

User Guide



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Overview

CrashLink helps you quickly access OEM pricing information that you used to spend time looking for in crash catalogs. Using Motor® data, CrashLink helps you determine the best price for your customers and provides you with list price history, application information, and part diagrams. It's fully integrated with Car-Part Interchange Plus (CPI+), and you can access CrashLink with the press of a button from within your inventory management system!

You can even use CrashLink to assign CPI+ to your online part listings. Although CPI+ has traditionally only been available to Checkmate users, CrashLink's Inventory tools enable Powerlink® and Pinnacle® users to assign CPI+ interchange to parts in inventory. When you use CrashLink to do this, your parts listed in Car-Part.com marketplaces have CPI+ assigned (so buyers can find your parts).

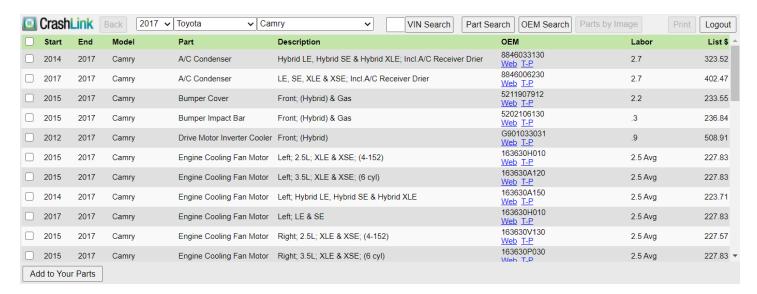
Here's an overview of a typical CrashLink workflow:

Step 1: Begin a CrashLink Search

When you're working in Powerlink, just press your F-key on the **Part Search Results (Find Parts Lookup)** screen. For most users, this is **F6**.

Step 2: Part Selection

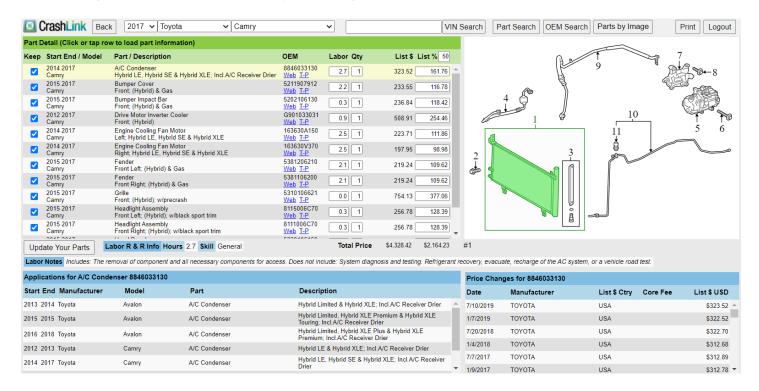
CrashLink opens in your browser, with a list of parts that match your search. Select the part(s) you wish to search, then click **Add to Your Parts**.



Step 3: Pricing/Information

The Pricing/Information screen opens. This is the main CrashLink screen, which has the information you're looking for: list pricing information, part applications, and diagrams.

From here, you can also add or remove parts from your search.

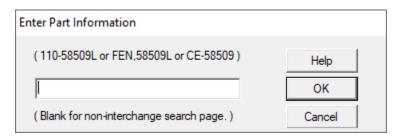


Step 1: Begin a CrashLink Search

Option 1: Open CrashLink through Powerlink

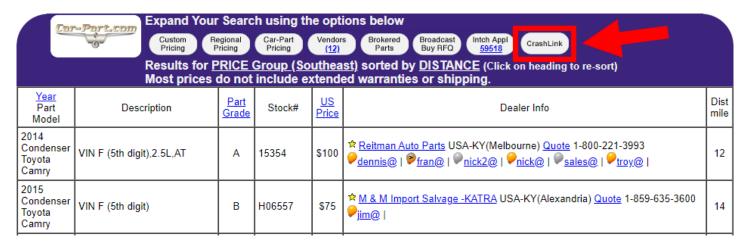
To use CrashLink, you must be connected to the internet, and Trading Partners must be running.

- 1. In Powerlink, search for a part as normal.
- 2. On the Part Search Results (Find Parts Lookup) screen, press F6.*)
- CrashLink opens in your internet browser.
 - **Note**: If the following pop-up appears, this means that CrashLink cannot interpret your search. Click **OK** to continue to CrashLink, where you can perform a manual search.



Option 2: Open CrashLink through Trading Partners

In your Trading Partners search results, click the **CrashLink** button at the top of the screen to begin a CrashLink search for this part.



^{*} Most Powerlink users use **F6** to begin a CrashLink search; however, occasionally a different F-key is configured. If you do not know your CrashLink F-key, see **Appendix B: Confirming CrashLink's F-Key**.

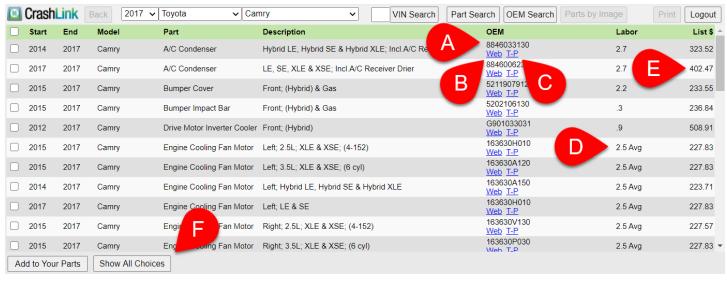
Step 2: Part Selection

When you begin a CrashLink search, CrashLink opens in your browser.



- 1. Use the checkboxes to select any parts you wish to include in your search.
 - When you search for a part that may be part of an assembly, CrashLink lists related parts. Select all component parts that you would like to include in your search.
 - The <u>Information on the Part Selection Page</u> section of this document, below, explains the information that is available to you while you are making these selections.
- 2. Click Add to Your Parts.
- 3. If prompted, Refine your selection by providing your vehicle year.
- 4. The Pricing/Information page opens.

Information on the Part Selection Page



- A. **OEM** The OEM number of the part.
- B. Web Click Web to search for this OEM number on Google.
- C. **T-P** Click T-P to search for this part on Trading Partners.
- D. **Labor*** Remove and Replace labor time. (**Avg** indicates that this is the average of Min and Max labor time information.)
- E. **List \$** The most current OEM list price of this part. (Please see **Appendix A: Currency Display Options** for more information on how CrashLink displays USD and CAN pricing information.)
- F. **Show All Choices** (Only available if there are suppressed options.) Click **Show All Choices** to display suppressed options.

If you selected an interchange option in Powerlink and then launched CrashLink using your F-key, then CrashLink will suppress all Motor® parts that do not match that interchange option. However, if you can't find your appropriate choice on the list, you may click this button to review and select these suppressed options.

The parts that had been suppressed will now appear in your list. They will be colored red to indicate that they were previously suppressed. (To remove them from your list, click **Filter Choices**.)

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^{*} Available only to Labor Time Calculation subscribers.

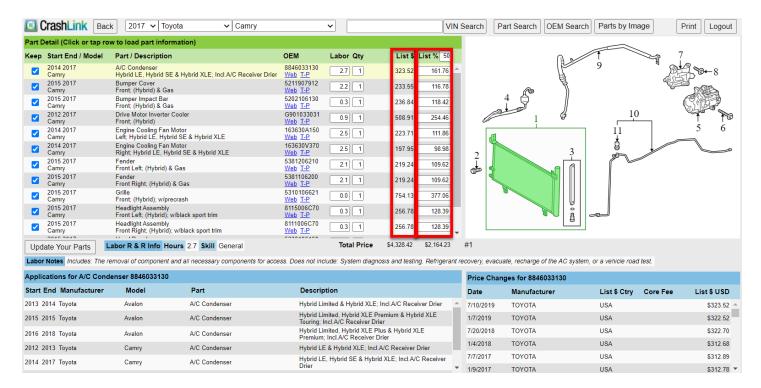
Step 3: Pricing/Information

After you click Add to Your Parts, the Pricing/Information page opens.

The Pricing/Information page is the main CrashLink page where you will be doing most of your work. This page displays pricing information, part applications, and part/assembly diagrams.

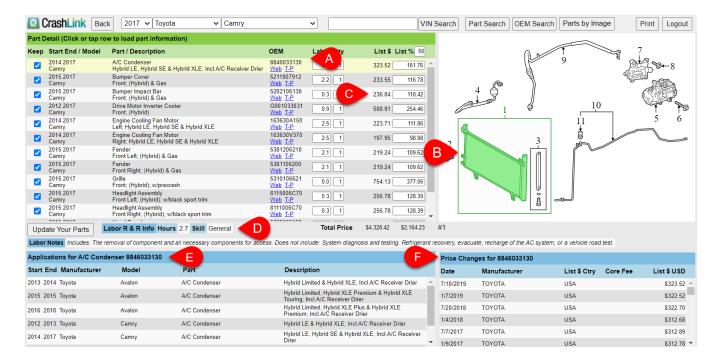
The **Total Price** fields display the totals of the prices in the **List \$** and **List %** columns. The **List %** column defaults to 50% of **List \$**, but you can modify it to the value of your choosing.

 Note: See <u>Appendix A: Currency Display Options</u> for more information on how CrashLink displays USD and CAN pricing information.



Information Available on the Pricing/Information Page

This page is full of information to help you research parts and prices.

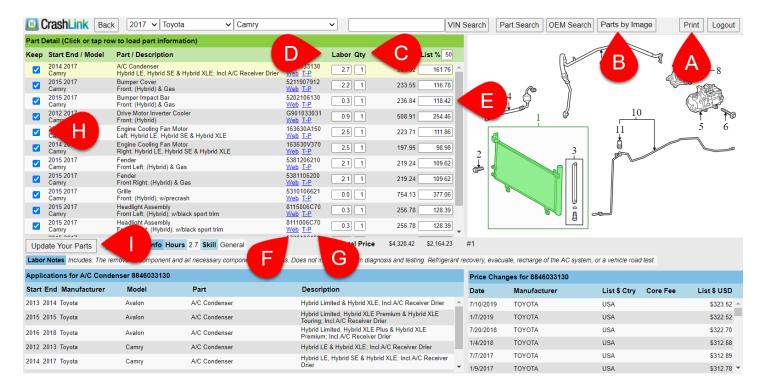


- A. Part selection Click to select a part in the list. The part you have selected will be highlighted in yellow. The information on the page (Diagram, Applications, and Price Changes) will update to display information about the selected part.
- B. Diagram The selected part is highlighted in green in the diagram.
 - If there are multiple diagrams available from Motor® for this part, there will be a drop-down menu available under the diagram. Use this to select and view additional diagrams.
- C. **List \$ -** Displays the current OEM list price of a part. To learn more about your choices for this feature, please see **Appendix A: Currency Display Options**.
- D. Labor R&R Info* Remove and Replace labor information. Skill and Labor Notes are displayed if available.
 - Keep in mind that the hours listed are Remove and Replace hours. If you are not replacing a
 part, your actual work time may be much less.
- E. **Applications** Displays the OEM applications for this part. This information is very helpful in cases where you don't have the specific part you searched for in stock. This section displays other vehicles with parts that match this OEM number, so you can find the right part from a different year, make, or model.
- F. **Price Changes** Displays the history of the List Price changes for this part. See **Appendix A: Currency Display Options** to learn more about the information displayed here.

^{*} Available only to Labor Time Calculation subscribers.

Actions Available on the Pricing/Information Page

There are many things you can do on this page to see the information you need, and to re-calculate your **Total Price** information.



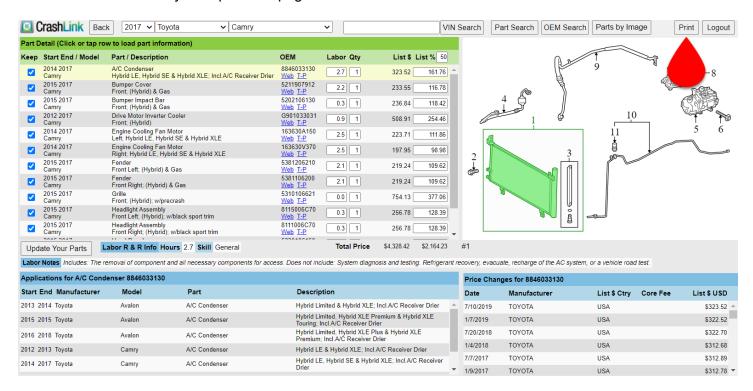
- A. **Print** Click this button to print the information from this screen. More information about this feature is available in the **Print This Information** section of this document, below.
- B. Parts by Image Click this button to open a list of all parts in the image. This is useful if you want to add a part to your part list that you did not originally include. Use the checkboxes to select the part(s) you wish to add/include, then click **Add to Your Parts** to process the search and view your new **Total Price**.
- C. Qty Use this field to change the quantity of the part. Enter a new quantity, then click Update Your Parts to update the Total Price.
- D. **Labor*** This field displays the **Labor R&R Hours**. This information displays hours for Remove *and* Replace; if you are not replacing a part, your actual work time may be much less.
 - You may edit this field to reflect your true expected labor time (enter a new time, then click Update Your Parts). These changes will only display on your screen and in the Print function; they will not affect any calculations and will not be saved for future CrashLink searches.

Available only to Labor Time Calculation subscribers.

- E. **List** % By default, CrashLink calculates the **List** % as 50% of the List \$; however, you can manually change the price of any individual part. To do so, type in a new price for the selected part, then click **Update Your Parts** to update the **Total Price**.
 - Note: CrashLink will save your changes to the List %, but manual changes to the prices of individual parts will not be saved for future searches.
- F. **Web** Click the **Web** link to search for this OEM number on Google.
- G. **T-P** Click the **T-P** link to search for this part on Trading Partners.
- H. **Keep** Use the checkboxes to specify which parts to keep on your list. To remove a part from your list, uncheck the box, then click **Update Your Parts** to update your list and the **Total Price**.
 - Note: At least one part must be checked at all times; CrashLink will not allow you to deselect all parts.
- Update Your Parts Click this button to update your Total Price after you have changed the Keep, Qty, or List % information.

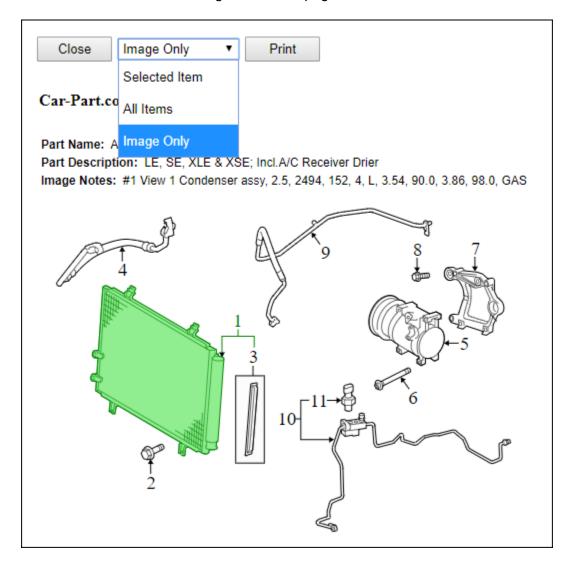
Print This Information

The **Print** button allows you to print this page's information.



1. Click this button. The **Print** page opens.

- 2. Use the drop-down to select which view you would like to print.
 - a. **Selected Item** Detailed information only about the 1 part that is selected (highlighted in yellow in the list, and highlighted in green on the **Print** page).
 - b. All Items Basic information about all items in the list.
 - c. **Image Only** Image of the 1 part that is selected/highlighted in the list.
- 3. Click **Print** to print.
- 4. Click **Close** to return to the Pricing/Information page.



Part Search/Manual Search

While the most common way to search CrashLink is the automatic search process described above (using **F6** from Powerlink), you are also able to perform a manual search. This is helpful when you want to look up a part that does not have a part code associated with it.

You may also be directed to this page if CrashLink cannot determine which part you want to search, or if you search for a part that does not have a corresponding mapping in the CrashLink data.

Step 1: Begin Search

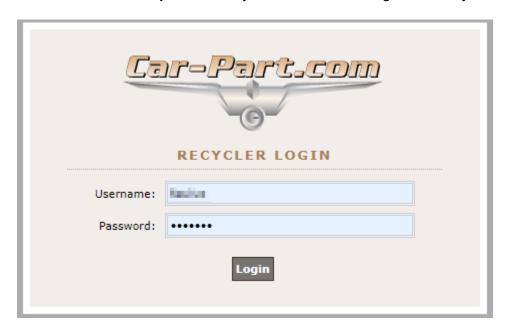
There are 3 ways to begin a manual search:

- Option A: Browser Login
- Option B: Part Search Button
- Option C: VIN Search Button

Option A: Browser Login

To open CrashLink in your internet browser, follow these steps:

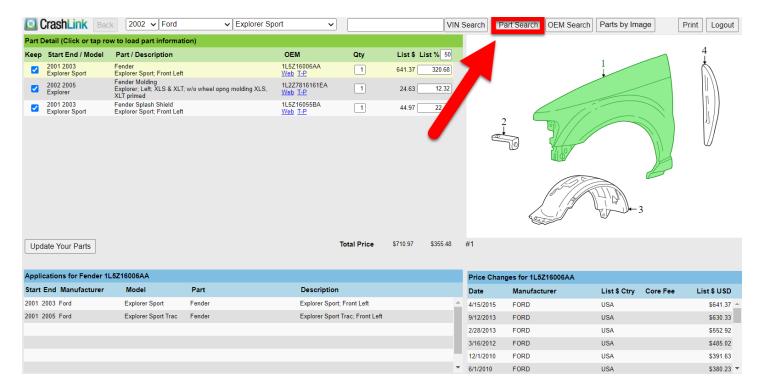
- 1. Go to CrashLink.Car-Part.com.
- 2. In the Recycler Login, enter your Username and Password.
 - You can use your Trading Partners login, or the login you use for your Car-Part.com Statistics and Reports link. If you don't know this login, contact your support rep.



3. Click Login. CrashLink opens to the manual search.

Option B: Part Search Button

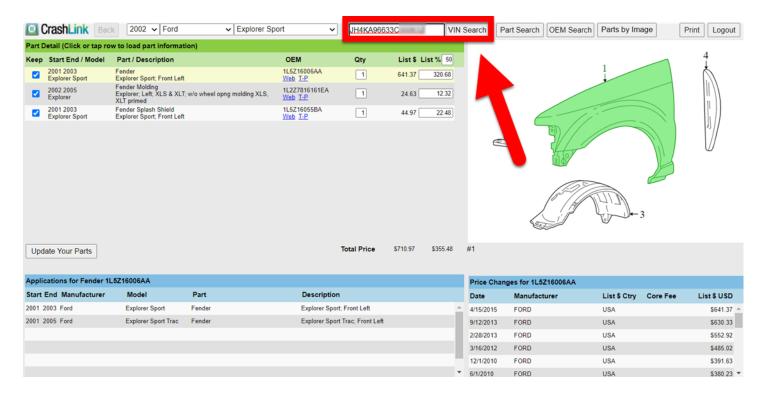
If you already have CrashLink open, you can launch a manual search by clicking the **Part Search** button at the top of any screen. This allows you to add a part to your part list.



Option C: VIN Search Button

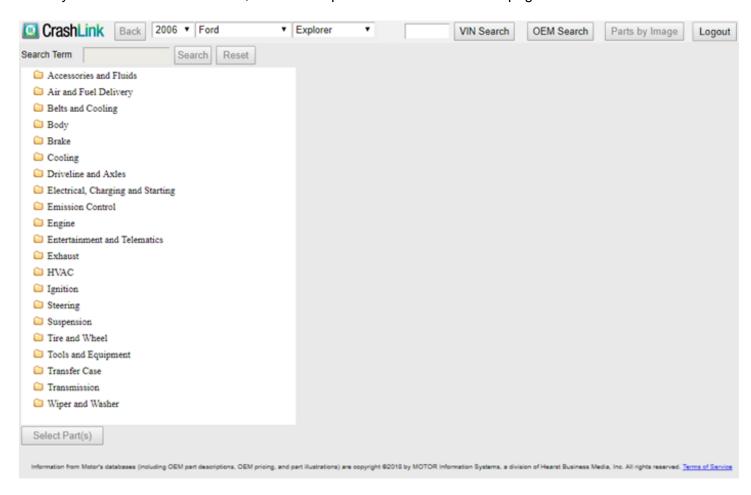
If you already have CrashLink open, you can launch a manual search with VIN information by following these steps:

- 1. Enter a VIN in the VIN Search field
- 2. Click **VIN Search**. (When you do, the year, make, and model drop-downs will populate automatically)

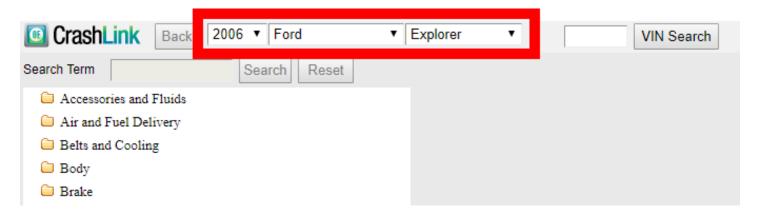


Step 2: CrashLink Manual Search

When you have launched a search, CrashLink opens to the manual search page:



If necessary, you can modify the year, make, and model information with the drop-down menus at the top of the screen. (This will change the information for this search only; it will not modify the year/make/model information for any parts already on your list.)

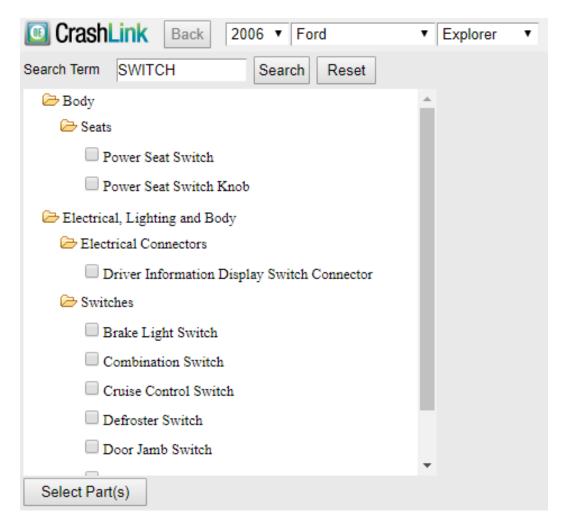


You can use this page 2 ways:

- Option A: Search Terms
- Option B: Browse Categories

Option A: Search Terms

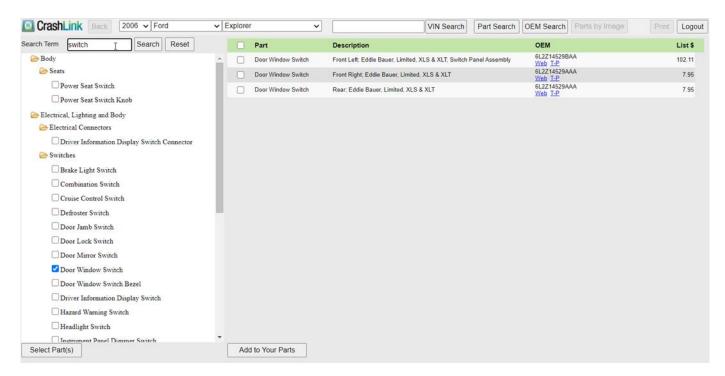
- 1. Enter a keyword (such as "SWITCH") in the **Search Term** field.
- 2. Click Search.
- 3. Your results will include any parts with that keyword in the Motor name*. Click the checkbox(es) to select the part(s).
- 4. Click **Select Part(s)** at the bottom of the list.



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^{*} Search results are based on the words used in the Motor name. For example, if you search for "**Rocker Moulding**," your results will not show **Rocker Panel Guard**.

5. The Part Selection list opens on the right. Click the checkbox(es) to select the part(s) you wish to include in your CrashLink search.

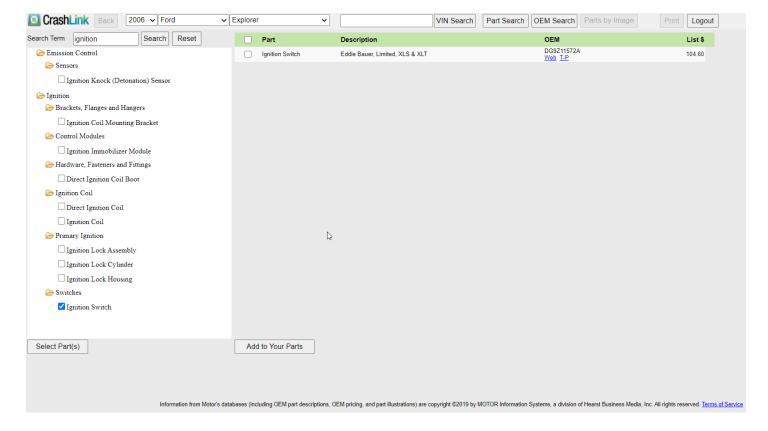


- 6. Click Add to Your Parts.
- 7. The Pricing/Information page opens, and the part(s) you selected have been added to your list.

 Continue with your CrashLink workflow as described in the section of this documented titled Step 3: Pricing/Information.

Option B: Browse Categories

- 1. In the list of categories, click the category of the part you would like to search.
- 2. Continue "drilling down" through the categories and sub-categories until you reach the component selection checklist.
- 3. Click the checkbox(es) to select part(s).
- 4. Click **Select Part(s)** at the bottom of the list.
- 5. The Part Selection list opens on the right. Click the checkbox(es) to select the part(s) you wish to include in your CrashLink search.
- 6. Click Add to Your Parts.



The Pricing/Information page opens, and the part(s) you selected have been added to your list.
 Continue with your CrashLink workflow as described in the section of this documented titled Step 3: Pricing/Information.

OEM Search

At the top of every CrashLink screen, is a button for **OEM Search**. This button allows you to search for parts by OEM number. Follow these steps:

- 1. Click **OEM Search**. The OEM Search page opens.
- 2. Enter an OEM number in the Enter OEM # field.
- 3. Click **Search.** The Part Selection list opens below. This shows all parts that match this OEM number.
- 4. Click the checkboxes to select the part(s) you wish to include in your CrashLink search.
 - Note: You cannot select multiple parts with conflicting year ranges.
- 5. Choose the year from the drop-down.
- 6. Click Add to Your Parts.



- 7. The Pricing/Information page opens, and the part(s) you selected have been added to your list. Continue with your CrashLink workflow as described in the section of this documented titled Step 3: Pricing/Information.
 - **Note**: Notice that the search at the top of your screen changed to match the year you selected in the drop-down on the previous page.

Inventory/Opportunities with Car-Part Interchange Plus

In addition to helping you research parts and their applications, CrashLink can also help you increase profitability—with Car-Part Interchange Plus (CPI+)*. With CrashLink, you can assign interchange to CPI+ parts.

CPI+ is a major advantage. CPI+ provides new and enhanced interchange for over 100 part types (including 2009+ Mitsubishi models). Pinnacle and Powerlink users can inventory all CPI+ parts except 22 (because those parts aren't included in your IMS). This is a major opportunity because parts with interchange are much more visible in online searches. Parts must have interchange assigned in order to show up in interchange searches on Car-Part.com marketplaces, so CPI+ gives you a competitive edge.

With CrashLink, you can assign interchange to CPI+ parts, so more buyers will see them when searching in Car-Part marketplaces!

Note: When you use CrashLink to assign interchange to CPI+ parts, those parts will have interchange *only* in our online marketplaces. CPI+ is not available within Powerlink, and no interchange information will be updated within Powerlink itself.

Numeric Part Codes

The numeric part codes that display in CrashLink are Checkmate numeric codes, which in some cases, differ from the Hollander numeric codes used in Powerlink. When CrashLink scans your inventory, it automatically converts the Hollander codes to Checkmate codes. If you would like a list of all CPI+ parts by Checkmate numeric code, please contact your salesperson.

Inventory Page

The Inventory page is the central hub for researching and assigning interchange to CPI+ parts after you have inventoried them in Powerlink. From the Inventory page, you can view the CPI+ parts in your inventory, or your inventoried vehicles with CPI+ parts, and then resolve them or find more information about them.

The Inventory page has 3 main buttons:

- Analyze Research parts on specific vehicles. See the <u>Analyze: Step 1 (Researching Vehicles)</u> section of this guide, below, for more information about this feature.
- **Vehicles** Search your inventory by vehicle with the Vehicle Potential tool to find valuable CPI+ parts on your inventoried vehicles.
- Parts Search your inventory by part with the Part Potential tool to find valuable CPI+ parts in your inventory.

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^{*} These features (including all content on the Inventory, Analyze, and Resolution tools) are available only to CrashLink Inventory subscribers.

1. To access the Inventory page, click the **Inv** button at the top of the CrashLink window.



2. The Inventory page opens in a new tab. Use the **Analyze**, **Vehicles**, and **Parts** buttons to access those tools. Each is explained in more detail later in this guide.

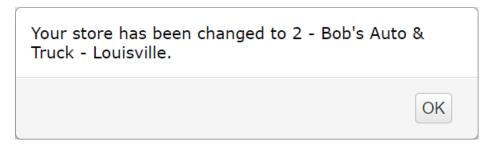


Multi-Yard Accounts

If you have an account for more than one yard, then anytime you access the Inventory page, a drop-down box will appear at the top of your screen.



2. Select the inventory you wish to work with. When you do, you will get a pop-up that confirms which inventory you have selected.



Vehicle and Part Potential Tools

You likely have many CPI+ parts in your inventory. But in order for those parts to have interchange on Car-Part.com, you will need to assign CPI+ interchange to them. The Vehicle Potential and Part Potential tools help you identify parts that have CPI+ available, but still need interchange assigned.

These 2 tools work similarly—the Vehicle Potential tool enables you to find valuable CPI+ parts by vehicle, and the Part Potential tool enables you to find valuable CPI+ parts by part type. You can identify the vehicles and parts that have the greatest opportunity for increased sales, once they have CPI+ is assigned. After interchange is assigned, it will be easy for customers to find the parts in online search listings.

To understand the information in these tools, it's important to understand 2 terms:

- **Unresolved**: a part that has CPI+ available, but still needs interchange assigned to it. Unresolved parts are difficult for online buyers to search for and find in Car-Part marketplaces.
- **Resolved**: a part that has CPI+ assigned to it, and is much more visible in Car-Part marketplaces. (Remember, when you assign interchange in CrashLink, that interchange is *only* on Car-Part.com marketplaces. The interchange assignment is not transferred to Powerlink.)

Accessing the Vehicle Potential Tool

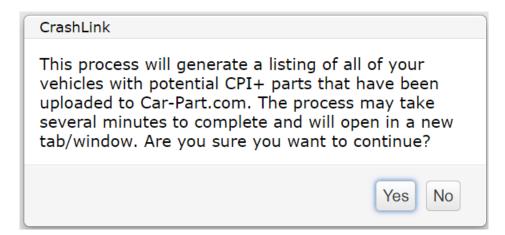
Use the Vehicle Potential tool to find valuable CPI+ parts by vehicle. Follow these steps:

- 1. Click **Vehicles** in the top menu.
- 2. Several fields appear. To access the Vehicle Potential tool, you will only use the first line.

Use the **Sort by** drop-down menu to select your sort method, then click **Vehicle Potential**.



3. A notification will appear to inform you that the page will appear in a new tab/window and may take several minutes to load. Click **Yes** to open the Vehicle Potential tool.



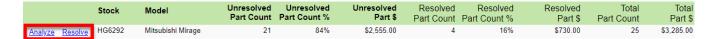
4. The Vehicle Potential tool opens, with a table of vehicles. This table lists vehicles that you have in stock, but that have unresolved parts (i.e., need CPI+ interchange assigned).

This list is sorted according to the sort method you chose in step 2.



Use this table to identify the greatest sales opportunities, and determine where to focus your efforts (see the <u>Information Available on the Vehicle Potential Tool</u> section of this document, below, for more information).

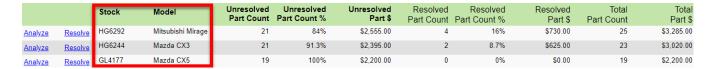
To work on a vehicle's parts, click:



- Analyze Research parts on specific vehicles. See the <u>Analyze: Step 1 (Researching</u> Inventoried Vehicles) section of this guide, below, for more information about this feature.
- Resolve Assign interchange to the unresolved CPI+ parts you have inventoried. See the
 <u>Resolve Tool: Assigning Interchange to CPI+ Parts</u> section of this guide, below, for more
 information about this feature.

Information Available on the Vehicle Potential Tool

The Vehicle Potential tool lists vehicles that you have in stock, but that have unresolved parts (i.e., need CPI+ interchange assigned). You can identify the vehicles by **Stock** (from Powerlink) and **Model**.



The Vehicle Potential tool displays the following information for each vehicle in the list, and displays **Totals** at the top of the page.

	Unresolved Part Count	Unresolved Part Count %	Unresolved Part \$	Resolved Part Count	Resolved Part Count %	Resolved Part \$	Total Part Count	Total Part \$
Totals	9643	99%	\$687,081.80	100	1%	\$13,430.40	9743	\$700,512.20

- **Unresolved Part Count** Number of parts you have listed on Car-Part.com for which CPI+ is available, but interchange still needs to be assigned.
- Unresolved Part Count % Percentage of all CPI+ parts on your vehicles on Car-Part.com that are unresolved (e.g., if you had 100 CPI+ parts posted on Car-Part.com, and 90 of them were unresolved, then the Unresolved Part Count % would be 90%).
- Unresolved Part \$ Value of all the unresolved CPI+ parts you have on Car-Part.com, based on the part's retail price in Powerlink.
- Resolved Part Count Number of parts you have listed on Car-Part.com that have interchange assigned.
- Resolved Part Count % Percentage of all CPI+ parts on your vehicles on Car-Part.com that
 are resolved (e.g., if you had 100 CPI+ parts posted on Car-Part.com, and 90 of them were
 unresolved, then the Resolved Part Count % would be 10%).
- Resolved Part \$ Value of all the resolved CPI+ parts you have on Car-Part.com, based on the part's retail price in Powerlink.
- **Total Part Count** The number of CPI+ parts you have posted on Car-Part.com, both resolved and unresolved.
- Total Part \$ Value of all CPI+ parts you have on Car-Part.com, based on the part's retail price in Powerlink.

Accessing the Part Potential Tool

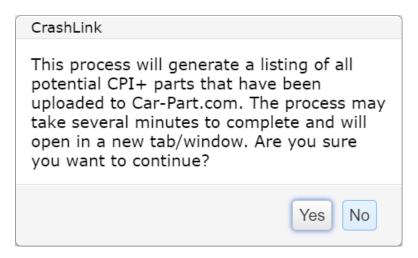
Use the Part Potential tool to find valuable CPI+ parts by part type. Follow these steps:

- 1. Click Parts in the top menu.
- 2. Several fields appear. To access the Part Potential tool, you will only use the first line.

Use the **Sort by** drop-down menu to select your sort method, then click **Part Potential**.



3. A notification will appear to inform you that the page will appear in a new tab/window and may take several minutes to load. Click **Yes** to open the Part Potential tool.



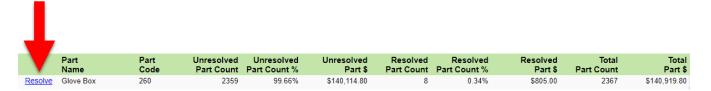
4. The Part Potential tool opens, with a table of all CPI+ part types that can have interchange assigned through CrashLink's Resolve tool.

This list is sorted according to the sort method you chose in step 2.



5. Use this table to identify the greatest sales opportunities, and determine where to focus your efforts.

To assign interchange to parts of a particular CPI+ part type, click **Resolve** on the line for that part type.



Information Available on the Part Potential Tool

The information available on the Part Potential tool is very similar to the information available on the Vehicle Potential tool (see the <u>Information Available on the Vehicle Potential Tool</u> section of this guide, above), but the information is categorized by part.



Resolve Tool: Assigning Interchange to CPI+ Parts

The Resolve tool enables you to assign CPI+ interchange for the parts you have posted on Car-Part.com. Each night, the assigned interchange options will update in your Car-Part.com listings.

Remember, CrashLink relies on your inventory upload to Car-Part.com. If you are inventorying a vehicle on Powerlink today, then the parts will be uploaded to Car-Part.com tonight, and you'll have the opportunity to assign interchange with the Resolve tool *tomorrow*, because the Resolve tool assigns interchange to parts that have already been inventoried and uploaded to Car-Part.

To use the Resolve tool and assign interchange to your parts, follow these steps:

Open the Resolve Tool

You can access the Resolve tool from multiple places throughout CrashLink:

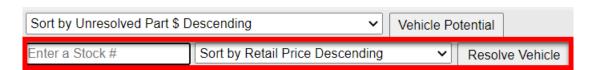
Option A: Resolve Vehicle Button

Use this method if you want to open the Resolve tool to a specific vehicle in your inventory, so you can work on an entire vehicle at once.

1. Click Vehicles.



- 2. Several fields appear. To access the Resolve tool, you will only use the second line. Enter your vehicle's stock number from Powerlink in the **Enter a Stock #** field.
- 3. Use the drop-down menu to select your sort method.
- 4. Click Resolve Vehicle.



5. The Resolve tool opens.

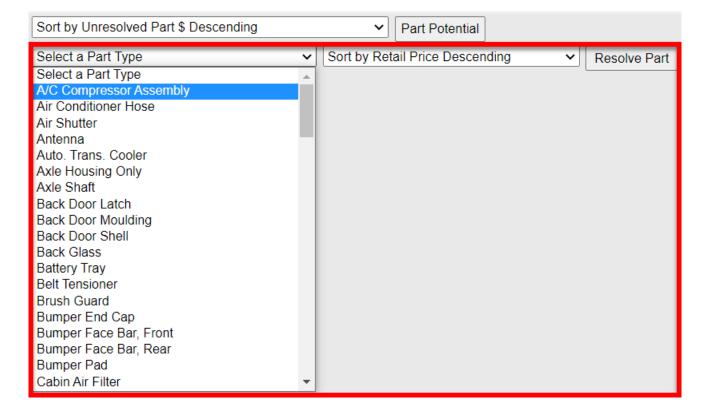
Option B: Resolve Part Button

Use this method if you want to open the Resolve tool to a certain part type, so you can work on multiple parts of the same part type.

1. Click Parts.

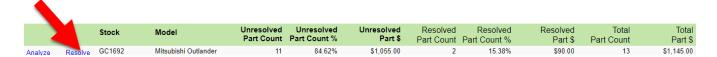


- 2. Several fields appear. To access the Resolve tool, you will only use the second line. Use the first drop-down to select a CPI+ part type.
- 3. Use the second drop-down to select your sort method.
- 4. Click Resolve Part.
- 5. The Resolve tool opens.

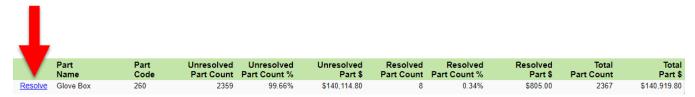


Option C: From Vehicle Potential Tool

On the Vehicle Potential tool, you can click the **Resolve** link on any vehicle's line, to resolve parts on this vehicle. (See the <u>Vehicle and Part Potential Tools</u> section of this guide for more information about this feature.)



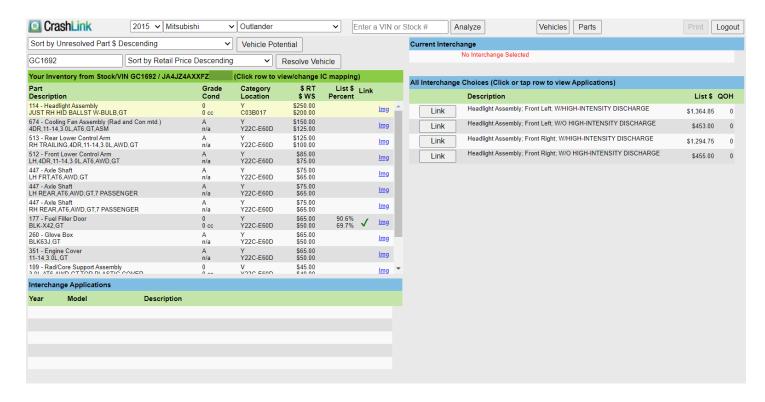
Option D: From Part Potential Tool



On the Part Potential tool, click the **Resolve** link on any part type's line, to resolve parts of this part type. (See the **Vehicle and Part Potential Tools** section of this guide for more information about this feature.)

Use the Resolve Tool

When the Resolve tool opens, it displays CPI+ parts on your chosen vehicle, or CPI+ parts of the part type you selected. Regardless of whether you opened the Resolve tool by vehicle or by part type, the remainder of the workflow is the same.



Information on the Resolve Tool

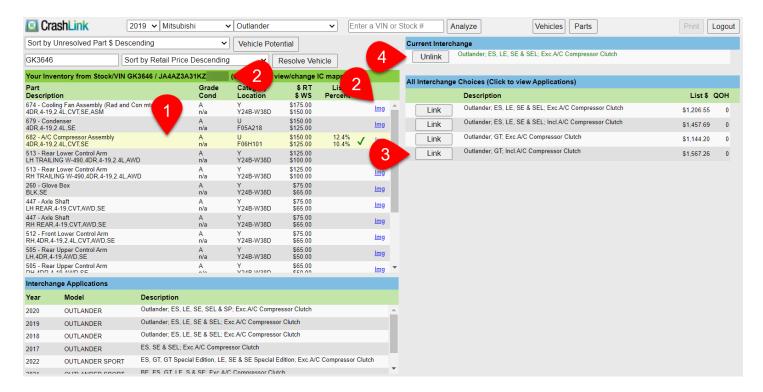
Each part line includes:

- Part Description (if you are resolving parts from a vehicle) or Stock Year Model Description (if you are resolving parts of a chosen part type), Grade, Cond, Category, Location, and \$RT (retail) and \$WS (wholesale) price information from Powerlink.
- List \$ Percent shows the \$RT and \$WS prices from Powerlink as percentages of current OEM list price.
- Link displays a green checkmark if the part is resolved (has an interchange assigned).
- Img (images) links when you click an Img link, CrashLink checks to see if any images of your
 inventoried part are available on Car-Part.com and displays them, if available.

To resolve parts, follow these steps:

- Click a part line to select a part to assign interchange to. When you do, the Resolve tool will display
 the Current Interchange and All Interchange Choices options for that part (the selected part line
 will appear highlighted in yellow).
 - Current Interchange if this part is already resolved, this shows the interchange option that is currently selected for this part

- All Interchange Choices shows which CPI+ interchange options are available for this part type on this vehicle
 - To view Interchange Application information for any option, click it and the information will
 populate in the Interchange Applications section.



- 2. (Optional) If you'd like to verify which part you are assigning interchange to:
 - Click the **Img** link to open a window displaying any images you have posted of this part on Car-Part.com.
 - Copy the VIN, and paste it into a search engine (e.g. Google, Bing) to research the vehicle the part is from.
- 3. To assign an interchange option to this part, find the correct interchange option for your part, and click **Link**.

The selected option will now appear under **Current Interchange**, and its part line will show a green checkmark. This interchange option will be updated on the Car-Part.com marketplace overnight.

4. If you wish to unassign the interchange option displayed under **Current Interchange**, you can do so by clicking **Unlink**.

Remarks

When an interchange update affects the parts you have previously resolved in CrashLink, CrashLink will *unlink* your interchange choices for those parts, so that you can then assign the updated, more accurate interchange choice.

For example, if an interchange update introduces separate applications for some Floor Shift Assemblies made before 8/23/21 and similar Floor Shift Assemblies made after 8/23/21, then your previously selected interchange choice will be unlinked.

You can quickly and easily find and resolve your parts that have been affected by an interchange update, by accessing the Resolve tool through the **Remarks** button.

Opening the Resolve tool for Parts Affected by an Interchange Update

The **Remarks** button opens the Resolve tool to display all your parts that have been affected by an interchange update.

To access the **Remarks** button, starting from the Inventory page:

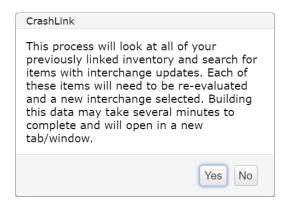
1. Click Parts.



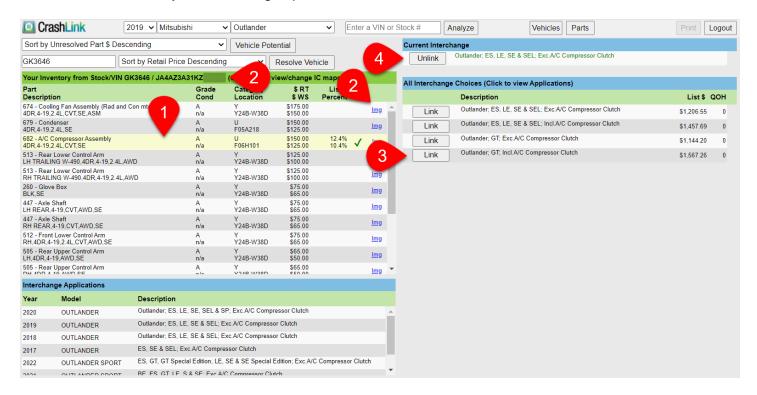
2. Several fields appear, along with the **Remarks** button. Click the **Remarks** button.



3. A window appears to notify you that CrashLink will scan your inventory for all parts that previously had interchange assigned, but were unlinked due to interchange updates. Click **Yes**.



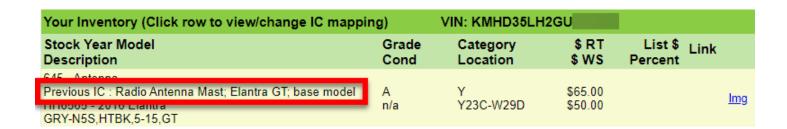
4. The Resolve tool opens, showing only your parts that previously had interchange assigned, but have been unlinked by an interchange update.



Using the Resolve Tool for Unlinked Parts

Functionally, the Resolve tool works the same when assigning updated interchange to unlinked parts. Select a part line and link the appropriate interchange choice for the part. (For more information, see the <u>Use the</u> Resolve Tool section of this guide).

The information that displays is also the same, except that each part line also includes the previous interchange assignment in its description.



Analyze: Step 1 (Researching Vehicles)

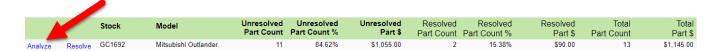
The Analyze tool serves as a powerful research tool. This page enables you to examine the vehicles you have inventoried in Powerlink (or any vehicle), and learn which parts are high-value and worth prioritizing. The Analyze tool makes it easy to print lists of the parts you're interested in. You can even assign interchange on this page using Powerlink R numbers. You can save the parts you're researching on the Analyze tool, so that you can view them again with ease.

To analyze a vehicle, follow these steps:

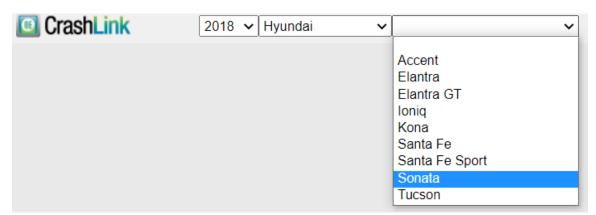
- 1. Open the Analyze tool, with one of the following methods:
 - To research a vehicle you have inventoried in Powerlink (and that has been uploaded to Car-Part): From the Inventory page, enter your vehicle's VIN or stock number, and click **Analyze** at the top of your screen.



To research a vehicle you identified with the Vehicle Potential tool: From the Vehicle Potential tool, you can click the Analyze link on any vehicle's line. (See the <u>Accessing the Vehicle Potential Tool</u> section of this guide for more information about this feature.)

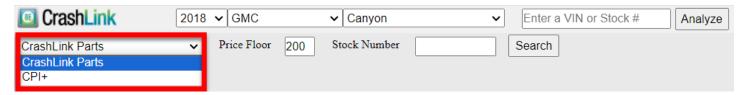


 To research a vehicle you don't have inventoried (or have inventoried but have not yet uploaded to Car-Part.com): Use the drop-downs to select the year, make, and model of the vehicle you wish to research,



2. If you already have parts for the vehicle saved in CrashLink, skip to the section of this document titled Analyze: Step 3 (Viewing and Updating Your Saved Parts). If you do not yet have parts saved in CrashLink, continue with this workflow.

 A drop-down appears. Select CrashLink Parts, if you are researching OE information for the vehicle's parts. (If you're assigning R Numbers through CrashLink, you would choose CPI+, instead. For more information see the <u>Analyze: Assigning Interchange with Powerlink R</u> <u>Numbers</u> section of this guide.)

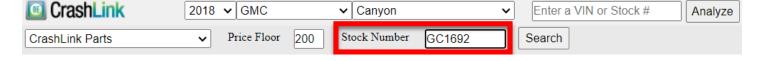


4. The **Price Floor** filter also appears. Enter a **Price Floor** in that field to filter out parts by list price.

When you enter a **Price Floor**, CrashLink will filter out any part types where *all* the interchange options are below the Price Floor; therefore, you may still see some interchange options in your list that are lower value than the Price Floor. The **Price Floor** filters out part types on your selected vehicle with a value below a set dollar amount* (based on OEM list price), which can be adjusted using the text box.

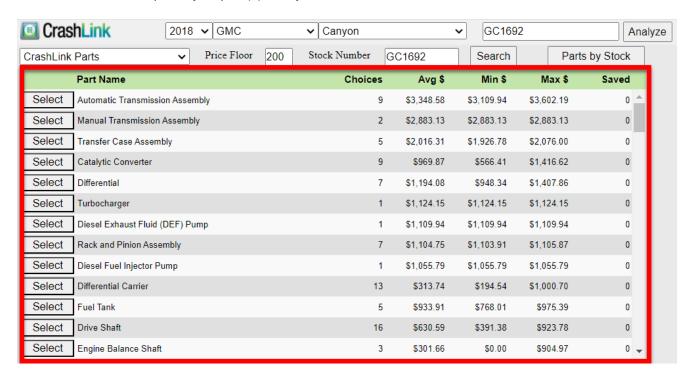


5. (Optional) Enter the Stock Number of the vehicle you're researching. You must enter a stock number if you intend to save and print a list of parts from the vehicle, or if you plan on assigning interchange to the vehicle's CPI+ parts using Powerlink R numbers. If you plan on inventorying the part through Powerlink, you must use the same stock number in CrashLink and in Powerlink. (See the Analyze: Assigning Interchange with Powerlink R Numbers section of this guide for more info)



^{*} When you set a Price Floor, CrashLink will filter out any part types where *all* interchange options of that part type are below the Price Floor; therefore, you may see some interchange options in your list that are lower value than the Price Floor.

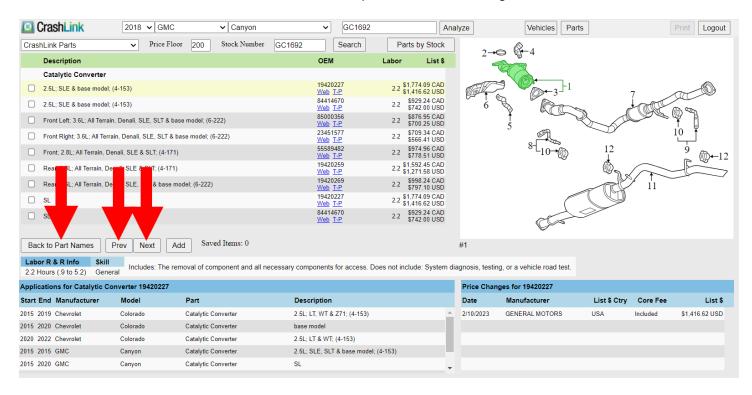
- 6. Click **Search**. This search may take several minutes. When the search is complete, CrashLink displays a list of parts for the vehicle. This list contains the following information:
 - Part Name name of the part
 - Choices number of interchange choices available for the part
 - Avg \$ average OEM price of the part's interchange options (this is based on the minimum and maximum prices for the part's interchange options)
 - Min \$ OEM price of the part's least valuable interchange option
 - Max \$ OEM price of the part's most valuable interchange option
 - Saved quantity of part(s) that you have saved in CrashLink for this stock number



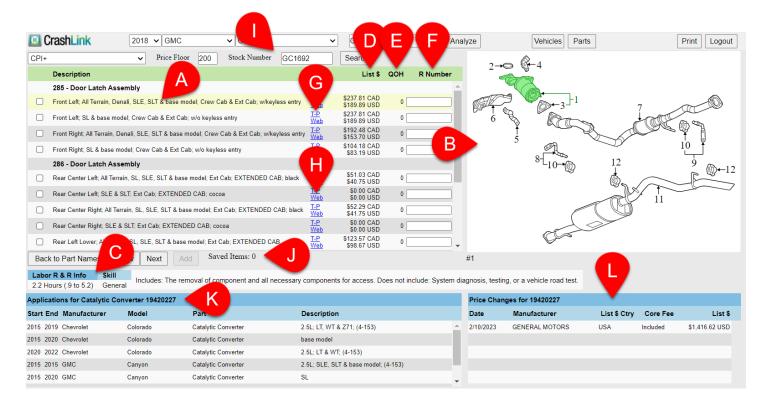
- 7. From this list, you have 2 options:
 - Click the **Select** button in a part line to open the Analyze tool for that part.
 - Click the Parts by Stock button to open the Analyze tool for the all parts you have saved for the vehicle.



The Analyze tool opens. You can click the **Back to Part Names** button to return to the list of parts. You can also use the **Prev** and **Next** buttons to view different parts without returning to the list,



Information Available in the Analyze Tool



- A. **Part selection** Click to select a part in the list. The information on the page (Diagram, Applications, and Price Changes) will update to display information about the selected part. Whichever part you have selected will be highlighted in yellow.
- B. **Diagram** The selected part is highlighted in green in the diagram.
 - If there are multiple diagrams available from Motor® for this part, there will be a drop-down menu available under the diagram. Use this to select and view additional diagrams.
- C. Labor R&R Info* Remove and Replace labor information. Skill and Labor Notes are displayed if available.
 - Keep in mind that the hours listed are Remove and Replace hours. If you are not replacing a
 part, your actual work time may be much less.
- D. **List \$** Displays the current OEM list price of a part. To learn more about your choices for this feature, please see **Appendix A: Currency Display Options**.
- E. QOH[†] Displays the "Quantity on Hand" of a part, based on what you have inventoried.

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^{*} Available only to Labor Time Calculation subscribers.

[†] Displays only when you are viewing CPI+ parts (does not display when viewing all CrashLink parts, or the parts saved for a stock number).

- F. R Number* Displays the Powerlink R Number for a part, if you have entered it in CrashLink for this vehicle. For more information, see the Analyze: Assigning Interchange with Powerlink R Numbers section of this guide).
- G. **T-P** Click the **T-P** link to search for this part on Trading Partners.
- H. Web Click Web to search for this OEM number on Google.
- I. **Stock Number** Displays the vehicle's stock number.
- J. **Saved Items** Displays the quantity of this part saved for the stock number.
- K. **Applications** Displays the OEM applications for this part. This information is very helpful in cases where you don't have the specific part you searched for in stock. This section displays other vehicles with parts that match this OEM number, so you can find the right part from a different year, make, or model.
- L. **Price Changes** Displays the history of the List Price changes for this part. See **Appendix A:** Currency Display Options to learn more about the information displayed here.

Analyze: Step 2 (Saving Parts)

Depending on your research goals, viewing parts from the list may provide you with all the information you need. But if you want to print a list of parts, or if you want to revisit a list of specific parts later, you must "save" them.

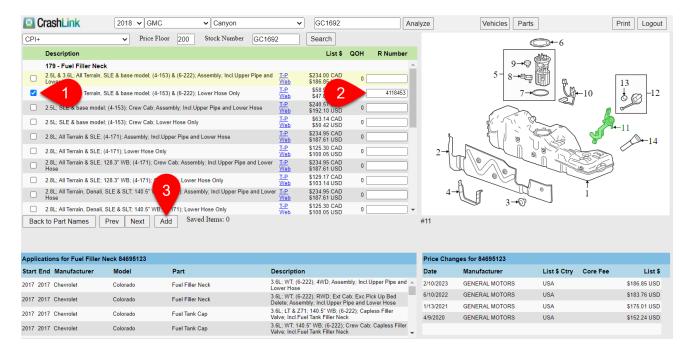
Parts can only be saved if you enter the vehicle's stock number before searching for parts (for more information, see the **Analyze: Step 1 (Researching Vehicles)** section of this guide.

When you're viewing the list of interchange options on the Analyze tool, you can select which parts you wish to save.

- 1. Select the checkboxes for the interchange option(s) your wish to save in CrashLink.
- (Optional) Enter the appropriate Powerlink R number into the R Number field to assign interchange to a part (for more information, see the <u>Analyze: Assigning Interchange with Powerlink R</u> <u>Numbers</u> section of this guide).
- 3. Click Add.

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^{*} Displays only when you are viewing CPI+ parts, not all CrashLink parts, or the parts saved for a stock number.



4. The part is now saved. Your **Saved Items** updates to show that the part is added.



If you want to save additional parts for the vehicle, click the **Prev** or **Next** to move directly to other parts for the vehicle. Or click **Back to Part Names** to view the full list of parts for the vehicle.

Any interchange assigned to these parts through Powerlink R Numbers will become searchable on Car-Part.com marketplaces the next day (for more information, see the Analyze: Assigning Interchange with Powerlink R Numbers section of this guide).

If you wish to continue working in the Analyze tool to view and print information about your saved parts, continue on to the next section.

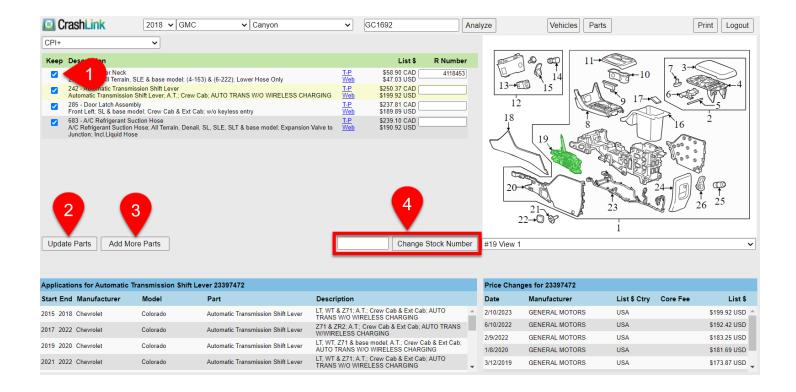
Analyze: Step 3 (Viewing and Updating Your Saved Parts)

When you click **Parts by Stock** on the Analyze tool, or when you click the **Analyze** button for a selected vehicle for which you have already saved parts, a list of all your saved parts for the selected vehicle appears.

When you are viewing your list of saved parts, these additional features appear on the Analyze tool.

- 1. **Keep** -- Use the checkboxes to specify which parts to keep on your list. To remove a part from your list, uncheck the box, then click **Update Your Parts** to update your list.
- 2. **Update Parts** Click this button to update your list of saved parts after you have changed the **Keep** information or added R Numbers on this page.

- 3. Add More Parts Click this button to go to the full list of parts for the vehicle.
- Change Stock Number Enter a new stock number in the field, and click this button to update the
 vehicle's stock number. (Using this feature changes the stock number in CrashLink, not in
 Powerlink.



Analyze Step 4: (Printing Information from the Analyze Tool)

You've now found information about valuable parts on your vehicle. Saving parts in the Analyze tool gives you the ability to return to your research quickly, but you may want a paper version of the list to share this information with your team. The **Print** button allows you to print this page's information, so you can keep physical copies of your research that present the Analyze tool's information in an orderly, easy-to-read fashion.

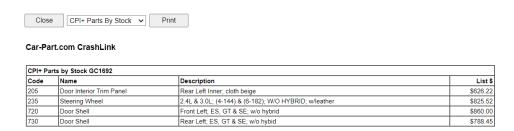
- 1. Click the **Print** button. The **Print** page opens.
- 2. Use the drop-down to select which view you would like to print.
 - a. **CPI+ Analysis** Prints a list of all CPI+ part types for the vehicle, including all interchange options (part types filtered out by your Price Floor will not display here).



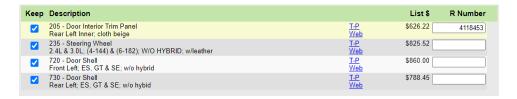
This view corresponds with the full list of CPI+ parts that you see after searching for a vehicle.

Part Name	Choices	Avg \$	Min \$	Max \$	Saved
Select Exhaust Muffler	27	\$1,052.32	\$311.48	\$4,076.25	0 4
Select Door Interior Trim Panel	94	\$835.44	\$160.54	\$2,472.41	0
Select Door Shell	18	\$1,454.47	\$1,202.16	\$1,775.10	0
Select Deck Lid	5	\$1,231.52	\$974.84	\$1,483.70	0
Select Liftgate	2	\$1,226.54	\$1,219.45	\$1,233.63	0
Select Rocker Panel Guard	96	\$672.36	\$391.75	\$1,142.26	0

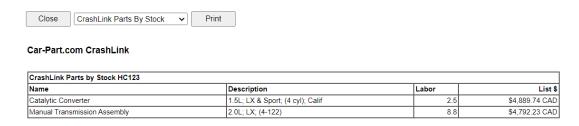
b. **CPI+ Parts by Stock** – Prints only the list of parts CPI+ you have "saved" in CrashLink on this vehicle



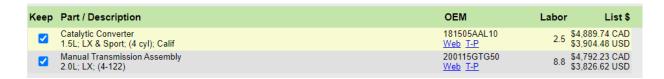
This view corresponds with the list of saved CPI+ parts for your vehicle on the Analyze tool.



c. CrashLink Parts by Stock - Prints all parts you have "saved" in CrashLink on this vehicle.



This view corresponds with the list of saved CrashLink parts for your vehicle on the Analyze tool.



- 8. Click **Print** to print.
- 9. Click **Close** to return to the Analyze tool.

Analyze: Assigning Interchange with Powerlink R Numbers

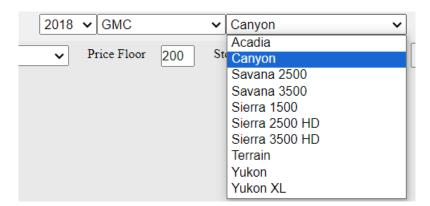
Powerlink users can assign interchange with CrashLink in 2 different ways.

First, you can use CrashLink's Resolve tool, which is explained more in the Resolve Tool: Assigning Interchange to CPI+ Parts section of this document. In order to assign interchange with the Resolve tool, the unresolved parts must already be uploaded to Car-Part.com. That means it takes a minimum of two days to post a resolved part (one day to upload the part to Car-Part so it's available in CrashLink, and then another day for the interchange assignment made in CrashLink to be live on Car-Part marketplaces).

To avoid this wait, some Powerlink users instead use the **Analyze** tool to assign interchange faster. In the Analyze tool, you can enter Powerlink R numbers into CrashLink *simultaneously* as you inventory the parts in CrashLink. When your inventory is uploaded to Car-Part overnight, CrashLink will "link" the newly-inventoried parts with the correct interchange, by matching up the R numbers.

To use CrashLink to assign Powerlink R Numbers to a vehicle you are in the process of inventorying on Powerlink, follow these steps:

- 1. Inventory your vehicle in Powerlink, as normal.
- 2. On CrashLink's Inventory page, use the drop-downs to select your vehicle (you will not be able to search for the vehicle by VIN or stock number, because that information will not yet be uploaded to Car-Part.com).



3. New fields appear. Be sure the drop-down is set to **CPI+**, and use the **Price Floor** to refine your search. Then enter the vehicle's **Stock Number**.

Warning: The stock number must be entered exactly as it appears in Powerlink. If the stock number entered in CrashLink isn't the same as the one in Powerlink, then the nightly upload will *not* assign interchange for the parts' Car-Part.com listings.



- 4. Click Search.
- 5. A list of CPI+ parts appears. Find the part you want to assign interchange to, and click the **Select** button for that part.

Part Name	Choices	Avg \$	Min \$	Max \$	Saved
Select Exhaust Muffler	5	\$1,022.91	\$0.00	\$2,818.87	0 📤
Select	3	\$1,076.95	\$0.00	\$1,615.42	0
Select Door Shell	8	\$1,223.57	\$1,085.60	\$1,295.31	0
Select Bumper Face Bar	2	\$1,041.78	\$1,002.70	\$1,080.86	0
Select Automatic Transmission Valve Body	3	\$550.60	\$283.09	\$1,035.75	0
Select Running Board	9	\$951.90	\$919.83	\$993.41	0
Select Tailgate	7	\$924.38	\$793.39	\$976.78	0
Select A Transmission Torque Converter	3	\$763.51	\$679.41	\$812.57	0
Select	6	\$594.40	\$579.43	\$609.36	0
Select Steering Wheel	7	\$325.72	\$143.46	\$473.81	0
Select Radiator Shutter Assembly	7	\$327.29	\$237.14	\$447.48	0
Select Engine Valve Cover	8	\$353.69	\$253.86	\$404.55	0
Select Exhaust Gas Recirculation (EGR) Valve	1	\$392.26	\$392.26	\$392.26	0 🔻

6. The Analyze tool appears for the part you selected, with a list of available interchange options. Select the appropriate checkbox for the correct interchange selection.

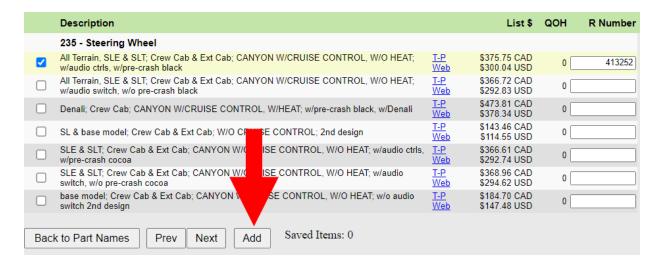


7. After the part is inventoried in Powerlink, go to CrashLink and type or copy/paste The R number into the **R Number** column for that part (enter only the numbers, not the "R").

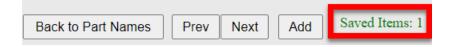
Warning: The R number must be entered exactly as it appears in Powerlink. If the R number entered in CrashLink isn't the same as the one in Powerlink, then the nightly upload will *not* assign interchange for the parts' Car-Part.com listings.

	Description		List \$	QOH	R Number
	235 - Steering Wheel				
~	All Terrain, SLE & SLT; Crew Cab & Ext Cab; CANYON W/CRUISE CONTROL, W/O HEAT; w/audio ctrls, w/pre-crash black	T-P Web	\$375.75 CAD \$300.04 USD	0	413252
	All Terrain, SLE & SLT; Crew Cab & Ext Cab; CANYON W/CRUISE CONTROL, W/O HEAT; w/audio switch, w/o pre-crash black	T-P Web	\$366.72 CAD \$292.83 USD	0	

8. Click Add.



9. Your **Saved Items** updates, to indicate that the part and R number are saved. After your next upload to Car-Part, when the parts inventoried with Powerlink are uploaded to Car-Part.com, the part will have interchange in Car-Part.com marketplaces.



10. To assign interchange to more parts from the vehicle, click Back to Part Names to return to the full list of the vehicle's CPI+ parts. Or use the Prev or Next buttons to open the Analyze tool for the previous or next part in the list.

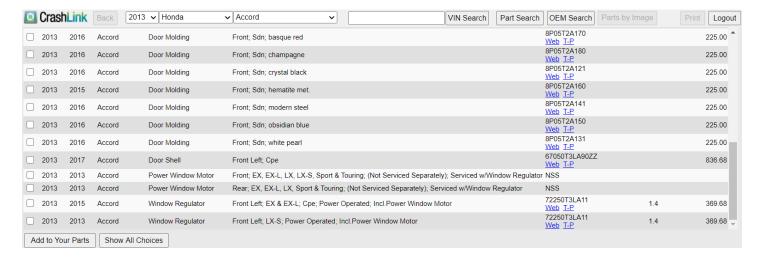
Examples of CrashLink Workflows

CrashLink is the solution for your OEM pricing and OEM information needs. Because CrashLink is so powerful and flexible, you might find it helpful to review these example scenarios to better understand the different ways CrashLink can assist you.

Pricing an In-Stock Part with an Interchange Search

Scenario: An insurance adjustor calls, requesting a left front door for a 2013 Honda Accord. You look up the part in Powerlink, and the part has interchange. You have the part in stock, but you do not have a price. You want to research the price for this part on CrashLink.

- 1. From your search results screen in Powerlink, press **F6**.*).
- 2. CrashLink opens in your web browser.

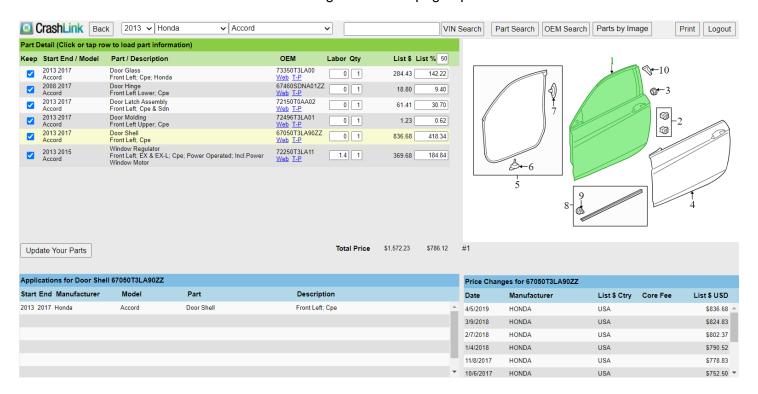


Note that not only is the Door Shell listed, but also listed is the Door Glass, Door Hinge, Door Latch Assembly, Door Molding, Power Window Motor, and Window Regulator. When you look up a part like a door, there are often other parts that you may want to consider when researching the price, so CrashLink lists related parts here for you.

Ask your customer for the information you need to make your selections, and check the appropriate checkboxes.

^{*} Most Powerlink users use **F6** to begin a CrashLink search; however, occasionally a different F-key is configured. If you do not know your CrashLink F-key, see the **Appendix B: Confirming CrashLink's F-Key** section of this guide.

3. Click Add to Your Parts. The Pricing/Information page opens.



4. Reference the information available on this screen to determine the price of the door.

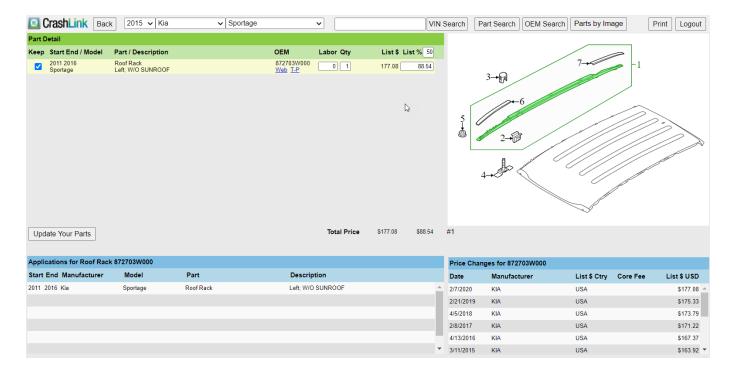
Finding a Similar Part with a Non-Interchange Search

Scenario: A retail customer calls requesting a luggage rack for a 2016 Kia Sportage. You look up the part in Powerlink. This part does not have interchange.

- You look the part up in Powerlink, and you see that you have a luggage rack from a 2015 Kia Sportage, but you don't know if that will work for your customer's 2016. You decide to search CrashLink.
- 2. Press **F6**.* This launches the CrashLink data search. CrashLink processes the data and opens the Part Selection page in your browser.



- 3. Based on the questions, ask the customer about the part they need (in this case, you'd ask whether they need the left or right roof rack). Use the checkboxes to select the part you wish to search.
- 4. Click Add to Your Parts.
- 5. The Pricing/Information page opens. The **Applications** section lists the years and models that share the same OEM part number. This information will tell you if the 2015 roof rack that you have is compatible with the 2016 that the customer requested.



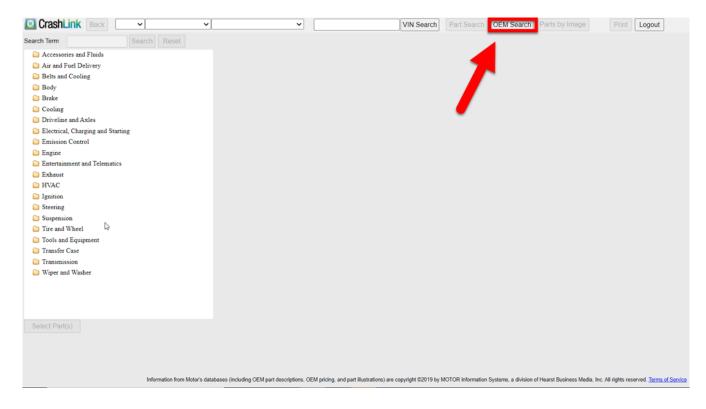
^{*} Most Powerlink users use **F6** to begin a CrashLink search; however, occasionally a different F-key is configured. If you do not know your CrashLink F-key, see <u>Appendix B: Confirming CrashLink's F-Key</u>.

_

Identifying a Loose Part – OEM Number Lookups

Scenario: You find a hinge in the yard that has no tag or any other identifying features except for an OEM number of 25964301. You can use CrashLink to help you determine what the hinge fits and how much you should charge for it.

- 1. Go to CrashLink.Car-Part.com and log in.
- 2. Click the **OEM Search** button.

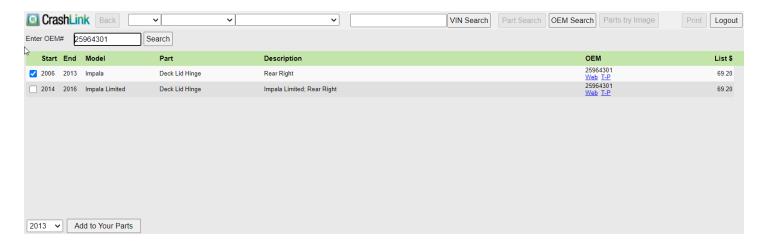


3. Enter OEM# and click Search.

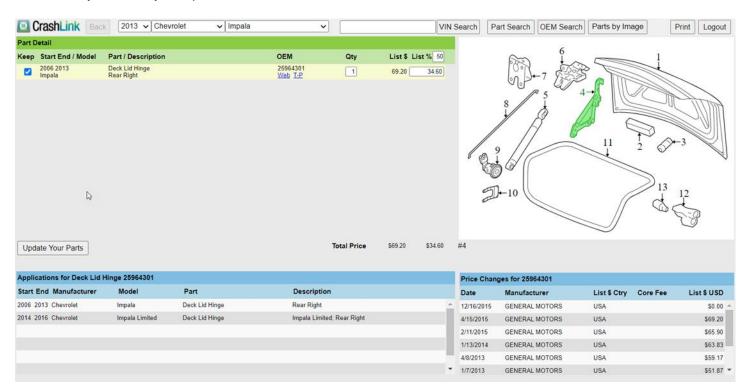


4. CrashLink displays the OEM results page, which lists all the vehicles and parts that share this OEM number. Click the checkbox to select the part you wish to include in your CrashLink search.

5. Click Add to Your Parts.



6. The Pricing/Information page opens. This page includes part diagrams for your reference, to help you identify this part.



Finding Unresolved Parts and Assigning Interchange with the Resolve Tool

Scenario: You recently subscribed to CrashLink Inventory, because you want to sell more CPI+ parts. You want to use CrashLink to see which parts in your inventory have CPI+ available, and then you want to assign interchange to them for online marketplaces.

Approach A: Search for Vehicles with High-Value Parts

- 1. Go to CrashLink.Car-Part.com and log in.
- 2. Click Inv.
- The Inventory page opens. Click Vehicles.
- 4. Use the drop-down to select your sort, and click Vehicle Potential.
- 5. When the **Vehicle Potential** tool opens, you'll see a list of all vehicles in your inventory that have parts for which CPI+ is available, but interchange still needs to be assigned.

You see that one of the Mitsubishi Mirages you have inventoried, stock number HG6292, has an **Unresolved Part Count** column that shows you that this vehicle has 21 unresolved CPI+ parts. You also see in the **Unresolved Part \$** column that these parts have a combined price of \$2,555 (based on retail price in Powerlink).

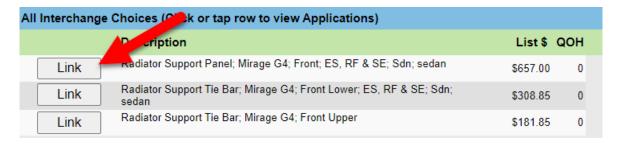
Click **Resolve** in this vehicle's part line to open the Resolve tool for this vehicle.



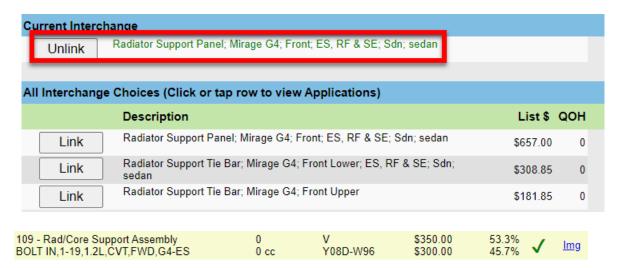
6. When the Resolve tool opens, it displays a list of all CPI+ parts inventoried on this Mitsubishi Mirage. Click the part line of any part that doesn't have interchange assigned (i.e., any part that does not show the green check mark in the **Link** column).

Your Inventory from Stock/VIN HG6292 / ML32F	(Click row to v	iew/change l	C mapping)			
Part Description	Grade Cond	Category Location	\$ RT \$ WS	List \$ Li Percent	nk	
117 - Hood Assembly BLK,4DR,1-19,G4-ES,PITS	C 3 cc	Y Y08D-W96	\$495.00 \$450.00		<u>lmg</u>	Â
109 - Rad/Core Support Assembly BOLT IN,1-19,1.2L,CVT,FWD,G4-ES	0 0 cc	V Y08D-W96	\$350.00 \$300.00		<u>lmg</u>	
109 - Rad/Core Support Assembly LH RAIL W-APRON,1-19,1.2L,CVT,FWD,G4	0 0 cc	V Y08D-W96	\$225.00 \$200.00		<u>lmg</u>	
109 - Rad/Core Support Assembly RH RAIL W-APRON,1-19,1.2L,CVT,FWD,G4	0 0 cc	V Y08D-W96	\$225.00 \$200.00		<u>lmg</u>	
224 - Headliner 4DR,GRY,G4-ES,BLUETOOTH,NO SUN	A n/a	Y Y08D-W96	\$200.00 \$175.00		<u>lmg</u>	
275 - Back Glass 4DR,1-19,HEAT,G4-ES,M2231	0 0 cc	Y Y08D-W96	\$150.00 \$125.00		<u>lmg</u>	
679 - Condenser 4DR,1-19,1.2L,CVT,G4-ES	A n/a	Y Y08D-W96	\$150.00 \$125.00		<u>lmg</u>	
674 - Cooling Fan Assembly (Rad and Con mtd.) 4DR,1-19,1.2L,CVT,G4-ES,ASM	A n/a	Y Y08D-W96	\$125.00 \$100.00		<u>lmg</u>	
675 - Radiator 4DR,1-19,1.2L,CVT,G4-ES	A n/a	Y Y08D-W96	\$125.00 \$100.00		<u>lmg</u>	
682 - A/C Compressor Assembly 4DR,1-19,1.2L,CVT,G4-ES	A n/a	Y Y08D-W96	\$125.00 \$100.00		<u>lmg</u>	
235 - Steering Wheel	A n/a	Y WOOD WING	\$95.00	11.3%	/ <u>Img</u>	•

7. A list of **All Interchange Choices** for the part appears. Find the right interchange option for your part, and click **Link** for that option.



8. The selected option will now appear under **Current Interchange**, and its part line will show a green checkmark. This interchange option will be updated on the Car-Part.com marketplace overnight.



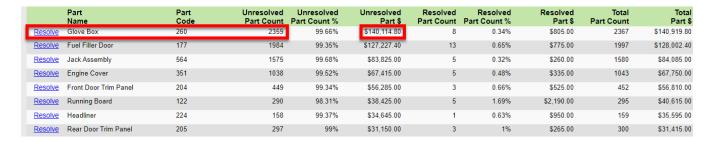
9. Repeat this process for each unresolved CPI+ part on the Mitsubishi Mirage. Once each part has had an interchange option assigned to it, return to the Vehicle Potential tool to find other vehicles with unassigned CPI+ parts.

Approach B: Search for High-Value Part Types

- 1. Go to CrashLink.Car-Part.com and log in.
- 2. Click Inv.
- 3. The Inventory page opens. Click **Parts**.
- 4. Use the drop-down to select your sort, and click **Part Potential**.
- 5. When the **Part Potential** tool opens, you'll see a list of all CPI+ parts in your inventory, grouped by part type, that have parts for which CPI+ is available, but interchange still needs to be assigned.

You see that the Glove Box part type has an **Unresolved Part Count** of 2,359, meaning you have that many glove boxes in your inventory that don't have interchange assigned to them. You also see in the **Unresolved Part \$** column, that these unresolved glove boxes have a combined value of \$140,114.80.

Click **Resolve** on this line to open the Resolve tool for the Glove Box part type.



6. When the Resolve tool opens, it displays a list of all the glove boxes you have inventoried. Click the part line of any glove box that doesn't have interchange assigned (i.e., any part that does not show the green check mark in the **Link** column).

Your Inventory (Click row to view/change IC mapping)		VIN: 5TDZZ3DC	XJS			
Stock Year Model Description	Grade Cond	Category Location	\$RT \$WS	List \$ Percent	Link	
GC1717 - 2002 Liberty BLK-XJDV,LMTD	A n/a	Y Y01E-W47D	\$250.00 \$200.00	64.9% 51.9%	✓	<u>lmg</u>
FF8800 - 2018 Sienna GRY-FA14,LOWER	A n/a	Y Y20B-W98D	\$175.00 \$150.00			<u>lmg</u>
FC8205 - 2017 Sienna DARK GRY-FA14,LOWER	B n/a	Y Y21D-W86D	\$175.00 \$150.00	27.5% 23.6%	✓	<u>lmg</u>
DC1997 - 2014 Q7 BLK-MHN,S-LINE,PWR GLOVE BOX	A n/a	U F01E016	\$150.00 \$125.00			<u>lmg</u>
GC1615 - 2017 Pathfinder TAN-M,PLAT	B n/a	Y Y20B-W56D	\$150.00 \$125.00			<u>lmg</u>
DC2089 - 2008 Passat BLK,VR6,GLOVE BOX	A n/a	Y Y15C-E65	\$125.00 \$100.00			<u>lmg</u>
GD1929 - 2020 Promaster BLK-B7X9,HR	A n/a	Y Y23D-?99D	\$125.00 \$100.00			<u>lmg</u>
HB4975 - 2014 320i BLK	A n/a	Y Y04E-E22	\$125.00 \$100.00			<u>lmg</u>
FA7636 - 2012 C Class BLK,SPORT	A n/a	Y Y04E-E35D	\$125.00 \$100.00			<u>lmg</u>
GG2689 - 2014 328 TAN	A n/a	Y Y03E-W34D	\$125.00 \$100.00			<u>lmg</u>

7. A list of **All Interchange Choices** for the part appears. Find the right interchange option for your part, and click **Link** for that option.

All Interchange	Choices (Click or tap row to view Applications)		
	Description	List\$	QOH
	Front; black	\$635.79	0
Lk	Front; brown	\$635.79	0
Link	Front; gray	\$635.79	0

8. The selected option will now appear under **Current Interchange**, and its part line will show a green checkmark. This interchange option will be updated on the Car-Part.com marketplace overnight.

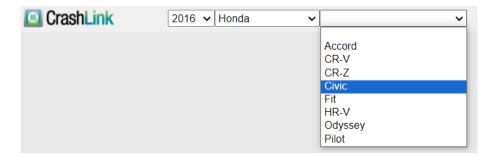


9. Repeat this process for each unresolved glove box you wish to assign interchange to. Once each part has had an interchange option assigned to it, return to the Part Potential tool to find other part types with unassigned CPI+ parts.

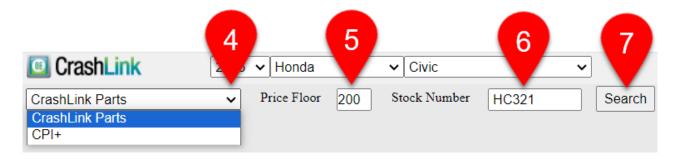
Using the Analyze Tool to Determine if a Vehicle Has Valuable Parts

Scenario: You're soon to dispose of a vehicle, a 2016 Honda Civic. You don't have all of the parts inventoried, but you decide to check and see if it has any valuable parts before you scrap it.

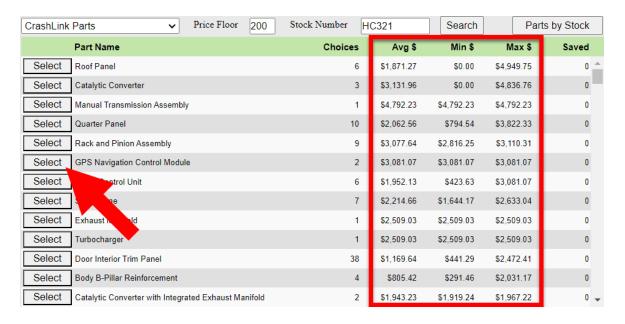
- 1. Go to CrashLink.Car-Part.com and log in.
- 2. Click Inv.
- 3. Use the drop-downs to select a 2016 Honda Civic.



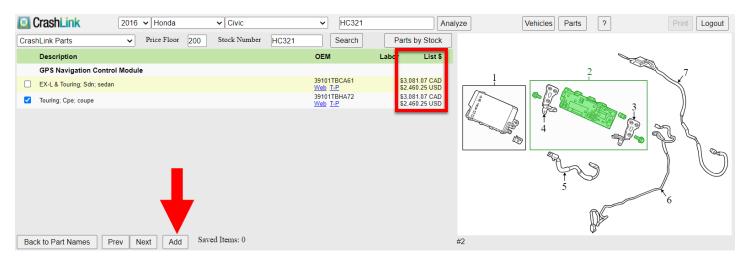
- 4. In the drop-down that appears, be sure **CrashLink Parts** is selected, so that you can see all parts on the vehicle that may be high-value.
- 5. Use the text box to set the **Price Floor** to a value that would make a part worth removing from the vehicle.
- 6. (Optional) Enter the vehicle's **Stock Number**, if you intend to save and print a list of parts from the vehicle. (The stock number can be any combination of numbers and letters, but if you plan on inventorying the part through Powerlink, you must use the same stock number in CrashLink and in Powerlink).
- 7. Click Search.



8. A list of parts appears. Scroll through this list, and use the **Avg \$, Min \$**, and **Max \$** columns to see which parts have value. When you've found a part that's valuable, click the **Select** button to see the value of each of that part's interchange options.



9. The Analyze tool opens for the part you selected. Use the **List \$** to determine if your interchange option has value. If you'd like to save the part to view later, check the box for your interchange option, and click **Add**.



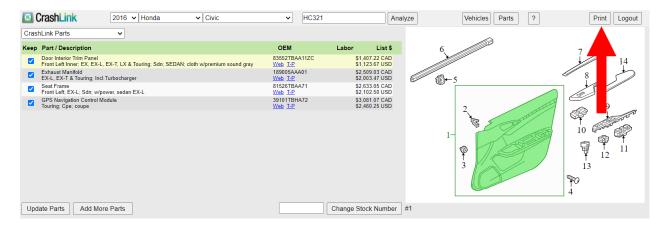
10. Your Saved Items updates to show the part has been saved. Click Back to Part Names to return to the list of CrashLink parts, to look for more valuable parts. You can also use the Prev and Next buttons to move directly to the previous or next part in the list.



11. When you're finished adding parts, to view your list of saved parts, click the **Parts by Stock** button.



12. Your list of saved parts for the vehicle displays. You can click the **Print** button to print this list for your team.



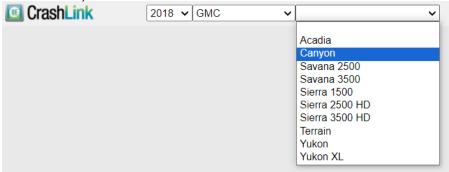
13. If you want to access this list again in the future, you can enter the Stock Number in the field at the top of the **Inventory** page, and click **Analyze** to view the list of saved parts for the vehicle.



Inventorying a Part and Assigning Interchange Simultaneously

Scenario: You are currently inventorying parts from a 2018 GMC Canyon. You want these parts to have interchange assigned to them as soon as they are posted on Car-Part.com marketplaces.

- 1. Inventory your vehicle in Powerlink, as normal, and find its stock number. You see that the stock number for the vehicle in Powerlink is CC1234.
- 2. On CrashLink's Inventory page, use the drop-downs to select a 2018 GMC Camry (you will not be able to search for the vehicle by VIN or stock number, because that information has not yet been uploaded to Car-Part.com).



3. New fields appear. Be sure the drop-down is set to **CPI+**, and use the **Price Floor** to refine your search. Then enter the vehicle's **Stock Number**.

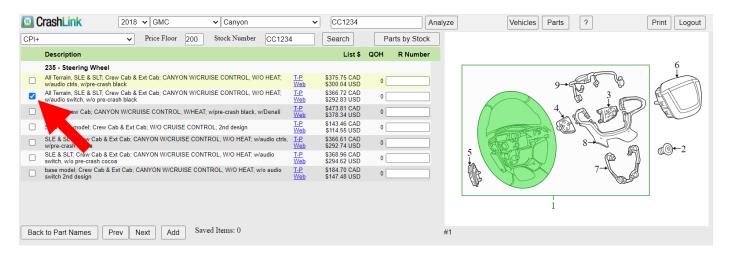
Warning: The stock number and R numbers must be entered exactly as they appear in Powerlink. If the stock number entered in CrashLink isn't the same as the one in Powerlink, then the nightly upload will *not* assign interchange for the parts' Car-Part.com listings.



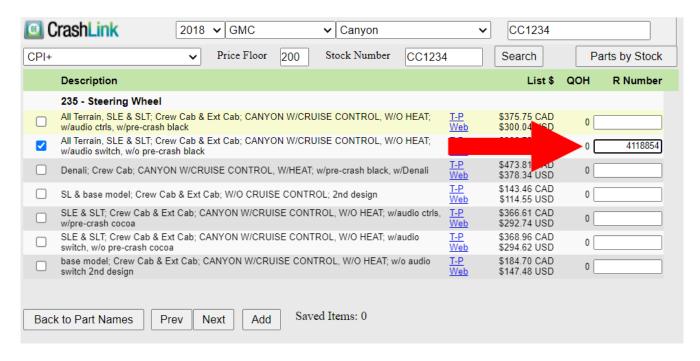
- 4. Click Search.
- 5. A list of CPI+ parts appears. Find the part you want to assign interchange to, and click the **Select** button for that part.



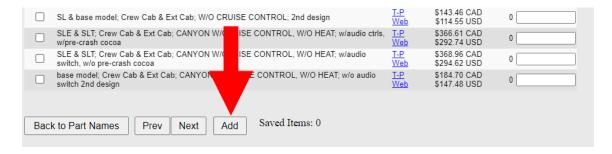
6. The Analyze tool appears for the part, with a list of interchange options. Use the checkboxes to select the appropriate interchange option.



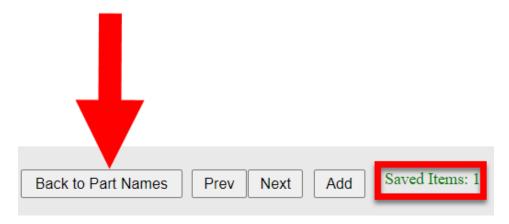
7. Type or copy/paste the R number for the part into the **R Number** column in CrashLink (enter only the numbers, not the "R").



8. Click Add.



9. Your **Saved Items** updates to show the part has been saved. Click **Back to Part Names**, and repeat this for all parts you want to assign interchange for.



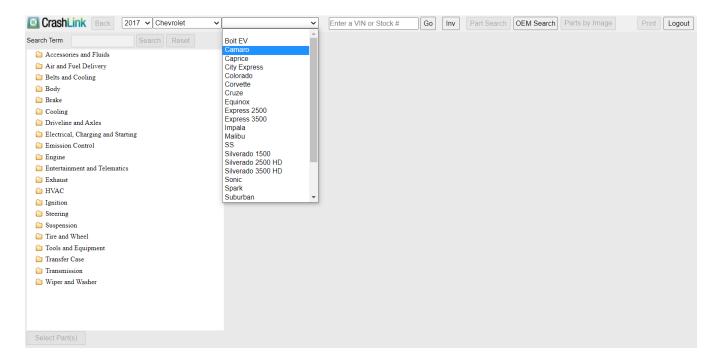
After your next upload to Car-Part, when the parts inventoried with Powerlink are uploaded to Car-Part.com, the parts will have interchange in Car-Part.com marketplaces.

Finding Interchange Applications for a CPI+ Part that Doesn't Have a Hollander Part Code

Scenario: A customer calls your yard, and asks if you have a Hood Scoop for a 2017 Chevrolet Camaro. You don't have that exact part in stock, but you want to research the part in CrashLink to see if a part from another year/model would work.

Hood Scoop is a CPI+ part, but it is one of 22 CPI+ parts not included in your IMS, so it won't appear in CrashLink's Analyze tool; however, you can still research the application information in CrashLink to make a sale.

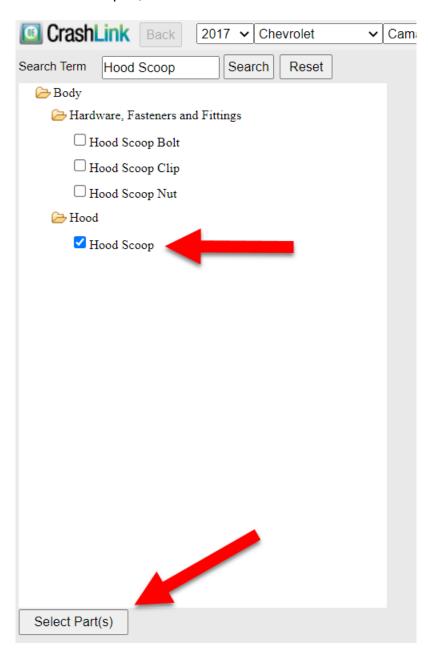
- 1. Go to CrashLink.Car-Part.com and log in.
- 2. Use the drop-downs or type the VIN of your inventoried Camaro to select the vehicle.



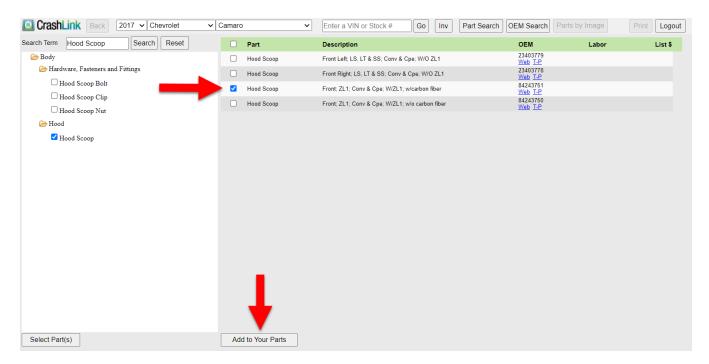
3. Type "Hood Scoop" into the **Search Term** field, and click **Search**. Note that you will need to use the Motor name to find the part in CrashLink (in some cases, these are not the same as the CPI+ part names).



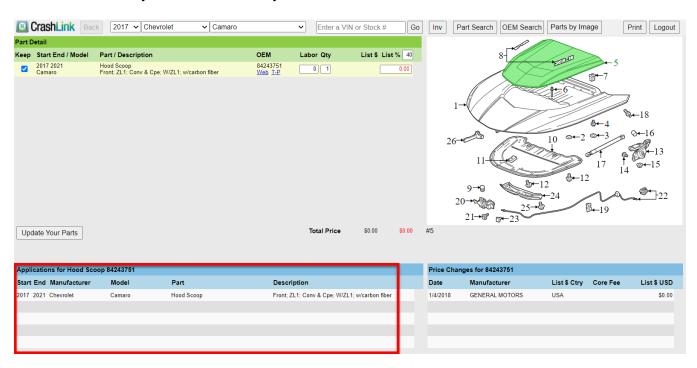
4. A list of all parts on the vehicle with names that contain the words "Hood Scoop" appears. Check the checkbox for the correct part, and then click **Select Parts**.



5. A list of interchange options for the Hood Scoop appears. Select the correct option(s) for your inventoried part, and click **Add to Your Parts**.



6. The **Pricing/Information** page opens. Check the **Applications** for the Hood Scoop to determine which other years/models will fit your customer's vehicle.



7. Return back to Powerlink and search your inventory for parts that will fit your customer's vehicle.

Updating the Stock Number for a Vehicle in Inventory

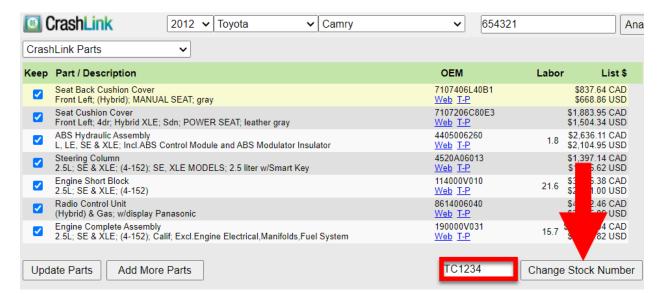
Scenario: While bidding on vehicles, you used CrashLink to research valuable parts on a 2012 Toyota Camry. In the process, you saved a list of valuable parts for the vehicle, and assigned it a stock number of 654321, the last 6 digits of the VIN. Your bid was the highest, and now that the vehicle is yours, you want to give it a new stock number.

To assign a new stock number to the vehicle

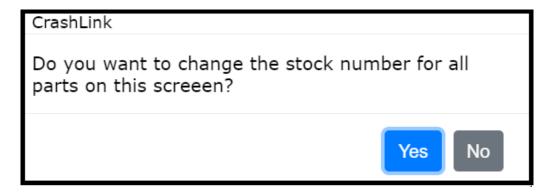
- 1. Go to CrashLink.Car-Part.com and log in.
- 2. Click Inv.
- 3. In the **Enter a VIN or Stock #** field, type the existing stock number for the vehicle, 65431, and click **Analyze**.



4. The Analyze tool opens, displaying your saved parts for the vehicle. Enter your new stock number in the field, and click **Change Stock Number**.



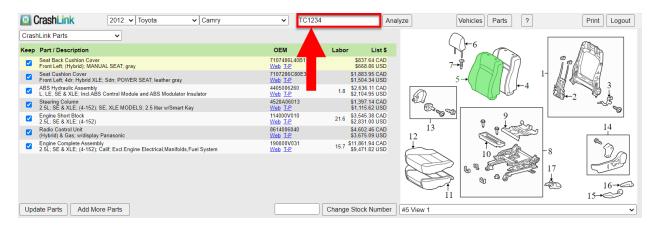
5. A warning appears, to make sure you want to change the stock number of all parts in your list of saved parts for the vehicle. Click **Yes**.



6. A confirmation window appears, letting your know that the stock number has been updated. Click **OK**



The updated stock number displays at the top of the screen.



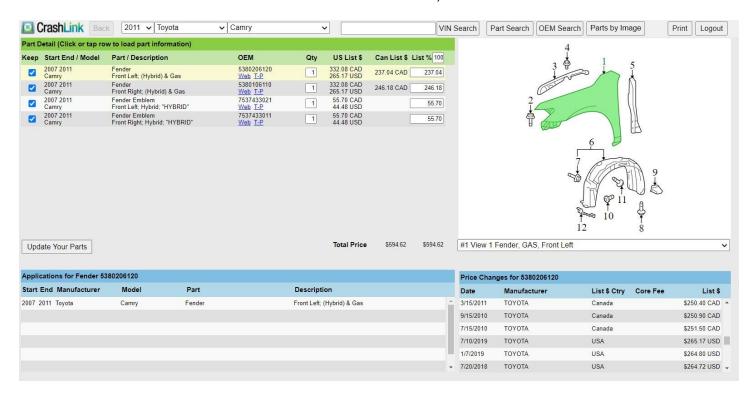
Appendix A – Currency Display Options

CrashLink allows you to select how you would like to see prices displayed when using the tool. If you would like to change the way currency displays in your CrashLink searches, your Car-Part salesperson can assist you.

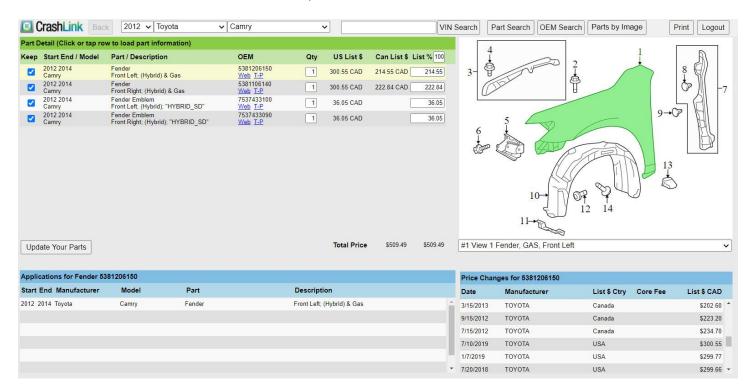
Options for Canadian Users

1.

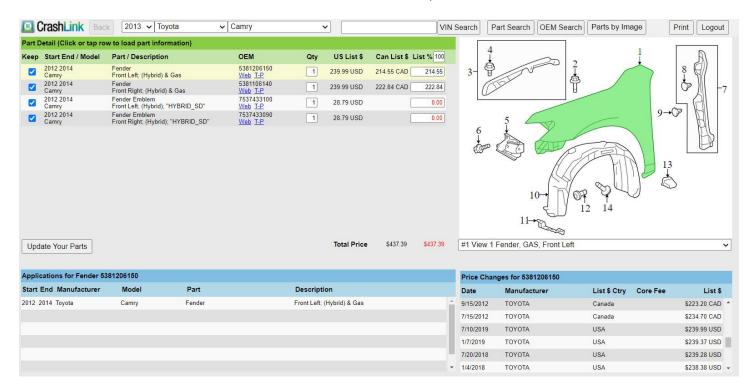
- US List Price: US List Price will display in US dollars and Canadian dollars.
- Canadian List Price: Canadian List Price will display in Canadian dollars only.
- List %: List % price will use Canadian List Price. If no Canadian List Prices are available then US List Prices are converted to Canadian dollars.
- **Price (History) Changes:** Price Changes will display mixed currencies (Canadian List Prices in Canadian dollars and US List Prices in US dollars).



- US List Price: US List Price will display in Canadian dollars only.
- Canadian List Price: Canadian List Price will display in Canadian dollars only.
- List %: List % price will use Canadian List Price. If no Canadian List Prices are available, then the US List Prices are converted to Canadian dollars.
- **Price (History) Changes**: Price changes will display Canadian dollars only (US List Prices are converted to Canadian dollars).



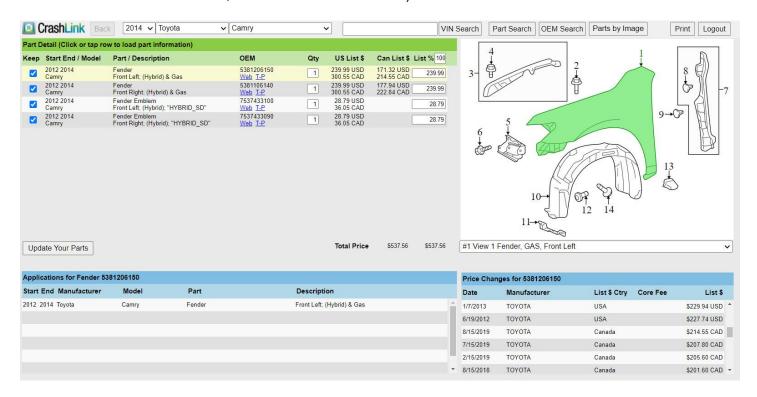
- US List Price: US List Price will display in US dollars only.
- Canadian List Price: Canadian List Price will display in Canadian dollars only.
- List %: List % price will use Canadian List Price. If no Canadian List Prices are available, \$0.00 will be used.
- **Price (History) Changes:** Price changes will display mixed currencies (Canadian List Price in Canadian dollars and US List Price in US dollars).



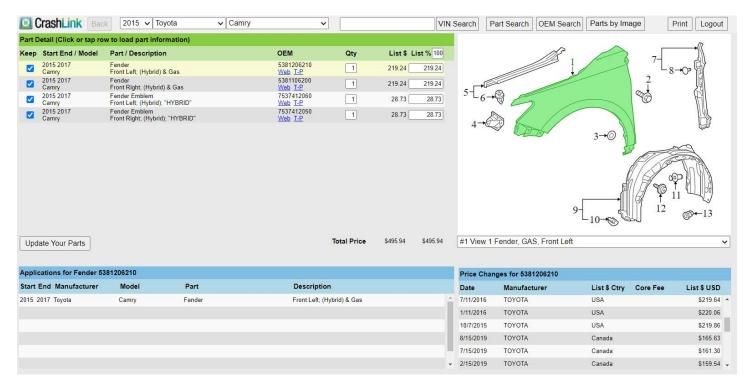
Options for United States Users

1.

- US List Price: US List Prices will display in US dollars and in Canadian dollars.
- Canadian List Price: Canadian List Price will display in US Dollars and in Canadian dollars.
- List %: List % price will use US list price.
- **Price (History) Changes:** Price changes will display mixed currencies (Canadian List Price in Canadian dollars, US List Price in US dollars).



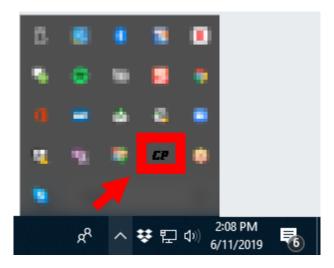
- US List Price: US list prices will display in US dollars.
- Canadian List Price: No Canadian list prices will display.
- List %: List % price will use US list price.
- **Price (History) Changes:** Price changes will display US dollars only (Canadian List Prices are converted to US Dollars).



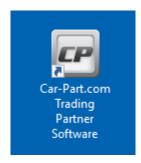
Appendix B – Confirming CrashLink's F-key

If **F6** does not begin a CrashLink search, follow these steps to confirm which F-key you have assigned to CrashLink:

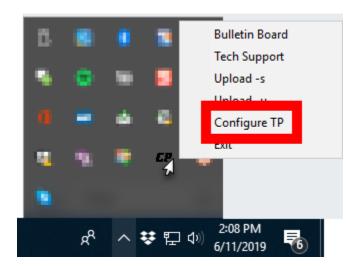
 Make sure the Trading Partners software is running by looking for the *CP* icon in your system tray. (If the Trading Partners software is not running, double-click on the *Car-Part.com Trading Partner Software* icon.)



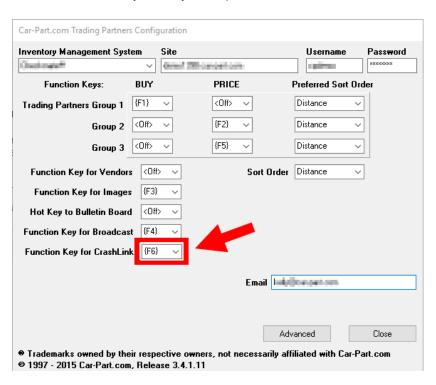
• Note: If Trading Partners software is not already running, double-click the Car-Part.com Trading Partner Software icon on your desktop.



2. Open Trading Partners by right-clicking on the CP icon and selecting Configure TP.



- 3. The Car-Part.com Trading Partners Configuration window opens. Look for the Function Key for CrashLink line. The drop-down box will indicate which key you have CrashLink configured to. You can also change your designated F-key here if you wish.
 - ^ indicates the Ctrl key
 - For example, if you select **^F6** then you will launch a CrashLink search by pressing **Ctrl** and **F6** on your keyboard)
 - + indicates the **Shift** key
 - For example, if you select **+F6** then you will launch a CrashLink search by pressing **Shift** and **F6** on your keyboard)



4. When you are finished, click Close.

Getting Help

For more information about this product, including access to online training videos and documentation, visit Products.Car-Part.com for our recycler resources.

Car-Part.com takes customer service seriously. We have a variety of support options available to help you if you have questions about our products or if you need help for any reason. Your questions are very important to us and we want your experience to be a positive one. Please contact us with any questions or concerns using any of the following methods.

Phone Support

If you have a question not covered in this guide, Car-Part.com offers phone support. Please call 859-344-1925 with your questions.

Online Support using Car-Part Messaging (iCPM)

Support technicians are available online using Car-Part Messaging (iCPM) support rooms. These technicians are available LIVE to help answer any questions you may have.

The support rooms are staffed Monday-Friday, 8:00AM-8:00 PM ET.

To enter an iCPM support room:

1. Double-click the **iCPM** icon on your desktop.



- 2. Car-Part Messaging opens.
- 3. Double-click the name of the **Support Room** from your bookmark list.
- 4. Type **HELP** and a brief explanation of your issue. A Car-Part.com support technician will answer and help with your issue.

Training

If you have ongoing training needs, Car-Part.com has a team of product training specialists to help you learn how to use our products quickly. If you are interested in product training, please call our training department at 859-344-1925 and a trainer in your area will call to schedule training.

Comments

We welcome your comments and suggestions concerning the content and organization of this guide as well as the accuracy and the usability of the instructions it contains. Email us at documentation@car-part.com. We're listening!

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