Approach A: Search for Vehicles with High-Value Parts

- 1. Go to CrashLink.Car-Part.com and log in.
- 2. Click Inv.
- 3. The Inventory page opens. Click Vehicles.
- 4. Use the drop-down to select your sort, and click Vehicle Potential.
- 5. When the **Vehicle Potential** tool opens, you'll see a list of all vehicles in your inventory that have parts for which CPI+ is available, but interchange still needs to be assigned.

You see that one of the Mitsubishi Mirages you have inventoried, stock number HG6292, has an **Unresolved Part Count** column that shows you that this vehicle has 21 unresolved CPI+ parts. You also see in the **Unresolved Part \$** column that these parts have a combined price of \$2,555 (based on retail price in Pinnacle).

Click **Resolve** in this vehicle's part line to open the Resolve tool for this vehicle.

		Stock	Model	Unresolved Part Count	Unresolved Part Count %	Unresolved Part \$	Resolved Part Count	Resolved Part Count %	Resolved Part \$	Total Part Count	Total Part \$
<u>Analyze</u>	<u>Resolve</u>	HG6292	Mitsubishi Mirage	21	84%	\$2,555.00	4	16%	\$730.00	25	\$3,285.00
<u>Analyze</u>	<u>Resolve</u>	HG6244	Mazda CX3	21	91.3%	\$2,395.00	2	8.7%	\$625.00	23	\$3,020.00
<u>Analyze</u>	Resolve	GL4177	Mazda CX5	19	100%	\$2,200.00	0	0%	\$0.00	19	\$2,200.00
<u>Analyze</u>	Resolve	GK3646	Mitsubishi Outlander	20	83.33%	\$2,175.00	4	16.67%	\$710.00	24	\$2,885.00
<u>Analyze</u>	Resolve	DC2137	Mitsubishi Mirage	19	95%	\$2,030.00	1	5%	\$60.00	20	\$2,090.00
<u>Analyze</u>	Resolve	GC1490	Cadillac Escalade-ESV	7	77.78%	\$1,880.00	2	22.22%	\$1,075.00	9	\$2,955.00
<u>Analyze</u>	Resolve	GM4323	GMC Truck-Sierra 1500	11	100%	\$1,830.00	0	0%	\$0.00	11	\$1,830.00
<u>Analyze</u>	Resolve	GC1680	Mitsubishi Outlander Sport	21	91.3%	\$1,775.00	2	8.7%	\$550.00	23	\$2,325.00
Analyze	Resolve	GE2022	Mitsubishi Outlander	13	100%	\$1,720.00	0	0%	\$0.00	13	\$1,720.00

6. When the Resolve tool opens, it displays a list of all CPI+ parts inventoried on this Mitsubishi Mirage. Click the part line of any part that doesn't have interchange assigned (i.e., any part that does not show the green check mark in the **Link** column).

Your Inventory (Click or tap row to view or change Interchange Mapping)										
Part Description	Grade Cond	Category Location	\$RT \$WS	List \$ Percent	Link					
117 - Hood Assembly BLK,4DR,1-19,G4-ES,PITS	C 3 cc	Y Y08D-W96	\$495.00 \$450.00			<u>lmg</u>	•			
109 - Rad/Core Support Assembly BOLT IN,1-19,1.2L,CVT,FWD,G4-ES	0 0 cc	V Y08D-W96	\$350.00 \$300.00			<u>lmg</u>				
109 - Rad/Core Support Assembly LH RAIL W-APRON,1-19,1.2L,CVT,FWD,G4	0 0 cc	V Y08D-W96	\$225.00 \$200.00			<u>lmg</u>				
109 - Rad/Core Support Assembly RH RAIL W-APRON,1-19,1.2L,CVT,FWD,G4	0 0 cc	V Y08D-W96	\$225.00 \$200.00			<u>lmg</u>				
224 - Headliner 4DR,GRY,G4-ES,BLUETOOTH,NO SUN	A n/a	Y Y08D-W96	\$200.00 \$175.00			<u>lmg</u>				
275 - Back Glass 4DR,1-19,HEAT,G4-ES,M2231	0 0 cc	Y Y08D-W96	\$150.00 \$125.00			<u>lmg</u>				
679 - Condenser 4DR,1-19,1.2L,CVT,G4-ES	A n/a	Y Y08D-W96	\$150.00 \$125.00			<u>lmg</u>				
674 - Cooling Fan Assembly (Rad and Con mtd.) 4DR,1-19,1.2L,CVT,G4-ES,ASM	A n/a	Y Y08D-W96	\$125.00 \$100.00			<u>lmg</u>				
675 - Radiator 4DR,1-19,1.2L,CVT,G4-ES	A n/a	Y Y08D-W96	\$125.00 \$100.00			<u>lmg</u>				
682 - A/C Compressor Assembly 4DR,1-19,1.2L,CVT,G4-ES	A n/a	Y Y08D-W96	\$125.00 \$100.00			<u>lmg</u>				
235 - Steering Wheel	A		\$95.00	11.3%	1	<u>lmg</u>	•			

7. A list of **All Interchange Choices** for the part appears. Find the right interchange option for your part, and click **Link** for that option.

All Interchange Choices (Pick or tap row to view Applications)									
Peription	List \$ QOH								
Link Radiator Support Panel; Mirage G4; Front; ES, RF & SE; Sdn; sedan	\$657.00 0								
Link Radiator Support Tie Bar; Mirage G4; Front Lower; ES, RF & SE; Sdn; sedan	\$308.85 0								
Link Radiator Support Tie Bar; Mirage G4; Front Upper	\$181.85 0								

8. The selected option will now appear under **Current Interchange**, and its part line will show a green checkmark. This interchange option will be updated on the Car-Part.com marketplace overnight.

Current Intercha	Current Interchange										
Unlink	Unlink Radiator Support Panel; Mirage G4; Front; ES, RF & SE; Sdn; sedan										
				_							
All Interchange Choices (Click or tap row to view Applications)											
	Description				List \$	QOH					
Link	Radiator Support Par	\$657.00	0								
Link	Radiator Support Tie sedan	Bar; Mirage G4;	Front Lower; ES, RI	F & SE; Sdn;	\$308.85	0					
Link	Radiator Support Tie	\$181.85	0								
109 - Rad/Core Supp BOLT IN,1-19,1.2L,C	oort Assembly VT,FWD,G4-ES	0 0 cc	V Y08D-W96	\$350.00 \$300.00	53.3% 45.7% 🗸	lmg					

9. Repeat this process for each unresolved CPI+ part on the Mitsubishi Mirage. Once each part has had an interchange option assigned to it, return to the Vehicle Potential tool to find other vehicles with unassigned CPI+ parts.

Approach B: Search for High-Value Part Types

- 1. Go to CrashLink.Car-Part.com and log in.
- 2. Click Inv.
- 3. The Inventory page opens. Click Parts.
- 4. Use the drop-down to select your sort, and click **Part Potential**.
- 5. When the **Part Potential** tool opens, you'll see a list of all CPI+ parts in your inventory, grouped by part type, that have parts for which CPI+ is available, but interchange still needs to be assigned.

You see that the Glove Box part type has an **Unresolved Part Count** of 2,359, meaning you have that many glove boxes in your inventory that don't have interchange assigned to them. You also see in the **Unresolved Part \$** column, that these unresolved glove boxes have a combined value of \$140,114.80.

Click **Resolve** on this line to open the Resolve tool for the Glove Box part type.

	Part Name	Part Code	Unresolved Part Count	Unresolved Part Count %	Unresolved Part \$	Resolved Part Count	Resolved Part Count %	Resolved Part \$	Total Part Count	Total Part \$
Resolve	Glove Box	260	2359	99.66%	\$140,114.80	8	0.34%	\$805.00	2367	\$140,919.80
Resolve	Fuel Filler Door	177	1984	99.35%	\$127,227.40	13	0.65%	\$775.00	1997	\$128,002.40
Resolve	Jack Assembly	564	1575	99.68%	\$83,825.00	5	0.32%	\$260.00	1580	\$84,085.00
Resolve	Engine Cover	351	1038	99.52%	\$67,415.00	5	0.48%	\$335.00	1043	\$67,750.00
Resolve	Front Door Trim Panel	204	449	99.34%	\$56,285.00	3	0.66%	\$525.00	452	\$56,810.00
Resolve	Running Board	122	290	98.31%	\$38,425.00	5	1.69%	\$2,190.00	295	\$40,615.00
Resolve	Headliner	224	158	99.37%	\$34,645.00	1	0.63%	\$950.00	159	\$35,595.00
Resolve	Rear Door Trim Panel	205	297	99%	\$31,150.00	3	1%	\$265.00	300	\$31,415.00

6. When the Resolve tool opens, it displays a list of all the glove boxes you have inventoried. Click the part line of any glove box that doesn't have interchange assigned (i.e., any part that does not show the green check mark in the **Link** column).

Your Inventory (Click or tap row to view or change Interchange Mapping)										
Stock Year Model Description	Grade Cond	Category Location	\$RT \$WS	List \$ Percent	Link					
GC1717 - 2002 Liberty BLK-XJDV,LMTD	A n/a	Y Y01E-W47D	\$250.00 \$200.00	64.9% 51.9%	\checkmark	<u>lmg</u>				
FF8800 - 2018 Sienna GRY-FA14,LOWER	A n/a	Y Y20B-W98D	\$175.00 \$150.00			<u>lmg</u>				
FC8205 - 2017 Sienna DARK GRY-FA14,LOWER	B n/a	Y Y21D-W86D	\$175.00 \$150.00	27.5% 23.6%	\checkmark	<u>lmg</u>				
DC1997 - 2014 Q7 BLK-MHN,S-LINE,PWR GLOVE BOX	A n/a	U F01E016	\$150.00 \$125.00			<u>lmg</u>				
GC1615 - 2017 Pathfinder TAN-M,PLAT	B n/a	Y Y20B-W56D	\$150.00 \$125.00			<u>lmg</u>				
DC2089 - 2008 Passat BLK,VR6,GLOVE BOX	A n/a	Y Y15C-E65	\$125.00 \$100.00			<u>lmg</u>				
GD1929 - 2020 Promaster BLK-B7X9,HR	A n/a	Y Y23D-?99D	\$125.00 \$100.00			<u>lmg</u>				
HB4975 - 2014 320i BLK	A n/a	Y Y04E-E22	\$125.00 \$100.00			<u>lmg</u>				
FA7636 - 2012 C Class BLK,SPORT	A n/a	Y Y04E-E35D	\$125.00 \$100.00			<u>lmg</u>				
GG2689 - 2014 328 TAN	A n/a	Y Y03E-W34D	\$125.00 \$100.00			<u>lmg</u>				

7. A list of **All Interchange Choices** for the part appears. Find the right interchange option for your part, and click **Link** for that option.

All Interchange Choices (Click or tap row to view Applications)									
	0	Description	List \$	QOH					
	F	ront; black	\$635.79	0					
	F	ront; brown	\$635.79	0					
Link	۲ F	ront; gray	\$635.79	0					

8. The selected option will now appear under **Current Interchange**, and its part line will show a green checkmark. This interchange option will be updated on the Car-Part.com marketplace overnight.

Current Interchange											
Unlink Front; gray											
All Interchange Choices (Click or tap row to view Applications)											
Description					List \$	QOH					
Link Front; black					\$635.79	0					
Link Front; brown					\$635.79	0					
Link Front; gray					\$635.79	0					
FF8800 - 2018 Sienna GRY-FA14,LOWER	A n/a	Y Y20B-W98D	\$175.00 \$150.00	27.5% 23.6%	<u>lmg</u>						

9. Repeat this process for each unresolved glove box you wish to assign interchange to. Once each part has had an interchange option assigned to it, return to the Part Potential tool to find other part types with unassigned CPI+ parts.

Finding Interchange Applications for a CPI+ Part that Doesn't Have a Hollander Part Code

Scenario: A customer calls your yard, and asks if you have a Hood Scoop for a 2017 Chevrolet Camaro. You don't have that exact part one in stock, but you want to research the part in CrashLink to see if a part from another year/model would work.

Hood Scoop is a CPI+ part, but it is one of 22 CPI+ parts are not included in your IMS, so it won't appear in CrashLink's Analyze tool; however, you can still research the application information in CrashLink to make a sale.

- 1. Go to CrashLink.Car-Part.com and log in.
- 2. Use the drop-downs or type the VIN of your inventoried Camaro to select the vehicle.

3. Type "Hood Scoop" into the **Search Term** field, and click **Search**. Note that you will need to use the Motor name to find the part in CrashLink (in some cases, these are not the same as the CPI+ part names).

4. A list of all parts on the vehicle with names that contain the words "Hood Scoop" appears. Check the checkbox for the correct part, and then click **Select Parts**.

🔟 Crash	Link Back	2020 V Chevrolet	~ (
Search Term	Hood Scoop	Search Reset							
🗁 Body									
🗁 Hard	ware, Fasteners ar	nd Fittings							
	Iood Scoop Bolt								
	Iood Scoop Clip								
Hood Scoop Nut									
🔁 Hood	1								
Z H	Iood Scoop								
		-							
Select Par	t(s)								

5. A list of interchange options for the Hood Scoop appears. Select the correct option(s) for your inventoried part, and click **Add to Your Parts**.

CrashLink Back 2017	′ ✓ Chevrolet	✓ Camaro	~	Enter a VIN or Stock #	Go	Inv	Part Search	OEM Search	Parts by Image	Print Logout
Search Term Hood Scoop	Search Reset	Part		Description				OEM	Labor	List \$
🗁 Body		Hood Scoop		Front Left; LS, LT & SS; Conv & C	Cpe; W/O Z	:L1		23403779 Web T-P		
Hardware, Fasteners and Fittin	igs	Hood Scoop		Front Right; LS, LT & SS; Conv &	Front Right; LS, LT & SS; Conv & Cpe; W/O ZL1			23403778 Web T-P		
Hood Scoop Bolt		Hood Scoop		Front; ZL1; Conv & Cpe; W/ZL1;	w/carbon fil	ber		84243751 Web T-P		
Hood Scoop Clip		Hood Scoop		Front; ZL1; Conv & Cpe; W/ZL1;	w/o carbon	fiber		84243750 Web T-P		
Hood Scoop Nut										
Hood Scoop										
Select Part(s)		Add to Your Parts								

6. The **Pricing/Information** page opens. Check the **Applications** for the Hood Scoop to determine what other years/models will fit your customer's vehicle.

CrashLink Bac	k 2017 V Chevrole	et 🗸 Camaro		Enter a VIN	or Stock #	Go	Inv	Part Search	OEM Search	Parts by Ima	age	Print	Logout
Part Detail													
Keep Start End / Model	Part / Description		OEM	Labor Qty	List \$ List %	6 40			8-				
Camaro	Hod Scoop Front, ZL1; Conv & Cpe; W/	ZL1; w/carbon fiber	84243751 Web T-P	0 1		0.00	20	1	25-0 25-0		5 7 7 4 4 4 4 4 17 17 17 17 14 19	7 ⊗+-18 ⊗+-1 1 ⊕+	6 -13 15
Update Your Parts				Total Price	\$0.00	\$0.00	#5						
Applications for Hood Sco	oop 84243751						Price Ch	anges for 8424	13751				
Start End Manufacturer	Model	Part	Descri	ption			Date	Manufact	urer	List \$ Ctry	Core Fee	Lis	t \$ USD
2017 2021 Chevrolet	Camaro	Hood Scoop	Front; Z	L1; Conv & Cpe; W/ZL1;	w/carbon fiber		1/4/2018	GENERAL	MOTORS	USA			\$0.00
					_								
					_								

7. Return back to Pinnacle and search your inventory for parts that will fit your customer's vehicle.

Using the Analyze Tool to Determine if a Vehicle Has Valuable Parts

Scenario: You're soon to dispose of a vehicle, a 2016 Honda Civic. You don't have all of the parts inventoried, but you decide to check and see if it has any valuable parts before you scrap it.

- 1. Go to CrashLink.Car-Part.com and log in.
- 2. Click Inv.
- 3. Use the drop-downs to select a 2016 Honda Civic.

CrashLink	2016 🗸 Honda	~	~
			Accord CR-V CR-Z
			Civic
			Fit
			HR-V
			Odyssey
			Pilot

- 4. In the drop-down that appears, be sure **CrashLink Parts** is selected, so that you can see all parts on the vehicle that may be high-value.
- 5. Use the text box to set the **Price Floor** to a value that would make a part worth removing from the vehicle.
- 6. (Optional) Enter the vehicle's **Stock Number**, if you intend to save and print a list of parts from the vehicle. (The stock number can be any combination of numbers and letters, but if you plan on inventorying the part through Pinnacle, you must use the same stock number in CrashLink and in Pinnacle).
- 7. Click Search.



8. A list of parts appears. Scroll through this list, and use the **Avg \$**, **Min \$**, and **Max \$** columns to see which parts have value. When you've found a part that's valuable, click the **Select** button to see the value of each of that part's interchange options.

CrashLink Parts Price Floor 200	Stock Number H	C321	Search	Par	ts by Stock
Part Name	Choices	Avg \$	Min \$	Max \$	Saved
Select Roof Panel	6	\$1,871.27	\$0.00	\$4,949.75	0 🗖
Select Catalytic Converter	3	\$3,131.96	\$0.00	\$4,836.76	0
Select Manual Transmission Assembly	1	\$4,792.23	\$4,792.23	\$4,792.23	0
Select Quarter Panel	10	\$2,062.56	\$794.54	\$3,822.33	0
Select Rack and Pinion Assembly	9	\$3,077.64	\$2,816.25	\$3,110.31	0
Select GPS Navigation Control Module	2	\$3,081.07	\$3,081.07	\$3,081.07	0
Select Unit	6	\$1,952.13	\$423.63	\$3,081.07	0
Select	7	\$2,214.66	\$1,644.17	\$2,633.04	0
Select Exhaust he Id	1	\$2,509.03	\$2,509.03	\$2,509.03	0
Select Turbocharger	1	\$2,509.03	\$2,509.03	\$2,509.03	0
Select Door Interior Trim Panel	38	\$1,169.64	\$441.29	\$2,472.41	0
Select Body B-Pillar Reinforcement	4	\$805.42	\$291.46	\$2,031.17	0
Select Catalytic Converter with Integrated Exhaust Manifold	2	\$1,943.23	\$1,919.24	\$1,967.22	0 🗸

9. The Analyze tool opens for the part you selected. Use the **List \$** to determine if your interchange option has value. If you'd like to save the part to view later, check the box for your interchange option, and click **Add**.

CrashLink	2016 V Honda	✓ Civic	✓ HC321	Analyze	Vehicles Parts ?	Print Logout
CrashLink Parts	✓ Price Floor 200	Stock Number HC321	Search	Parts by Stock		
Description			OEM	Labo <mark>r List \$</mark>	- Second Se	>
GPS Navigation Contro	I Module				2	7
EX-L & Touring; Sdn; sedan			39101TBCA61 Web T-P	\$3,081.07 CAD \$2,460.25 USD		\langle
Touring; Cpe; coupe			39101TBHA72 Web T-P	\$3,081.07 CAD \$2,460.25 USD))
						J. Co
Back to Part Names Pi	rev Next Add Sa	ved Items: 0		#2		

10. Your **Saved Items** updates to show the part has been saved. Click **Back to Part Names** to return to the list of CrashLink parts, to look for more valuable parts. You can also use the **Prev** and **Next** buttons to move directly to the previous or next part in the list.



11. When you're finished adding parts, to view your list of saved parts, click the **Parts by Stock** button.

CrashLink	2016	 Honda 		✓ Civic		```	 HC321 		Ana
CrashLink Parts	~	Price Floor	200	Stock Number	HC	321		Parts	by Stock
Part Name				Choice	s	Avg \$	Min s	Max \$	Saved
Select Roof Panel					6	\$1,871.27	\$0.00	\$4,949.75	0 🔶
Select Catalytic Converter					3	\$3,131.96	\$0.00	\$4,836.76	0
Select Manual Transmission	Assembly				1	\$4,792.23	\$4,792.23	\$4,792.23	0
Select Quarter Panel				1	0	\$2,062.56	\$794.54	\$3,822.33	0
Select Rack and Pinion Asse	embly				9	\$3,077.64	\$2,816.25	\$3,110.31	0

12. Your list of saved parts for the vehicle displays. You can click the **Print** button to print this list for your team.

🖸 Cr	ashLink 2016 V Honda V Civic	✓ HC321	Ana	alyze Vehicles Parts ?	Print Logout
CrashL	ink Parts 🗸				
Keep F	Part / Description	OEM	Labor List \$	6	7
	Door Interior Trim Panel Front Left Inner; EX, EX-L, EX-T, LX & Touring; Sdn; SEDAN; cloth w/premium sound gray	83552TBAA11ZC Web T-P	\$1,407.22 CAD \$1,123.67 USD		14
	xhaust Manifold X-L, EX-T & Touring; Incl.Turbocharger	189005AAA01 Web T-P	\$2,509.03 CAD \$2,003.47 USD	\$®+-5	8 5
V F	Seat Frame ront Left; EX-L; Sdn; w/power, sedan EX-L	81526TBAA71 Web T-P	\$2,633.05 CAD \$2,102.50 USD		
Z T	GPS Navigation Control Module Touring; Cpe; coupe	39101TBHA72 Web T-P	\$3,081.07 CAD \$2,460.25 USD	2	
					10 10 11 12 13 14
Updat	e Parts Add More Parts		Change Stock Number	#1	

13. If you want to access this list again in the future, you can enter the Stock Number in the field at the top of the **Inventory** page, and click **Analyze** to view the list of saved parts for the vehicle.

CrashLink	~	~	~	HC321	Analyze	

Updating the Stock Number for a Vehicle in Inventory

Scenario: While bidding on vehicles, you used CrashLink to research valuable parts on a 2012 Toyota Camry. In the process, you saved a list of valuable parts for the vehicle, and assigned it a stock number of 654321, the last 6 digits of the VIN. Your bid was the highest, and now that the vehicle is yours, you want to give it a new stock number.

To assign a new stock number to the vehicle

- 1. Go to CrashLink.Car-Part.com and log in.
- 2. Click Inv.
- 3. In the Enter a VIN or Stock # field, type the existing stock number for the vehicle, 65431, and click Analyze.

CrashLink	~	~	~	654321	Analyze	Parts	?	Print	Logout

4. The Analyze tool opens, displaying your saved parts for the vehicle. Enter your new stock number in the field, and click **Change Stock Number**.

0	CrashLink 2012 V Toyota V Camry	✓ 654321	Ana
Cras	hLink Parts 🗸		
Keep	Part / Description	OEM	Labor List \$
	Seat Back Cushion Cover	7107406L40B1	\$837.64 CAD
	Front Left; (Hybrid); MANUAL SEAT; gray	<u>Web</u> <u>T-P</u>	\$668.86 USD
	Seat Cushion Cover	7107206C80E3	\$1,883.95 CAD
	Front Left; 4dr; Hybrid XLE; Sdn; POWER SEAT; leather gray	<u>Web</u> <u>T-P</u>	\$1,504.34 USD
	ABS Hydraulic Assembly	4405006260	1.8 \$2,636.11 CAD
	L, LE, SE & XLE; Incl.ABS Control Module and ABS Modulator Insulator	<u>Web</u> <u>T-P</u>	\$2,104.95 USD
	Steering Column	4520A06013	\$1,397.14 CAD
	2.5L; SE & XLE; (4-152); SE, XLE MODELS; 2.5 liter w/Smart Key	<u>Web</u> <u>T-P</u>	\$1005.62 USD
	Engine Short Block	114000V010	21.6 \$3 5.38 CAD
	2.5L; SE & XLE; (4-152)	<u>Web</u> <u>T-P</u>	\$2 1.00 USD
	Radio Control Unit (Hybrid) & Gas; w/display Panasonic	8614006040 <u>Web</u> <u>T-P</u>	\$4 2.46 CAD
~	Engine Complete Assembly	190000V031	15.7 4 CAD
	2.5L; SE & XLE; (4-152); Calif; Excl.Engine Electrical,Manifolds,Fuel System	<u>Web</u> <u>T-P</u>	82 USD
Upd	ate Parts Add More Parts	TC1234	Change Stock Number

5. A warning appears, to make sure you want to change the stock number of all parts in your list of saved parts for the vehicle. Click **Yes**.



6. A confirmation window appears, letting your know that the stock number has been updated. Click **OK**.



The updated stock number displays at the top of the screen.

0	CrashLink 2012 V Toyota V Camry	✓ TC1234	Anal	yze Vehicles Parts ?	Print Logout
Cras	hLink Parts 🗸				~
Keep	Part / Description	ОЕМ	Labor List \$	N° C	A CONTRACTOR
	Seat Back Cushion Cover Front Left; (Hybrid); MANUAL SEAT; gray	7107406L40B1 Web T-P	\$837.64 CAD \$668.86 USD	7-18	
	Seat Cushion Cover Front Left; 4dr; Hybrid XLE; Sdn; POWER SEAT; leather gray	7107206C80E3 Web T-P	\$1,883.95 CAD \$1,504.34 USD	5-+	
	ABS Hydraulic Assembly L, LE, SE & XLE; Incl.ABS Control Module and ABS Modulator Insulator	4405006260 Web T-P	1.8 \$2,636.11 CAD \$2,104.95 USD		
	Steering Column 2.5L; SE & XLE; (4-152); SE, XLE MODELS; 2.5 liter w/Smart Key	4520A06013 Web T-P	\$1,397.14 CAD \$1,115.62 USD		~5
	Engine Short Block 2.5L; SE & XLE; (4-152)	114000V010 Web T-P	21.6 \$3,545.38 CAD \$2,831.00 USD		
	Radio Control Unit (Hybrid) & Gas; w/display Panasonic	8614006040 Web T-P	\$4,602.46 CAD \$3,675.09 USD		14
	Engine Complete Assembly 2.5L; SE & XLE; (4-152); Calif; Excl.Engine Electrical,Manifolds,Fuel System	190000V031 Web T-P	15.7 \$11,861.94 CAD \$9,471.82 USD		8 2
Upd	ate Parts Add More Parts		Change Stock Number	#5 View 1	v

Appendix A: Currency Display Options

CrashLink allows you to select how you would like to see prices displayed when using the tool. If you would like to change the way currency displays in your CrashLink searches, your Car-Part salesperson can assist you.

Options for Canadian Users

1.

- **US List Price:** US List Price will display in US dollars and Canadian dollars.
- Canadian List Price: Canadian List Price will display in Canadian dollars only.
- List %: List % price will use Canadian List Price. If no Canadian List Prices are available then US List Prices are converted to Canadian dollars.
- **Price (History) Changes:** Price Changes will display mixed currencies (Canadian List Prices in Canadian dollars and US List Prices in US dollars).



- US List Price: US List Price will display in Canadian dollars only.
- Canadian List Price: Canadian List Price will display in Canadian dollars only.
- List %: List % price will use Canadian List Price. If no Canadian List Prices are available, then the US List Prices are converted to Canadian dollars.
- **Price (History) Changes**: Price changes will display Canadian dollars only (US List Prices are converted to Canadian dollars).



- US List Price: US List Price will display in US dollars only.
- Canadian List Price: Canadian List Price will display in Canadian dollars only.
- List %: List % price will use Canadian List Price. If no Canadian List Prices are available, \$0.00 will be used.
- **Price (History) Changes:** Price changes will display mixed currencies (Canadian List Price in Canadian dollars and US List Price in US dollars).



Options for United States Users

1.

- US List Price: US List Prices will display in US dollars and in Canadian dollars.
- Canadian List Price: Canadian List Price will display in US Dollars and in Canadian dollars.
- List %: List % price will use US list price.
- **Price (History) Changes:** Price changes will display mixed currencies (Canadian List Price in Canadian dollars, US List Price in US dollars).



- US List Price: US list prices will display in US dollars.
- Canadian List Price: No Canadian list prices will display.
- List %: List % price will use US list price.
- **Price (History) Changes:** Price changes will display US dollars only (Canadian List Prices are converted to US Dollars).



Appendix B: Confirming CrashLink's F-key

If **Shift + F6** does not begin a CrashLink search, follow these steps to confirm which F-key you have assigned to CrashLink:

 Make sure the Trading Partners software is running by looking for the *CP* icon in your system tray. (If the Trading Partners software is not running, double-click on the **Car-Part.com Trading Partner** Software icon.)



• Note: If Trading Partners software is not already running, double-click the Car-Part.com Trading Partner Software icon on your desktop.



2. Open Trading Partners by right-clicking on the *CP* icon and selecting **Configure TP**.



- 3. The **Car-Part.com Trading Partners Configuration** window opens. Look for the **Function Key for CrashLink** line. The drop-down box will indicate which key you have CrashLink configured to. You can also change your designated F-key here if you wish.
 - ^ indicates the Ctrl key
 - For example, if you select **^F6** then you will launch a CrashLink search by pressing **Ctrl** and **F6** on your keyboard)
 - + indicates the Shift key
 - For example, if you select +F6 then you will launch a CrashLink search by pressing Shift and F6 on your keyboard)

Car-Part.com Trading Partners Configuration				
Inventory Management Sys	tem Site		Username	Password
Eurotion Keus		PRICE	Preferred Sort 0	
Trading Partners Group 1	(F1) V		Distance	
		(E2)	Distance	7
Group 2		((2) 🗸	Distance	
Group 3		(F5) V	Distance	
Function Key for Vendor	s <off> ~</off>	Sort (Drder Distance	~
Function Key for Image	s {F3} ~			
Hot Key to Bulletin Board	d <off> ~</off>			
Function Key for Broadcast				
Function Key for CrashLin	k +{F6} ✓			
		Email	kellv@car-part.com	
			Advanced	Close
 Trademarks owned by their respective owners, not necessarily affiliated with Car-Part.com 1997 - 2015 Car-Part.com, Release 3.4.1.11 				
C:\Users\KS\Documents\car-part\cpims.ini				

4. When you are finished, click **Close**.
Getting Help

For more information about this product, including access to online training videos and documentation, visit Products.Car-Part.com for our recycler resources.

Car-Part.com takes customer service seriously. We have a variety of support options available to help you if you have questions about our products or if you need help for any reason. Your questions are very important to us and we want your experience to be a positive one. Please contact us with any questions or concerns using any of the following methods.

Phone Support

If you have a question not covered in this guide, Car-Part.com offers phone support. Please call 859-344-1925 with your questions.

Online Support using Car-Part Messaging (iCPM)

Support technicians are available online using Car-Part Messaging (iCPM) support rooms. These technicians are available LIVE to help answer any questions you may have.

The support rooms are staffed Monday-Friday, 8:00AM-8:00 PM ET.

To enter an iCPM support room:

1. Double-click the **iCPM** icon on your desktop.



- 2. Car-Part Messaging opens.
- 3. Double-click the name of the Support Room from your bookmark list.
- 4. Type **HELP** and a brief explanation of your issue. A Car-Part.com support technician will answer and help with your issue.

Training

If you have ongoing training needs, Car-Part.com has a team of product training specialists to help you learn how to use our products quickly. If you are interested in product training, please call our training department at 859-344-1925 and a trainer in your area will call to schedule training.

Comments

We welcome your comments and suggestions concerning the content and organization of this guide as well as the accuracy and the usability of the instructions it contains. Email us at <u>documentation@car-part.com</u>. We're listening!

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